



# Rail Conference

## *Business Member Networking Breakfast*

*Philadelphia, PA  
June 3, 2013*



**June 2-5, 2013**  
**Philadelphia Marriott Downtown**  
**Philadelphia, PA**



## ***TRANSIT AGENCY ATTENDEES***

### ***Hampton Roads Transit – Table 1***

***Name*** Jim Price  
***Title*** Chief Operating Officer  
***Email Address*** [jprice@hrtransit.org](mailto:jprice@hrtransit.org)  
***Phone*** 757-222-6000  
***Website*** [www.gohrt.com](http://www.gohrt.com)  
***Our Company Provides*** Our company provides bus, light rail and ferry transportation services for the Hampton Roads area of Virginia

### ***Honolulu Authority for Rapid Transportation – Table 2***

***Name*** Brennon Morioka  
***Title*** Deputy Executive Director  
***Email Address*** [bmorioka@honolulu.gov](mailto:bmorioka@honolulu.gov)  
***Phone*** 808-768-6186  
***Website*** [www.honolulustransit.org](http://www.honolulustransit.org)  
***Our Company Provides*** Our agency oversees the planning, construction, operation and extension of the Honolulu rail system.

### ***Los Angeles County MTA – Table 1***

***Name*** Don Sepulveda  
***Title*** Executive Officer, Regional Rail  
***Email Address*** [sepulvedad@metro.net](mailto:sepulvedad@metro.net)  
***Phone*** 213-922-7491  
***Our Company Provides*** Our agency provides rail and bus transportation in the Los Angeles County region.

### ***METRA – Table 2***

***Name*** Janice R. Thomas  
***Title*** Director, Office of Business Diversity and Civil Rights  
***Email Address*** [jrthomas@metrarr.com](mailto:jrthomas@metrarr.com)  
***Phone*** 312-322-6323  
***Website*** [www.metrarrail.com](http://www.metrarrail.com)  
***Our Company Provides*** Commuter Railroad in the Chicago area

## ***North County Transit District – Table 15***

***Name*** Matthew Tucker  
***Title*** Executive Director/CEO  
***Email Address*** [mtucker@nctd.org](mailto:mtucker@nctd.org)  
***Phone*** 760-967-2867  
***Website*** [www.gonctd.com](http://www.gonctd.com)  
***Our Company Provides*** Transit service in North San Diego County.

## ***San Francisco Bay Area Rapid Transit District (BART) – Table 1***

***Name*** Richard Wieczorek  
***Title*** Department Manager Procurement  
***Email Address*** [RWIECZO@BART.GOV](mailto:RWIECZO@BART.GOV)  
***Phone*** 510-464-6380  
***Our Company Provides*** The District procures all types of revenue vehicles and non-revenue vehicle/operating equipment supplies, material and consulting services.

## ***Sound Transit – Table 15***

***Name*** Eric Beckman  
***Title*** Project Manager  
***Email Address*** [eric.beckman@soundtransit.org](mailto:eric.beckman@soundtransit.org)  
***Phone*** 206-398-5251  
***Website*** [www.soundtransit.org](http://www.soundtransit.org)  
***In the Following States*** WA  
***Our Company Provides*** Sound Transit plans, builds and operates express bus, light rail and commuter train services within King, Pierce and Snohomish counties.

## ***Southeastern Pennsylvania Transportation Authority – SEPTA***

***Name*** Robert J. Landgraf  
***Title*** Director - Supply Chain Management  
***Email Address*** [rlandgraf@septa.org](mailto:rlandgraf@septa.org)  
***Phone*** 215-580-8358  
***Website*** [www.septa.org](http://www.septa.org)  
***Our Company Provides*** Transportation Services to the Greater Delaware Valley  
***Accompanying Me at Breakfast*** Mary Connell - Acting Director, DBE Program Office  
Neil Patel - AGM, Business Services Division

## ***Valley Metro – Table 15***

<b><i>Name</i></b>	Richard Brown
<b><i>Title</i></b>	Chief Engineer
<b><i>Email Address</i></b>	<a href="mailto:rbrown@valleymetro.org">rbrown@valleymetro.org</a>
<b><i>Phone</i></b>	(602) 744-5556
<b><i>Website</i></b>	<a href="http://www.valleymetro.org">http://www.valleymetro.org</a>
<b><i>Our Company Provides</i></b>	Bus and rail operations in Phoenix AZ

## ***BUSINESS MEMBER ATTENDEES***

### ***4Sight Technologies, Inc.***

***Name*** Melissa Boyles  
***Title*** Federal Contracting Director  
***Email Address*** [mboyles@4isghttech.com](mailto:mboyles@4isghttech.com)  
***Phone*** 617-899-2606  
***Website*** [www.4sighttech.com](http://www.4sighttech.com)  
***Our Company is Certified as*** DBE  
***In the Following States*** AZ, MA  
***Our Company Provides*** IT consulting services; asset management technology; DBE program management software; Tier 2 (DBE/Commercial) program management software.

