

# Fare Collection 102

Managing Strategic  
Change in an Open  
Architecture and Open  
Payment World



# Training Line-up

- Overview of Trend to Open Architecture/Payments (Tim Weisenberger, Volpe Center)
- Bank Card Approach (Bert Wilhelm- MasterCard Worldwide)
- Pre-paid Applications (John Shaw- ePay)
- Open Payments-View from the Vendor Side (Mike Meringer- Verifone)
- Mobile Payments (Tom Zalewski- VivoTech)
- Managing Change in Payment Systems/Developing Strategy (Julie Green- LTK Engineering)
- Transit Agency Strategies (i.e. Why move to open architecture/payments?)
  - Presto (Ernie Wallace)
  - SEPTA (Jerry Kane)
  - UTA (Craig Roberts)
- Q&A



# FC102 Technical Approach

- Quick-hitting 20 minute modules
- Strait talk about actual trends in transit fare payment- no fuzzy theories!
- Final Q&A at the end; Please be sure to write down questions as they occur to you
- After each hour there will be a 10-minute break
- Please put phones on mute or vibrate

