



“MEET THE PRIMES”

A SMALL BUSINESS NETWORKING BREAKFAST

MONDAY, MAY 2, 2022

6:45 AM – 8 AM

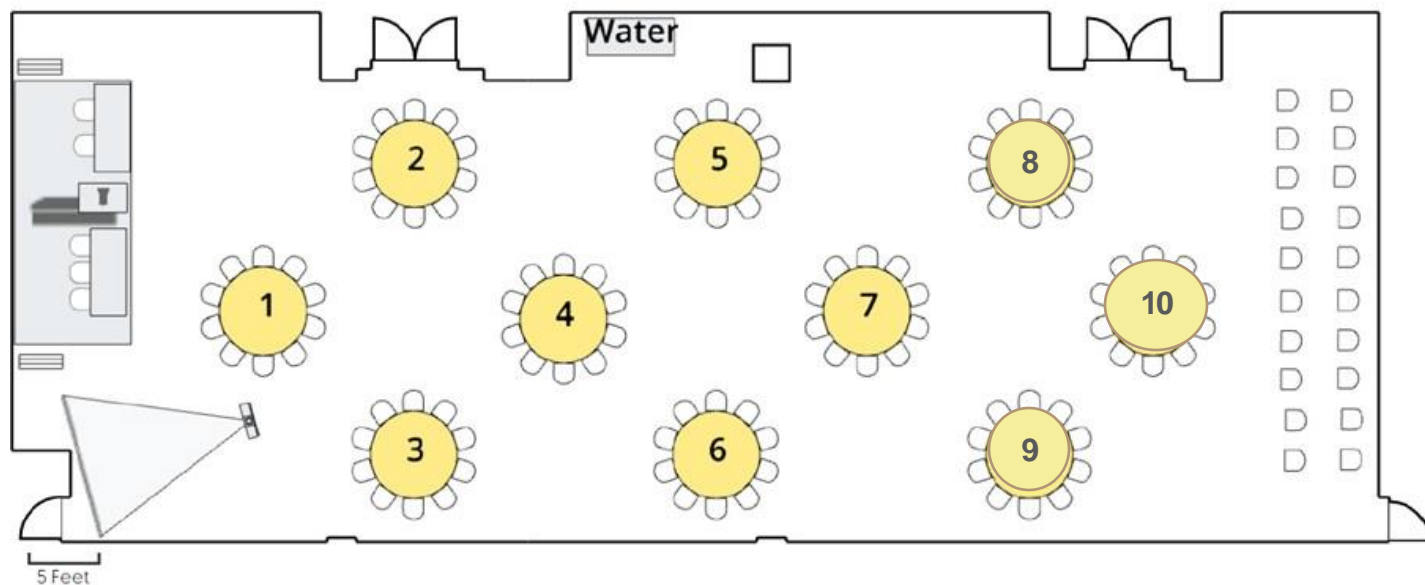
THE HYATT REGENCY COLUMBUS

Networking Breakfast supported by:
Business Member Activity Fund

“Meet the Primes” A Small Business Networking Breakfast

2022 Mobility Conference - Columbus, OH

TABLE ASSIGNMENTS



NUMERICAL LISTING OF TABLES

Table 1

- Central Ohio Transit Authority
- Sunrise SESA Technologies Inc.

Table 2

- Lane Transit District
- Transit Marketing Group

Table 3

- Gannett Fleming
- Nova Bus

Table 4

- Clever Devices
- AECOM

Table 5

- Stantec
- Gillig

Table 6

- Cityway USA / Transdev Innovation

Table 7

- Dallas Area Rapid Transit
- Access IS, an HID Global Business Unit

Table 8

- BAE Systems
- Meep/Fostering Mobility

Table 9

- Lehigh And Northampton Transportation Authority (LANTA)

Table 10

- HDR
- Masabi

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Please Note: Primes are assigned tables. S/DBEs can sit at any table. Each S/DBE will be able to move between any table when speed dating starts midway through the event.

S/DBEs are marked by an asterisk (*)

TRANSIT AGENCY ATTENDEES

Central Ohio Transit Authority – Table 1

Contact: Quincy Howard

Title: DBE Program Administrator

Email: HowardQJ@cota.com

Phone: (614) 275-5874

Website: www.cota.com/community-business/procurement/

Agency Profile: COTA is proud to be the regional mobility solutions provider for the 1.2 million residents across the Central Ohio area.