### ***Acumen Building Enterprise, Inc.***

***Name*** Walter E. Allen  
***Title*** President & CEO  
***Email Address*** [butu.malone@acumentransit.com](mailto:butu.malone@acumentransit.com)  
***Phone*** 510-530-3029 x 101  
***Website*** [www.acumentransit.com](http://www.acumentransit.com)  
***Our Company is Certified as*** DBE; SBE  
***In the Following States*** CA, DC, NY, Denver, Philadelphia, WA, FL, HW, Chicago  
***Our Company Provides*** High-performance transportation system solutions, innovative technology/infrastructure management, transit systems engineering, construction management/maintenance.  
***Our Company is Looking for*** SmartCard technology, transportation infrastructure

### ***Alstom Transportation – Table 3***

***Name*** Scott Sherin  
***Title*** Sr. VP Marketing & Strategic Planning  
***Email Address*** [scott.sherin@transport.alstom.com](mailto:scott.sherin@transport.alstom.com)  
***Phone*** 585-469-9052  
***Website*** <http://www.transport.alstom.com>  
***Our Company Provides*** Rail/Transport vehicle manufacturing and services  
***Accompanying Me at Breakfast*** John Schultz,  
Vice President Business Development & Sales  
Joe Quigley  
Vice President Business Development & Sales

## ***Architect for Life - A Professional Corporation***

***Name*** Lolalisa D. King, AIA LEED-AP, MBA  
***Title*** Sustainability Strategist  
***Email Address*** [lking@architectforlife.com](mailto:lking@architectforlife.com)  
***Phone*** 888-986-7771  
***Website*** [www.architectforlife.com](http://www.architectforlife.com)  
***Our Company is Certified as*** DBE  
***In the Following States*** TX, CO; NC pending  
***Our Company Provides*** We provide design, program management, benchmarking, energy audits.

## ***Atkins – Table 4***

***Name*** Frank T. Martin  
***Title*** Senior Vice President, Transit and Rail  
***Email Address*** [frank.martin@atkins.com](mailto:frank.martin@atkins.com)  
***Phone*** 850-321-3958  
***Website*** [www.atkinglobal.com](http://www.atkinglobal.com)  
***Our Company Provides*** Engineering and design consultancy. We have the breadth and depth of expertise to respond to technically challenging and time critical infrastructure projects.

## ***B&I Transportation Consulting***

***Name*** Sandra Bushue  
***Title*** Principal  
***Email Address*** [sbushue@banditransportation.com](mailto:sbushue@banditransportation.com)  
***Phone*** 703-224-4434  
***Website*** [www.banditransportation.com](http://www.banditransportation.com)  
***Our Company is Certified as*** DBE  
***In the Following States*** VA, NY, NH, MA, MN, VT, ME, WMATA and MWAA  
***Our Company Provides*** Marketing, business development and government affairs services to suppliers; management consulting and communication services to government agencies in mass transit.

## ***Bombardier Transportation North America – Table 4***

<b><i>Name</i></b>	Thomas F. Faber
<b><i>Title</i></b>	Business Development & Sales Executive
<b><i>Email Address</i></b>	<a href="mailto:thomas.f.faber@us.transport.bombardier.com">thomas.f.faber@us.transport.bombardier.com</a>
<b><i>Phone</i></b>	412-655-5142
<b><i>Website</i></b>	<a href="http://www.bombardier.com">www.bombardier.com</a>
<b><i>Our Company Provides</i></b>	A comprehensive portfolio of rolling stock, propulsion and control systems, and services for vehicle modernization and maintenance.
<b><i>Accompanying Me at Breakfast</i></b>	Thomas Purmort, Business Development & Sales Executive

## ***Bradlink LLC***

<b><i>Name</i></b>	Helen Callier
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:helen@bradlinkllc.com">helen@bradlinkllc.com</a>
<b><i>Phone</i></b>	281-312-9981
<b><i>Website</i></b>	<a href="http://www.bradlinkllc.com">www.bradlinkllc.com</a> , Connect @BradlinkLLC
<b><i>Our Company is Certified as</i></b>	DBE, SBE
<b><i>In the Following States</i></b>	FL, LA, TX; pending in SC and NC
<b><i>Our Company Provides</i></b>	Bradlink is a technical services firm providing O&M including testing/commissioning, program management, ADA, facilities design, and AFC related services.

## ***CDM Smith – Table 3***

<b><i>Name</i></b>	Michael S. Townes
<b><i>Title</i></b>	Vice President - Transit Market Leader
<b><i>Email Address</i></b>	<a href="mailto:townesms@cdmsmith.com">townesms@cdmsmith.com</a>
<b><i>Phone</i></b>	757-592-2324
<b><i>Website</i></b>	<a href="http://www.cdmsmith.com">www.cdmsmith.com</a>
<b><i>Our Company Provides</i></b>	Planning and engineering professional services.
<b><i>Our Company is Looking for</i></b>	Various engineering and planning disciplines.

## ***Cross-Spectrum Acoustics***

<b><i>Name</i></b>	Lance Meister
<b><i>Title</i></b>	Partner
<b><i>Email Address</i></b>	<a href="mailto:lmeister@csacoustics.com">lmeister@csacoustics.com</a>
<b><i>Phone</i></b>	413-315-5770
<b><i>Website</i></b>	<a href="http://www.csacoustics.com">www.csacoustics.com</a>
<b><i>Our Company is Certified as</i></b>	DBE
<b><i>In the Following States</i></b>	MA, GA, FL, PA, CA, MN, IL, TX
<b><i>Our Company Provides</i></b>	Noise and vibration services to the transit and rail industry.



## ***Crystal Fortune Lyons, LLC***

***Name*** Crystal Lyons  
***Title*** President  
***Email Address*** [crystallyons11@gmail.com](mailto:crystallyons11@gmail.com)  
***Phone*** 361-947-7201  
***Our Company Provides*** Consulting company specializing in developing relationships, partnerships, and understanding that help increase effective communication, accessible transportation and mobility.

## ***Cubic Transportation Systems – Table 3***

***Name*** Freddie Fuller  
***Title*** Senior Account Executive  
***Email Address*** [freddie.fuller@cubic.com](mailto:freddie.fuller@cubic.com)  
***Phone*** 703-647-1685  
***Website*** [www.cts.cubic.com](http://www.cts.cubic.com)  
***Our Company Provides*** Automatic fare collection equipment, vending machines, gates, fareboxes and related equipment, mobile ticketing systems and systems Intergration.  
***Our Company is Looking for*** Equipment installation, marketing, public outreach, mobile data analytics  
***Accompanying Me at Breakfast*** Lynn Brumfield, Director, Accounts and Programs  
Dell Adams, DBE Program Manager

## ***Digital Grape Business Services Ltd***

***Name*** Dave Gorshkov  
***Title*** CEO  
***Email Address*** [dg@dgrape.com](mailto:dg@dgrape.com)  
***Phone*** 011.44.7711229872  
***Website*** <http://www.dgrape.com>  
***Our Company Provides*** Consulting services for technology markets including CCTV, control room software and PSIM technologies, cyber security, ITS, Safe City projects and solutions for Homeland Security projects.

