

**TWU and NYCT Partnership:
Redesign of RX Programs,
With Multimillion Dollars in Savings**

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- The new program and savings outcome:
 - New RX Program
 - Savings - \$43m over 3 years
- Challenge the conventional cost shifting solution
- Require the PBM to negotiate for our pre-designed contract grounded in transparency
- Pass through pricing and savings, actual cost plus admin fee charging

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- **How we got there:**
 - A due diligence that challenges the conventional approach
 - Commitment at the highest level to fully exploring alternatives to cost shifting
 - Building trust & goodwill in broad areas that creates the capacity to tackle more politically sensitive, challenging and costly projects
 - The more challenging the more buy-in needed