Dallas Area Rapid Transit – Table 7

Contact: Nicholas Stiglich

Title: Senior Manager of Innovation Partnerships

Email: nstiglich@dart.org

Phone: (312) 206-9957

Website: www.dart.org

Accompanying me: Greg Elsborg - Chief, VP of Innovation
Thomas P Warren Sr. - Assistant Vice President, Bus Services

Agency Profile: Public transportation to Dallas and 12 other member cities.

Lane Transit District – Table 2

Contact: Mark Johnson

Title: General Manager

Email: mark.johnson@ltd.org

Phone: (541) 501-9385

Website: www.ltd.org

Agency Profile: Lane Transit is a full-service transit agency providing fixed route and paratransit services.

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LANTA – Table 9

Contact: Darryl Lightner
Title: Manager of Communication & Strategic Initiatives
Email: dlightner@lantabus.com
Phone: (610) 435-4517
Website: www.lantabus.com

Company Provides: To provide the Lehigh Valley with the highest quality and most cost-effective public transportation system with all available resource.

BUSINESS MEMBER ATTENDEES

Access IS, an HID Global Business Unit – Table 7

Contact: Bryan Cunningham
Title: Regional Sales Manager (Americas) – Transport & Ticketing
Email: bryan.cunningham@access-is.com
Phone: (757) 805-4040
Website: www.hidglobal.com

Company Provides: Contactless payment and validation devices that will work with all Open and Closed Loop, ABT, EMV and mobile ticket solutions.

AECOM – Table 4

Contact: Joe Calabrese
Title: Transit System Development Advisor
Email: joseph.calabrese@aecom.com
Phone: (315) 400-9648
Website: www.aecom.com
Accompanying me: Bill Crowley - Bus Rapid Transit Engineer

Company Provides: Engineering, Planning and Design services for Public Transportation agencies.

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BAE Systems – Table 8

Contact: John Hroncich

Title: Director, North American Transit Sales

Email: john.hroncich@baesystems.com

Phone: (607) 727-4309

Website: www.gettozero.com

Accompanying me: Larry Fuehrer - Regional Sales Manager

Floyd Diaz - Regional Sales Manager - Canada

Company Provides: We provide proven electric powertrain and power management solutions for zero (battery and hydrogen) and low (electric hybrid) emission buses.

Bear Environmental*

Contact: Shyam Rajadhyaksha

Title: Principal

Email: sraj@bearenv.com

Phone: (614) 329-3848

Website: www.bearenv.com

Certified: DBE, SBE, MBE

Accompanying me: Rishi Bhanot

Company Provides: Oil Water separator clean out, Environmental services, sampling, waste transport and disposal

Cityway USA / Transdev Innovation – Table 6

Contact: Chloe Spano

Title: VP Business Development & Innovation

Email: chloe.spano@transdev.com

Phone: (630) 601-0665

Website: www.cityway.io

Company Provides: Software Engineering company specialized in Microtransit Technology Platform, Intermodal Trip Planning, Integrated Mobility Platforms, Mobility On Demand, MaaS.

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Clever Devices – Table 4

Contact: Buddy Coleman
Title: Chief Customer Officer
Email: bcoleman@cleverdevices.com
Phone: (631) 338-7082
Website: www.cleverdevices.com

Company Provides: Clever Devices is an ITS provider for the bus and rail markets.

We Are a Prime, Seeking: Installation, training, systems engineering and documentation.

Dikita*

Contact: Eve Williams
Title: President
Email: ewilliams@dikita.com
Phone: (972) 880-8904
Website: www.dikita.com
Certified: DBE, SBE, MBE

In following State(s): Chicago Transit Authority (CTA) California Unified Certification Prog. Houston METRO NCTRCA (No. Ctrl TX Reg. Cert.Agency) TxDOT Certification VIA - San Antonio (Vendor Registration) State of Arizona Certification State of Colorado - Dept. of Transporta. State of Colorado - RTD State of Florida Certification DOT State of Georgia - Dept. of Transportation State of Indiana State of Louisiana - RTA State of Michigan (UCP) - Wayne CO State of Minnesota/MUCP State of New Jersey Certifying Agency The Port Authority of NY & NJ State of New York State of Nevada State of North Carolina State of Tennessee/TNUCP State of Texas HUB Certification Certificate of Registration Washington, DC (WMATA) State of WI - Milwaukee CO (UCP)