## ***Digi International – Table 4***

<b><i>Name</i></b>	Steve Mazur
<b><i>Title</i></b>	Director, Government Sales
<b><i>Email Address</i></b>	<a href="mailto:steve.mazur@digi.com">steve.mazur@digi.com</a>
<b><i>Phone</i></b>	703-307-6532
<b><i>Website</i></b>	<a href="http://www.digi.com">www.digi.com</a>
<b><i>Our Company Provides</i></b>	Digi International designs and manufactures communications equipment used in transportation and transit systems across North America.
<b><i>Accompanying Me at Breakfast</i></b>	John Guargena, VP Americas Patrick Reavey, Government Sales Manager Tony Chun, Applications Engineer

## ***DILAX Systems Inc. – Table 5***

<b><i>Name</i></b>	Alexander Okapuu
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:alexander@dilax.ca">alexander@dilax.ca</a>
<b><i>Phone</i></b>	450-358-3898
<b><i>Website</i></b>	<a href="http://www.dilax.net">www.dilax.net</a>
<b><i>Our Company Provides</i></b>	Automatic passenger counting hardware and software, project management, installation, services.
<b><i>Accompanying Me at Breakfast</i></b>	Sylvain Besner, Sales Manager

## ***Diversity Matters 2 US, LLC***

<b><i>Name</i></b>	Robert F. (Bob) Nixon
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:bobnixon@stny.rr.com">bobnixon@stny.rr.com</a>
<b><i>Phone</i></b>	607-382-8184
<b><i>Website</i></b>	<a href="http://www.dm2us.com">www.dm2us.com</a>
<b><i>Our Company Provides</i></b>	DM2US specializes in Buy America(n) compliance and D/M/W/SBE participation, analysis and monitoring for transit authorities, TVMs, and suppliers.

## ***Elcon Associates, Inc.***

<b><i>Name</i></b>	Sharon Miller
<b><i>Title</i></b>	Marketing Manager
<b><i>Email Address</i></b>	<a href="mailto:smiller@elcon.com">smiller@elcon.com</a>
<b><i>Phone</i></b>	971-249-1534
<b><i>Website</i></b>	<a href="http://www.elcon.com">www.elcon.com</a>
<b><i>Our Company is Certified as</i></b>	Small Business under NAICS code 541330
<b><i>Our Company Provides</i></b>	Electrical engineering design of traction power, systems integration, OCS design and substation design.

## ***Faiveley Transport – Table 6***

<b><i>Name</i></b>	C. Jack Martinson
<b><i>Title</i></b>	Vice President OEM Sales - Transit
<b><i>Email Address</i></b>	<a href="mailto:jack.martinson@faiveleytransport.com">jack.martinson@faiveleytransport.com</a>
<b><i>Phone</i></b>	864-293-1396
<b><i>Website</i></b>	<a href="http://www.faiveleytransport.com">www.faiveleytransport.com</a>
<b><i>Our Company Provides</i></b>	On-board systems for transit and passenger rail vehicles.
<b><i>Our Company is Looking for</i></b>	DBEs

## ***Gilbert Tweed Associates – Table 12***

<b><i>Name</i></b>	Stephanie Pinson
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:spinson@gilberttweed.com">spinson@gilberttweed.com</a>
<b><i>Phone</i></b>	212-758-3000
<b><i>Website</i></b>	<a href="http://www.gilberttweed.com">www.gilberttweed.com</a>
<b><i>Our Company Provides</i></b>	Executive search firm with specialized practices in transit and transportation, government services, infrastructure development, construction and engineering.

## ***Handling Specialty Manufacturing Ltd. – Table 5***

<b><i>Name</i></b>	Richard Breznik
<b><i>Title</i></b>	Transportation Product Manager
<b><i>Email Address</i></b>	<a href="mailto:rbreznik@handling.com">rbreznik@handling.com</a>
<b><i>Phone</i></b>	905-945-9661 x 233
<b><i>Our Company Provides</i></b>	Handling Specialty Manufacturing Ltd. designs and manufactures heavy duty custom material handling equipment for the maintenance of transit and rail vehicles.

## ***HDR/InfraConsult – Table 6***

<b><i>Name</i></b>	Alan C Wulkan
<b><i>Title</i></b>	Senior Vice President
<b><i>Email Address</i></b>	<a href="mailto:alan.wulkan@hdrinc.com">alan.wulkan@hdrinc.com</a>
<b><i>Phone</i></b>	480-272-6497
<b><i>Website</i></b>	<a href="http://www.infraconsultllc.com">www.infraconsultllc.com</a>
<b><i>Our Company Provides</i></b>	HDR/InfraConsult is an organization specializing in the development and financing of sustainable infrastructure projects and solutions.

