Finding and Developing a New Workforce: Learning from the Utility Industry

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- About American Water
- Workforce Development Approach
 - ✓ Identifying needs
 - ✓ Restructuring jobs
 - ✓ Training
- Successes and Challenges
- Summary

About American Water

- Operator of municipal Water and Waste Water Treatment Facilities across the United States
- More than 1,700 employees
- About two-thirds of workforce represented by Utility Workers Union
- More than 25% of workforce over age 52

Impact on Organization and Customers

- Inability to provide service to customers as required by regulators
- Lack of growth due to inability to support new customers
- Inability to comply with mandated maintenance and quality standards
- Work/life balance problems leading to poor morale and retention

Strategic Approach

- Workforce Replenishment (WFR)
- Focus on the critical positions where knowledge loss is the greatest threat
- Identify and prioritize the specific knowledge and skills at risk
- Develop concrete, actionable responses to mitigate this loss

Strategic Approach

Step 1. Conduct a Knowledge Loss Risk Assessment

Step 2. Determine Approach to Capture Critical Knowledge

Step 3. Monitor and Evaluate

Strategic Approach

- Asses the consequences of lost knowledge
- Prioritize where to begin determined by attrition
- Identify options to retain knowledge or mitigate knowledge loss
- Develop action plans

Restructuring Jobs

Use Job Task Analysis

Identify best practices company wide

 Leverage technology where possible

Training

Primarily on-the-job (OJT)

 Well defined skill requirements – used to determine incumbent skill gaps and new hire recruiting skill needs

 Represented and non-represented employees

Successes

- Built infrastructure within American Water to support WFR
- Increased awareness of the initiative and managements role
- Products and outputs developed were found to be useful
- Identified best practices

Challenges

 Differentiating between workforce replenishment and succession planning

 Building an organizational culture that supports knowledge sharing

Lessons Learned

- The process takes time
- Embrace both the positive and negative
- Reinforce standards when necessary
- Leverage best practices when available

Thank You

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