Company Provides: Engineering design, Program Management, Construction Management, Systems Integration and testing, Rail car inspection

Diversity Matters 2 US LLC*

Contact: Robert Nixon
Title: President
Email: bobjnixon@dm2us.com
Phone: (607) 382-8184
Website: www.dm2us.com

Company Provides: Buy America compliance consulting, training, auditing, RFP/contract review for TVMs, component suppliers, transit authorities, FTA/FRA/Amtrak; DBE/MBE/WBE/SBE participation, TVM goal/plan preparation.

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Facet Engineering, LLC*

Contact: Oren Skidelsky

Title: Chief Engineer

Email: oskidelsky@facetengineering.net

Phone: (773) 385-22425

Website: www.facetenineering.net

Certified: DBE, SBE, MBE

In following State(s): AZ, CA, FL, GA, IL, IN, KS, LA, MD, MA, MN, NJ, NY, NC, OH, PA, TN, TX, WA, DC, WI

Company Provides: m/e/p/c engineering for the transit industry. DBE: 21 states. Strong experience and recommendations in Electric Vehicle Work & Facility Work

Gannett Fleming – Table 3

Contact: David Boate

Title: Vice President

Email: dboate@gfnet.com

Phone: (917) 583-4710

Website: www.gannettfleming.com

Company Provides: Full-service engineering, planning and architectural services for the public transportation industry.

We Are a Prime, Seeking: All aspects of design, engineering, architecture, survey, project controls, planning.

Gillig – Table 5

Contact: Bill Fay

Title: Vice President, Sales

Email: Bill.Fay@gillig.com

Phone: (510) 566-0387

Website: www.gillig.com

Agency Profile: GILLIG is the leading manufacturer of heavy-duty transit buses in the United States.

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HDR – Table 10

Contact: Tom Waldron

Title: Global Transit Director

Email: tom.waldron@hdrinc.com

Phone: (646) 942-6084

Website: www.hdrinc.com

Accompanying me: Jennifer Dustin - Transit Marketing Lead

Mark McLaren - West Region Transit Lead

Laura Grams - Transit Planning Lead / South Central Transit Lead

Company Provides: A full spectrum of world-class architecture, planning, environmental, engineering, design and advisory services for transportation, water, resources, and civic infrastructure.

We Are a Prime, Seeking: All disciplines in the architecture, planning, environmental, engineering, design, and advisory services arenas. Program Management Support Services, Tunneling, Information Management, Data Analytics, other needs depending on project and/or location

Jerome M. Lutin, PhD, LLC*

Contact: Jerry Lutin

Title: Principal

Email: jerome.lutin@verizon.net

Phone: (215) 630-4125

Certified: SBE, Other

Other certifies as: Service-connected disabled veteran owned small business (SCDVOSB)

Company Provides: Consulting services in marketing vehicle automation technology to the transit industry and subject matter expertise on transit planning and operations.

Marine Tiger Technologies*

Contact: Alesia Cain

Title: Director of Technology and Business Consulting

Email: acain@marinetiger.com

Phone: (516) 410-6704

Website: www.marinetiger.com

Certified: DBE, SBE, WBE

In following State(s): CA, CO, FL, GA, IL, MD, MA, NJ, NY, OH, OR, PA, TN, TX, VA, DC, WA

Company Provides: Business and Technology consulting - ITS, asset management, capital planning, strategy, system engineering, environmental, sustainability, resiliency, transportation planning, fare payment

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Masabai – Table 10

Contact: Jeff Nullmeyer

Title: Sr. Business Development Manager

Email: jeff@masabi.com

Phone: (949) 973-3982

Website: www.masabi.com

Certified: Other

Accompanying me: Lauren Tarte - Business Development

Company Provides: Masabi, SaaS solution, open Justride platform, mobile ticketing, suite of validation options, NFC, open-loop, ticketing in industry leading apps.