## ***Hill International – Table 5***

<b><i>Name</i></b>	Freddie T Bustillo
<b><i>Title</i></b>	Vice President
<b><i>Email Address</i></b>	<a href="mailto:freddiebustillo@hillintl.com">freddiebustillo@hillintl.com</a>
<b><i>Phone</i></b>	713-349-9333
<b><i>Website</i></b>	<a href="http://www.hillintl.com">www.hillintl.com</a>
<b><i>Our Company Provides</i></b>	Program and project management, construction management and construction claims and consulting services.
<b><i>Our Company is Looking for</i></b>	Program management; construction management
<b><i>Accompanying Me at Breakfast</i></b>	Micahel Luciani

## ***Holland & Knight – Table 14***

<b><i>Name</i></b>	Jeffrey F. Boothe
<b><i>Title</i></b>	Partner
<b><i>Email Address</i></b>	<a href="mailto:jeff.boothe@hklaw.com">jeff.boothe@hklaw.com</a>
<b><i>Phone</i></b>	202-828-1896
<b><i>Website</i></b>	<a href="http://www.hklaw.com">www.hklaw.com</a>
<b><i>Our Company Provides</i></b>	Full range of legal services in the areas of procurement, environmental, legislative, regulatory and project finance to the transit industry

## ***IMPulse NC LLC – Table 6***

<b><i>Name</i></b>	Jeffrey Wharton
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:jwharton@impulsenc.com">jwharton@impulsenc.com</a>
<b><i>Phone</i></b>	919-635-7403
<b><i>Website</i></b>	<a href="http://www.impulsenc.com">www.impulsenc.com</a>
<b><i>Our Company Provides</i></b>	Overhead contact system/catenary hardware for commuter, light rail, streetcar and electric trolleybus systems.
<b><i>Our Company is Looking for</i></b>	Hardware suppliers, metal foundries, machine shop services, galvanizing.
<b><i>Accompanying Me at Breakfast</i></b>	Paul Campbell, Director of Sales & Marketing

## ***Intelect Corporation***

***Name*** Rohit Patel  
***Title*** President & CEO  
***Email Address*** rohit.patel@intelectcorp.com  
***Phone*** 410-327-0020  
***Website*** [www.intelectcorp.com](http://www.intelectcorp.com)  
***Our Company is Certified as*** MBE  
***In the Following States*** MD  
***Our Company Provides*** Engineering, implementation, maintenance services for telecommunications, intelligent transportation systems, homeland security, information technology, and electrical systems.

## ***Jacobs – Table 9***

***Name*** Stanley Rosenblum  
***Title*** Vice President  
***Email Address*** [stanley.rosenblum@jacobs.com](mailto:stanley.rosenblum@jacobs.com)  
***Phone*** (862) 242-7155  
***Website*** [www.jacobs.com](http://www.jacobs.com)  
***Our Company Provides*** Engineer-Constructor offering complete project planning and implementation for commuter railroad, light rail, heavy transit, bus rapid transit, and bus services.

## ***KHAFRA Engineering Consultants, Inc.***

***Name*** Charles Winkler  
***Title*** Transit Market Lead  
***Email Address*** [cwinkler@khafra.com](mailto:cwinkler@khafra.com)  
***Phone*** 678-699-3053  
***Website*** [www.khafra.com](http://www.khafra.com)  
***Our Company is Certified as*** DBE and/or MBE/AABE  
***In the Following States*** AL, CA, DC, FL, GA, IL, IN, KY, LA, MD, MA, MO, NY, NC, OK, SC, TN, TX, WA  
***Our Company Provides*** Engineering services (electrical, systems, mechanical, plumbing, fire protection, structural, civil), architectural services; construction inspection; construction administration; program/project management.

## ***KKCS***

***Name***

Brett Rekola, PE

***Title***

Associate VP

***Email Address***

[brett.rekola@kkcsworld.com](mailto:brett.rekola@kkcsworld.com)

***Phone***

774-312-3834

***Website***

[www.kkcsworld.com](http://www.kkcsworld.com)

***Our Company is Certified as  
In the Following States***

DBE, SBE  
CA, CO, NY, AZ, WA, other states as needed.

***Our Company Provides***

Program/project management, construction management  
& full rail/transit/civil/structural/electrical/signals &  
communications design services.

## ***LECIP Inc. – Table 7***

***Name***

Natalie E. Cornell

***Title***

Vice President, Lighting Systems

***Email Address***

[ncornell@lecipinc.com](mailto:ncornell@lecipinc.com)

***Phone***

312-626-2530

***Website***

[www.lecipinc.com](http://www.lecipinc.com)

***Our Company Provides***

automated fare collection systems, LED lighting for  
trains and buses and LED and LCD passenger  
information signs.

***Our Company is Looking for***

Manufacturing, final assembly, installation.

## ***Legacy Resource Group***

***Name***

Huelon Harrison

***Title***

Principal

***Email Address***

[Hugh@legacyresourcegroup.com](mailto:Hugh@legacyresourcegroup.com)

***Phone***

214-941-6885

***Our Company is Certified as  
In the Following States***

DBE, MBE  
TX, LA

***Our Company Provides***

We provide business development and D/M/WBE  
coordination services; assisting primes in identifying  
qualified sub-prime firms, and assisting small/mid sized  
firms expand and penetrate the public transportation  
industry.

## ***MS Transit Solutions***

***Name*** Mike Slugocki  
***Title*** President  
***Email Address*** [mslugocki@mstransitsolutions.com](mailto:mslugocki@mstransitsolutions.com)  
***Phone*** 813-453-7551  
***Website*** [www.mstransitsolutions.com](http://www.mstransitsolutions.com)  
***Our Company is Certified as  
In the Following States*** SBE  
CO, FL  
***Accompanying Me at Breakfast*** David Barrett - Vice President Sales

## ***Mass Transit Magazine – Table 7***

***Name*** Larry Greenberger  
***Title*** Group Publisher/Transportation  
***Email Address*** [larry.greenberger@cygnus.com](mailto:larry.greenberger@cygnus.com)  
***Phone*** 847-464-2722  
***Website*** [www.masstransitmag.com](http://www.masstransitmag.com)  
***Our Company Provides*** Only direct-request publication that is 100% dedicated to public transportation, producing first-hand, in-depth profiles of transit agencies and the people who run them.

## ***Massachusetts Bay Commuter Railroad – Table 13***

***Name*** Hugh J. Kiley, Jr.  
***Title*** General Manager  
***Email Address*** [hugh.kiley@mbr.net](mailto:hugh.kiley@mbr.net)  
***Phone*** 617-222-8038  
***Website*** [www.mbr.net](http://www.mbr.net)  
***Our Company Provides*** MBRC is passenger rail transport service that operates between Boston to the outer suburbs on a daily basis.  
***Accompanying Me at Breakfast*** Bernie McCall, Chief Mechanical Officer

## ***Metro Magazine – Table 8***

***Name*** Frank DiGiacomo  
***Title*** Vice President, Bus and Rail Group/Publisher  
***Email Address*** [frank.digiacomob@bobit.com](mailto:frank.digiacomob@bobit.com)  
***Phone*** 856-596-0990  
***Website*** [www.metro-magazine.com](http://www.metro-magazine.com)  
***Our Company Provides*** Our publication and website provide integrated marketing solutions that place messages in front of influencers and decision-makers in the public transportation market.

## ***Michael Baker Jr., Inc. – Table 8***

***Name*** David C. Wilcock  
***Title*** Vice President, National Practice Leader - Rail & Transit  
***Email Address*** [david.wilcock@mbakercorp.com](mailto:david.wilcock@mbakercorp.com)  
***Phone*** 617-875-8844  
***Website*** [www.mbakercorp.com](http://www.mbakercorp.com)  
***Our Company Provides*** Planning, design, construction management and inspection and program management for all types of rail transit projects.  
***Our Company is Looking for Accompanying Me at Breakfast*** Systems engineering, rail operations  
Rick Robyak, Vice President Business Development - Rail & Transit

## ***MZ Strategies, LLC***

***Name*** Mariia Zimmerman  
***Title*** Principal  
***Email Address*** [mariia@mzstrategies.com](mailto:mariia@mzstrategies.com)  
***Phone*** 73-582-7355  
***Website*** [www.mzstrategies.com](http://www.mzstrategies.com)  
***Our Company is Certified as In the Following States*** DBE  
VA  
***Our Company Provides*** Planning and policy consulting services to develop and evaluate infrastructure and development programs, public engagement strategies and TOD finance and land use policies.

## ***National Insurance Consultants Inc***

***Name*** Antoinette Diaz Modrok  
***Title*** President  
***Email Address*** [am@niciinsure.com](mailto:am@niciinsure.com)  
***Phone*** 702-696-9586  
***Website*** [www.niciinsure.com](http://www.niciinsure.com)  
***Our Company is Certified as In the Following States*** DBE  
NV and 28 other states  
***Our Company Provides*** Independent commercial insurance agency providing insurance products & services, as well as bond training programs  
***Accompanying Me at Breakfast*** Katrina Simkins, COO



## ***New Flyer – Table 7***

***Name*** Mary Ann Leonardo  
***Title*** Bids Pricing Specialist  
***Email Address*** Maryann\_Leonardo@newflyer.com  
***Phone*** 204- 224-6390  
***Website*** www.newflyer.com  
***Our Company Provides*** Manufacturer of transit buses including low-floor, articulated high and low floor, clean diesel, LNG, CNG and diesel-electric hybrid buses and electric trolleys

## ***Nomad Digital – Table 8***

***Name*** Michael Hoghooghi  
***Title*** CEO  
***Email Address*** [michael.hoghooghi@nomadrail.com](mailto:michael.hoghooghi@nomadrail.com)  
***Phone*** 202-531-0515  
***Website*** [www.nomadrail.com](http://www.nomadrail.com)  
***Our Company Provides*** We provide LTE and 4G based mobile broadband solutions for the transportation industry, with specific solutions for rail and bus transit.  
***Our Company is Looking for*** Public private partnership; build, maintain, operate; civil contractors for heavy rail; heavy rail companies and operators  
***Accompanying Me at Breakfast*** Krishna Swarnakar - Director Sales  
Alan Rowe, Director Engineering

## ***OEM Technology Solutions – Table 9***

***Name*** Richard Gobee  
***Title*** Managing Director  
***Email Address*** [richard.gobee@oem.net.au](mailto:richard.gobee@oem.net.au)  
***Phone*** 612-996-69424  
***Website*** [www.teso.com](http://www.teso.com)  
***Our Company Provides*** Railway sub-system control and monitoring including HVAC, doors, fire protection, lighting and toilet sub-systems.  
***Accompanying Me at Breakfast*** James McLeod

## ***Olivier, Inc.***

***Name***

Raquel Olivier

***Title***

President

***Email Address***

[rolivier@olivier-inc.com](mailto:rolivier@olivier-inc.com)

***Phone***

214-403-0976

***Website***

[www.olivier-inc.com](http://www.olivier-inc.com)

***Our Company is Certified as  
In the Following States***

DBE/SBE  
CA, FL, NC, PA, SC, TX

***Our Company Provides***

Document control, cost controls, contract administration, office management, community relations/public involvement, M/WBE compliance, CADD support, and accounting workshops.

## ***PACO Group, Inc.***

***Name***

Luis Lugo Jr.

***Title***

President & COO

***Email Address***

[llugo@pacogroup.com](mailto:llugo@pacogroup.com)

***Phone***

212-685-0578

***Website***

[www.pacogroup.com](http://www.pacogroup.com)

***Our Company is Certified as  
In the Following States***

DBE/SBE  
NY, NJ, MA, CT, MD, DC, VA, NC, SC, PA, GA, TN,  
FL, LA, DE, IL, MI, OH, TX, CA, AZ, CO, PR UT, WA

***Our Company Provides***

Program, project and construction management, cost engineering and estimating, change management, quality assurance, inspection, scheduling, document management, configuration management, and staff augmentation services.