Meep/Fostering Mobility – Table 8

Contact: Susan Starwalt

Title: North American Business Development Director

Email: Susan.Starwalt@meep.app

Phone: (217) 962-0415

Website: www.meep.app

Company Provides: Journey Planning, Booking, Ticketing, Mobility as a Service

Nova Bus – Table 3

Contact: Eric Santos

Title: Purchasing Tender Manager

Email: eric.santos@volvo.com

Phone: (438) 843-0524

Website: www.novabus.com

Agency Profile: We provide sustainable transit solutions, including environmentally friendly buses, high-capacity vehicles and integrated intelligent transportation systems.

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Olivier Inc.*

Contact: Raquel Olivier

Title: President

Email: rolivier@olivier-inc.com

Phone: (214) 403-0976

Website: www.olivier-inc.com

Certified: DBE, SBE, WBE, MBE

In following State(s): TX CA GA FL NY WA AL LA OK CO UT IL DC PA NC SC TN IN

Company Provides: Program/construction management and support services, including field accounting, document management, contract admin and compliance, staffing, microtransit operations mgmt., general consulting.

Raul V Bravo + Associates, Inc.*

Contact: James LaRusch

Title: COO

Email: jameslarusch@rvba.com

Phone: (202) 309-9092

Website: www.rvba.com

Certified: DBE, SBE, MBE

In following State(s): More than 25 jurisdictions across the nation

Accompanying me: Mehdi Taheri – Engineer

Company Provides: Rolling stock engineering services, QA/QC services, regulatory compliance (Buy America, TAM, ADA, procurement)

Redwood Resources*

Contact: Schenae Rourk

Title: President

Email: srourk@Redwoodresources.net

Phone: (310) 356-7619

Website: www.redwoodresources.net

Certified: DBE, SBE, WBE, MBE

In following State(s): CA - but open to others

Company Provides: Sbe/dbe consultancy: outreach, design, manage and implement business programs for public agency pursuits.

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Stantec – Table 5

Contact: Jared Weismantel

Title: Senior Industrial Architect

Email: jared.weismantel@stantec.com

Phone: (612) 712-2156

Accompanying me: Patrick M. McKelvey - Senior Principal
Reb Guthrie - Principal, Fueling Infrastructure
Molly Weismantel - Project Manager

Company Provides: Stantec provides architecture and engineering services for transit clients across North America.

We Are a Prime, Seeking: Architecture, Engineering, Surveying, Cost Estimating

Sunrise SESA Technologies Inc. – Table 1

Contact: Luke Collier

Title: VP, Sales & Marketing

Email: lcollier@sunrisesesatech.com

Phone: (781) 826-9706

Website: www.sunrisesesatech.com

Accompanying me: Zack Farahmand, CEO

Company Provides: We provide LED & LCD Passenger Information Displays, Onboard, Wayside, and Platform Displays.

Transit Marketing Group – Table 2

Contact: Mark F. Magaldi

Title: General Manager

Email: mfmagaldi@transitmarketinggroup.com

Phone: (720) 272-8936

Website: www.transitmarketinggroup.com

Accompanying me: Tony Jackson

Certified: Other

In following State(s): CO

Company Provides: We are a multi-line supplier. We represent Amerex- I/O Controls- Luminator Technology Group- SportWorks Bike Racks-Comfort Climate Tech AirTreatment- Suttrak HVAC.

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Virginkar & Associates, Inc.*

Contact: Scott Rodda

Title: Senior Program Manager

Email: rodda.scott@va-inc.com

Phone: (415) 517-4818

Website: www.va-inc.com

Certified: DBE, SBE, MBE, WBE

In following State(s): 26 states including CA, NY, MA, GA, TX, AZ, IL, PA, MD

Accompanying me: Danielle Holguin - Senior Marketing Specialist

Frank Anthony Guzzo - Senior Program Manager

John Andreas - Vice President

Company Provides: VIRGINKAR AND ASSOCIATES, INC. is a management and technical consulting firm. VAI provides quality assurance, engineering support, project management and quality assurance support for railcars, signaling, fare collection and construction.

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THANK YOU FOR ATTENDING



**AMERICAN
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American Public Transportation Association
1300 I Street, NW Suite 1200 East Washington, DC 20005

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