## ***Parsons – Table 14***

***Name***

Jonathan Lee

***Title***

Mid-Atlantic Business Development Manager

***Email Address***

[jonathan.lee@parsons.com](mailto:jonathan.lee@parsons.com)

***Phone***

202-758-7911

***Website***

[www.parsons.com](http://www.parsons.com)

***Our Company Provides***

Parsons provides engineering and project management services for the planning, design, integration, and construction support of all elements of mass transit and railways.

***Accompanying Me at Breakfast***

Tom Barron, Director of Strategic Initiatives

## ***Parsons Brinckerhoff – Table 10***

***Name*** Paul Skoutelas  
***Title*** Senior Vice President  
***Email*** [skoutelas@pbworld.com](mailto:skoutelas@pbworld.com)  
***Phone*** 412-638-2669  
***Web Site*** [www.pbworld.com](http://www.pbworld.com)  
***Company Provides*** A global transportation infrastructure company providing skills and resources in transit and rail strategic consulting, planning, design, program management, construction management and operations.

## ***PMM Transit Logistics – Table 13***

***Name*** Charlie Kalb  
***Title*** Principal  
***Email Address*** charliekalb@att.net  
***Phone*** 650-743-8990  
***Our Company Provides*** Procurement consulting and training services including FTA procurement compliance, staff assessments and procurement file reviews, procedures manuals and rolling stock procurement oversight.  
***Accompanying Me at Breakfast*** Margaret Merhoff, Senior Consultant

## ***Rani Engineering***

***Name*** Susan Park Rani  
***Title*** President  
***Email Address*** [susan.rani@ranieng.com](mailto:susan.rani@ranieng.com)  
***Phone*** 612-455-3322 x104  
***Website*** [www.ranieng.com](http://www.ranieng.com)  
***Our Company is Certified as*** DBE, SBE  
***In the Following States*** MN, IL, CA, WA, IN, WS, ND  
***Our Company Provides*** Rail signal engineering, civil engineering, and land surveying.  
***Accompanying Me at Breakfast*** Carla Fischer, Group Leader-Rail Signals

## ***RNL Design – Table 14***

***Name*** Dick Shiffer  
***Title*** Principal  
***Email Address*** [dick.shiffer@rnldesign.com](mailto:dick.shiffer@rnldesign.com)  
***Phone*** 303-295-1717  
***Website*** [www.rnldesign.com](http://www.rnldesign.com)  
***Our Company Provides*** Architectural firm specializing in planning and design of bus and rail operations and maintenance facilities.  
***Accompanying Me at Breakfast*** Fred Gilliam

## ***Siemens – Table 9***

<b><i>Name</i></b>	Kirk Klug
<b><i>Title</i></b>	Director of Business Development
<b><i>Email Address</i></b>	<a href="mailto:kirk.klug@siemens.com">kirk.klug@siemens.com</a>
<b><i>Phone</i></b>	916-541-5675
<b><i>Website</i></b>	<a href="http://www.siemens.com">www.siemens.com</a>
<b><i>Our Company Provides</i></b>	Siemens provides light rail and streetcar vehicles, signalling and communications, as well as traction power substations and overhead catenary for AC and DC transit.
<b><i>Accompanying Me at Breakfast</i></b>	Mary Giuffrida, Marketing Director

## ***Stacy and Witbeck, Inc. – Table 10***

<b><i>Name</i></b>	Janet Rogers
<b><i>Title</i></b>	Vice President
<b><i>Email Address</i></b>	<a href="mailto:jrogers@stacywitbeck.com">jrogers@stacywitbeck.com</a>
<b><i>Phone</i></b>	510-748-1870
<b><i>Website</i></b>	<a href="http://www.stacywitbeck.com">www.stacywitbeck.com</a>
<b><i>Our Company Provides</i></b>	General engineering contractor working primarily for transit owners building all types of rail projects.
<b><i>Our Company is Looking for</i></b>	Rail transit project design and construction.
<b><i>Accompanying Me at Breakfast</i></b>	Armando Tiscareno, Construction Manager John Zehner, Senior Vice President

## ***STI-CO Industries, Inc.***

<b><i>Name</i></b>	Kyle Swiat
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:kyle.swiat@sti-co.com">kyle.swiat@sti-co.com</a>
<b><i>Phone</i></b>	716-662-2680
<b><i>Website</i></b>	<a href="http://www.sti-co.com">www.sti-co.com</a>
<b><i>Our Company is Certified as</i></b>	DBE, SBE
<b><i>In the Following States</i></b>	NY, IL, PA, CA, TX, NJ, WA
<b><i>Our Company Provides</i></b>	Manufacture of mobile, base station, 2-way antennas for rail, covert, tactical, interoperable, public safety: HF, VHF, UHF, 800 MHz, PCS.
<b><i>Our Company is Looking for</i></b>	Communications groups and state and local transportation agencies.
<b><i>Accompanying Me at Breakfast</i></b>	Chris Goetz, Director of Technical Development

## ***SYSTRA – Table 10***

<b><i>Name</i></b>	Brian Dolan
<b><i>Title</i></b>	Vice President
<b><i>Email Address</i></b>	<a href="mailto:bdolan@systrausa.com">bdolan@systrausa.com</a>
<b><i>Phone</i></b>	646-943-6734
<b><i>Website</i></b>	<a href="http://www.systraconsulting.com">http://www.systraconsulting.com</a>
<b><i>Our Company Provides</i></b>	Engineering and transportation planning services

## ***Talson Solutions, LLC***

<b><i>Name</i></b>	Robert S. Bright
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:rbright@talsonsolutions.com">rbright@talsonsolutions.com</a>
<b><i>Phone</i></b>	215-292-9634
<b><i>Website</i></b>	<a href="http://www.talsonsolutions.com">www.talsonsolutions.com</a>
<b><i>Our Company is Certified as</i></b>	DBE/MBE
<b><i>In the Following States</i></b>	PA
<b><i>Our Company Provides</i></b>	Capital project consulting firm specializing in construction audits, risk assessments, and improving financial and project controls. Engineering services
<b><i>Our Company is Looking for</i></b>	Kenneth Brzozowski, Senior Engagement Director
<b><i>Accompanying Me at Breakfast</i></b>	Sherri Kyle-Jones, Director, Business Development

## ***The Burns Group – Table 11***

<b><i>Name</i></b>	Richard Simonetta
<b><i>Title</i></b>	Business Development-Rail & Transit
<b><i>Email Address</i></b>	<a href="mailto:rsimonetta@burns-group.com">rsimonetta@burns-group.com</a>
<b><i>Phone</i></b>	614-357-4602
<b><i>Website</i></b>	<a href="http://www.burns-group.com">www.burns-group.com</a>
<b><i>Our Company Provides</i></b>	Engineering consulting services including electrification, signals, systems and track General rail & transit engineering
<b><i>Our Company is Looking for</i></b>	Matt Burns, President & CEO
<b><i>Accompanying Me at Breakfast</i></b>	Daren Petroski, VP, Rail & Transit Peter Gaffer, Business Development

## ***The Solis Group***

***Name*** Gary Hamm  
***Title*** Senior Vice President  
***Email Address*** [g Hamm@thesolisgroup.com](mailto:g Hamm@thesolisgroup.com)  
***Phone*** 626-685-6989  
***Website*** [www.thesolisgroup.com](http://www.thesolisgroup.com)  
***Our Company is Certified as*** DBE, SBE, M/WBE  
***In the Following States*** CA, NV, TX, IW, TN, DC  
***Our Company Provides*** Project management and support services to public agencies and the engineering and construction community.

## ***Transit Marketing Group – Table 11***

***Name*** John Barberis  
***Title*** General Manager  
***Email Address*** [transitmarketinggroup@yahoo.com](mailto:transitmarketinggroup@yahoo.com)  
***Phone*** 303-530-1491  
***Website*** [www.transitmarketinggroup.com](http://www.transitmarketinggroup.com)  
***Our Company Provides*** Amerex fire suppression, Luminator/Twin Vision destination signs, MobileView video surveillance, Keil Seating, Bode Doors, Suttrak air conditioning, I/O lighting  
***Accompanying Me at Breakfast*** Mark Magaldi National Sales manager  
Paul Findiesen Eastern Regional Sales Manager

## ***TransitConsult LLC***

***Name*** Charles Wochele  
***Title*** Managing Partner/Owner  
***Email Address*** [cwochele@transitconsult.com](mailto:cwochele@transitconsult.com)  
***Phone*** 585-626-0348  
***Our Company Provides*** Project, contract, supplier negotiations and management, procurement, strategic planning and market planning and market penetration, government and customer relations, Buy America planning/oversight and audit.

## ***T-Solutions***

***Name*** Ken Jacobs  
***Title*** Executive Vice President  
***Email Address*** [kjacobs@tsoln-inc.com](mailto:kjacobs@tsoln-inc.com)  
***Phone*** 757-410-9450  
***Website*** <http://www.tsoln-inc.com>  
***Our Company is Certified as  
In the Following States*** SWaM (Small Woman and Minority)  
VA  
***Our Company Provides*** T-Solutions is a woman-owned, veteran-owned small  
business specializing in maintenance engineering,  
logistics and management to commercial and government  
clients  
***Accompanying Me at Breakfast*** Andrea Nelson, President T-Solutions, Inc.

## ***URS Corporation – Table 12***

***Name*** Susannah Kerr Adler  
***Title*** Vice President  
***Email Address*** [susannah.kerr.adler@urs.com](mailto:susannah.kerr.adler@urs.com)  
***Phone*** 202-772-0656  
***Our Company Provides*** Supporting railroads, transit authorities, federal and state  
transportation agencies, and public-private partnerships  
with expertise and resources required for every phase of a  
project.  
***Accompanying Me at Breakfast*** Jerry Smiley, Kammy Horne, Dave Dickey

## ***US RAILCAR – Table 12***

***Name*** Jolene Molitoris  
***Title*** President  
***Email Address*** [jolene.molitoris@usrailcar.com](mailto:jolene.molitoris@usrailcar.com)  
***Phone*** 614-307-5814  
***Website*** <http://www.usrailcar.com>  
***Our Company Provides*** Self-propelled and non-powered single or bi-level  
commuter coaches.

## ***Visual Marking Systems – Table 11***

<b><i>Name</i></b>	Dave Sunderman
<b><i>Title</i></b>	Marketing Manager
<b><i>Email Address</i></b>	<a href="mailto:dsunderman@vmsinc.com">dsunderman@vmsinc.com</a>
<b><i>Phone</i></b>	330-425-7100
<b><i>Website</i></b>	<a href="http://www.vmsinc.com">www.vmsinc.com</a>
<b><i>Our Company Provides</i></b>	Interior and exterior graphics, vehicle wraps, signage, ADA compliant, anti-graffiti, safety and all other decals and signage.

## ***Whiting Corporation – Table 13***

<b><i>Name</i></b>	Jeffrey Kahn
<b><i>Title</i></b>	President
<b><i>Email Address</i></b>	<a href="mailto:jkahn@whitingcorp.com">jkahn@whitingcorp.com</a>
<b><i>Phone</i></b>	708-587-2002
<b><i>Website</i></b>	<a href="http://www.whitingcorp.com">www.whitingcorp.com</a>
<b><i>Our Company Provides</i></b>	Railcar maintenance equipment including car hoists, portable jacks, turntables, and truck repair hoists.
<b><i>Accompanying Me at Breakfast</i></b>	George Shaffer, Rail Vehicle Maintenance System Specialist



**Table 1**

Hampton Roads Transit  
Los Angeles Metro  
San Francisco Bay Area Rapid  
Transit

**Table 2**

Honolulu Authority for Rapid  
Transportation  
METRA  
Sound Transit

**Table 3**

Alstom Transportation  
CDM Smith  
Cubic Transportation Systems

**Table 4**

Atkins  
Bombardier Transportation  
DiGi International

**Table 5**

DILAX Systems  
Handling Specialty Manufacturing  
Hill International

**Table 6**

Faiveley Transport  
HDR/Infraconsult  
IMPulse NC

**Table 7**

LECIP Inc.  
Mass Transit Magazine  
New Flyer

**Table 8**

Metro Magazine  
Michael Baker Jr., Inc.  
Nomad Digital

**Table 9**

Jacobs  
OEM Technology Solutions  
Siemens

**Table 10**

Parsons Brinckerhoff  
Stacy and Witbeck  
SYSTRA

**Table 11**

The Burns Group  
Transit Marketing Group  
Visual Marking Systems

**Table 12**

Gilbert Tweed Associates  
URS Corporation  
US RAILCAR

**Table 13**

Massachusetts Bay Commuter  
Railroad  
PMM Transit Logistics  
Whiting Corporation

**Table 14**

Holland and Knight  
Parsons  
RNL Design

**Table 15**

North County Transit District  
Southeastern Pennsylvania Transportation Agency  
Valley Metro

**Table 16**

**To Be Assigned**

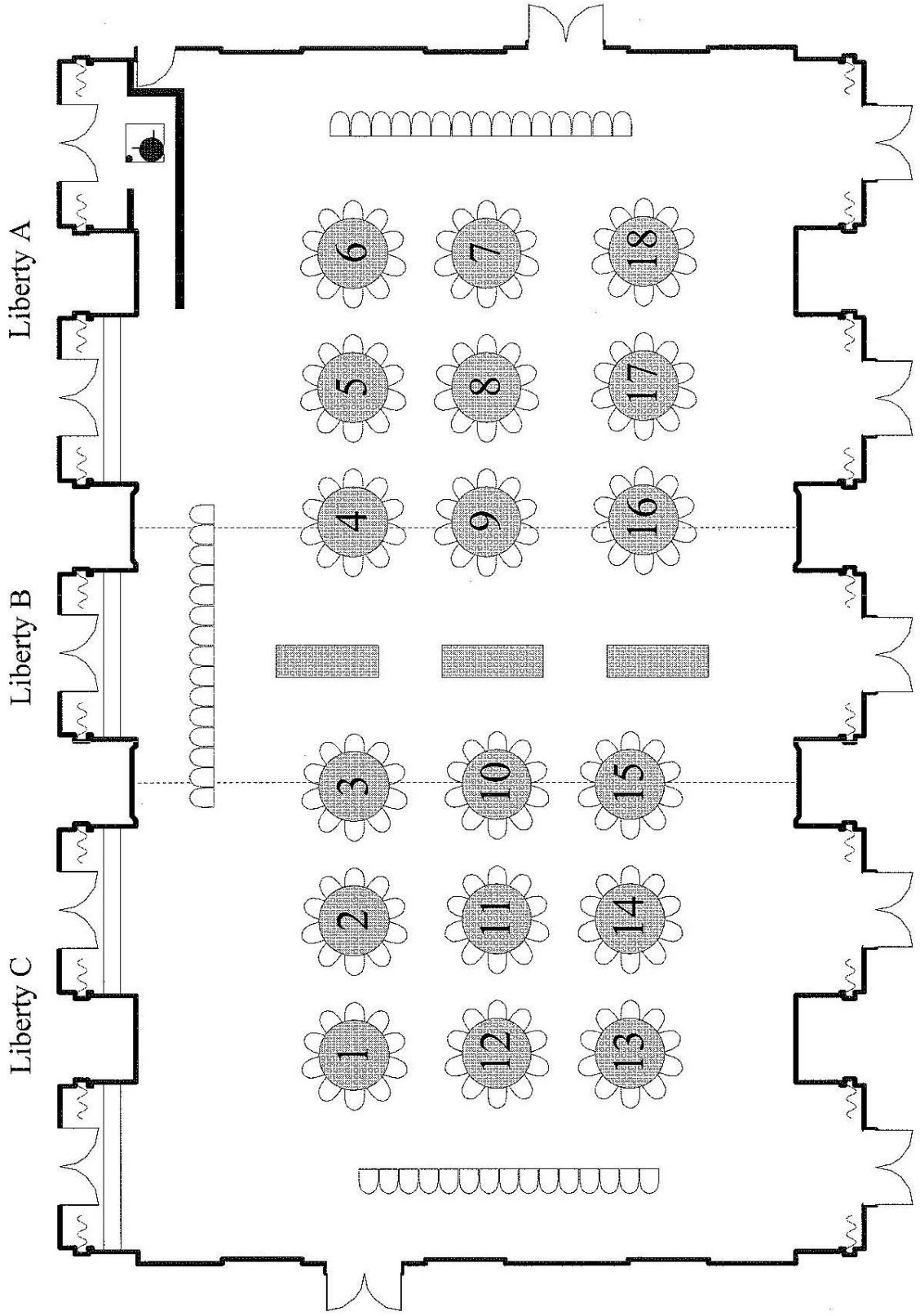
**Table 17**

**To Be Assigned**

**Table 18**

**To Be Assigned**

# Liberty Ballroom





**AMERICAN  
PHYSICAL  
THERAPY  
ASSOCIATION**

1666 K Street, N.W.  
Washington, DC 20006  
202.496.4800

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