



BUSINESS TO BUSINESS

NETWORKING BREAKFAST

Monday, October 5, 2026

6:30 – 7:45 AM

MCCORMICK PLACE CONVENTION CENTER

Vista Ballroom Foyer (South Building, Level 4)

Hosted by:

Small Business Committee

Supported by:



TRANSform

October 4-7, 2026 / Chicago, IL

PRESENTED BY **HNTB**



Business to Business Networking Breakfast

2026 TRANSform & EXPO – Chicago, IL



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Acknowledgment

The Small Business Committee thanks Bob Nixon, President of Diversity Matters 2 US, LLC (DM2US), for his careful review of the attendee directory, and The Solis Group for their continued support.

GETTING THE MOST OUT OF THE BREAKFAST

This breakfast offers far more than a contact swap. On Monday morning, you will meet dozens of fellow members in less than ninety minutes. The connections that become real opportunities, for both firms, grow from deliberate preparation and follow-up. Ten relevant conversations can outweigh a hundred surface-level introductions.

The Small Business Committee prepared this guide to help you make the most of the morning. It covers four steps: preparing before you arrive, attending with purpose, capturing each connection in your Partnership Passport, and following up after the conference. The directory that follows the guide lists every registered agency and business member, with table assignments, and serves as your starting point.

Before the breakfast, watch the ten-minute on-demand presentation on [YouTube](https://youtu.be/affoo5RAVJQ) (youtu.be/affoo5RAVJQ) or on the [APTA breakfast page](#), where you can also download the Partnership Passport.

The Math: Aim for 20 to Land 10

Attrition is normal. Identify twenty priority connections from the directory in this booklet so that, after no-shows, mismatches, and missed handoffs, you still leave with ten relationships worth building.

20	Priority connections identified from the directory
15	Warm notes sent before the breakfast
10	Meaningful conversations at the breakfast
5	Strong follow-ups within 48 hours of the conference
2–3	Lasting opportunities or referral partnerships

A short list of twenty, researched and greeted in advance, beats fifty cold introductions that lead nowhere.

Why Open Conversations Work Better

Timed “speed-dating” rotations maximize introductions, but they seldom produce the follow-ups that lead to teaming agreements, subcontracts, and referrals. Two- or three-minute rotations leave no time to learn what each person needs. Every contact looks equal, so none receives the right follow-up. Transit and government-contracting partnerships also rest on trust and develop over months.

We recommend structured but open conversations of eight to twelve minutes each, with a deliberate capture step at the end of every conversation.

THE APPROACH: TWO TRACKS

Sort every connection into one of two tracks while the conversation continues, then run a different follow-up play for each track.

TRACK 1

Direct Opportunity

Track 1 covers a member whose current need matches what your firm offers: an agency with an active procurement, a prime seeking a subcontractor, or a firm seeking a teaming partner on a live bid.

Listen for these signals:

- 1. A named project or RFP.** The member mentions a specific project, solicitation, deadline, or active procurement.
- 2. Buying authority or influence.** The member serves as a project manager, contracting officer, or program manager with the ability to move a project forward.
- 3. A need statement.** The member asks how your firm would solve a problem or handle a task.
- 4. Budget, scope, or timeline.** The member references dollars, scope, a schedule, or a solicitation number.

Goal: Agree on a scheduled meeting, a real next step beyond an email exchange.

TRACK 2

Referral Relationship

Track 2 covers a member who may never buy from your firm but whose network overlaps yours: primes, fellow DBE and SBE firms, consultants, attorneys, and association staff who open doors in both directions.

Listen for these signals:

- 1. Complementary, not competing.** A heavy-civil prime, for example, when your firm provides project management and compliance.
- 2. Same buyers, different angle.** The firm serves transit agencies, state DOTs, or GSA from a different seat at the table.
- 3. A client or pursuit in common.** The member mentions a project, partner, or upcoming bid that suits your firm.
- 4. A natural connector.** The member serves as a board member, committee chair, or recurring attendee who knows everyone.

Goal: Make the ask mutual by asking, "Who in your world should I meet?"

In government contracting, member-to-member referrals feed both firms' pipelines for years. Treat Track 2 connections with the same care as Track 1 connections.

BEFORE YOU ARRIVE

Choose Your 20 Priority Connections

Most of the value of this breakfast takes shape before you arrive. Pick your priority connections in advance and open the door now.

- 1. Review this directory.** Read each member's "looking for" statement and procurement opportunities, and mark the agencies, primes, and firms aligned with your work. Note each table number.
- 2. Choose about twenty priority connections.** You will realistically connect with about ten; the rest form your bench.
- 3. Research each connection.** Visit the firm's website and LinkedIn page, and learn about a current project, a recent win, or a challenge your firm can address.
- 4. Reach out before the breakfast.** Send a short LinkedIn note or email: "I look forward to the breakfast and would welcome the chance to compare notes on [topic]."

Treat priority connections as fellow members to help and learn from rather than as sales prospects. That framing changes the conversation.

If They Use a Vendor Portal, Register Now

Many agencies, primes, and owners at this breakfast must have your firm in their registration systems before they can award you work. Registering early removes the most common reason for a stalled connection. A great conversation means little if your firm is absent from the system when a solicitation drops.

Your pre-event checklist

- ☐ Ask each priority connection which vendor portal the organization uses.
- ☐ Confirm that your SAM.gov registration and UEI remain active.
- ☐ Check the state UCP and DBE directories in each of your markets.
- ☐ Register in the portal of each prospective teaming partner.
- ☐ Record your logins and expiration dates in your Partnership Passport.

Agency portals, including SAM.gov, state UCP directories, and transit-authority systems, often take days to approve a registration. Pre-registration also tells a prospective partner that your firm stands ready for business.

AT THE BREAKFAST

Open with a Question, Listen Most, Capture Immediately

1. **Open with a question.** “What brought you to the breakfast this year?” beats any pitch and earns you the right to keep talking.
2. **Spend about seventy percent of your time listening.** Listen for the Track 1 and Track 2 signals: a named project, a buyer, a complementary service, or a connector.
3. **Circle the bucket.** Decide D, R, or I while you are still talking, because ambiguity at this stage undermines the follow-up.
4. **Capture one need line.** Write the member’s need in one line on the Passport page. That line becomes the seed of a personal follow-up.
5. **Close warmly.** Aim for eight to twelve minutes, and end with a sincere thank-you, a clear next step, and a handshake.

Questions That Open and Deepen the Conversation

Lead with curiosity rather than a pitch. The right question earns you the right to keep talking and brings the Track 1 and Track 2 signals to the surface.

OPENING	DIRECT OPPORTUNITY	REFERRAL RELATIONSHIP
<i>Break the ice and get the member talking.</i> • “What brought you to the breakfast this year?” • “What project excites you most right now?” • “How has your work changed in the last year?”	<i>Find where your work fits the member’s work.</i> • “What is the hardest part of your work right now?” • “Are you looking for a subconsultant or partner on any upcoming bids?” • “What would make your next project easier?” • “Who else should join that conversation?”	<i>Grow the network in both directions.</i> • “Who in your world should I meet?” • “Which prime or agency in your network should I know?” • “What gap do you see repeatedly among the firms in your network?” • “How can I be useful to your firm?”

YOUR PARTNERSHIP PASSPORT

Each connection page in the Passport captures contact information, key takeaways, and follow-up actions. Three habits turn the Passport from a keepsake into a pipeline tool.

EVERY CONNECTION	EVERY CONNECTION	EVERY CONNECTION
Circle a bucket: D, R, or I D = Direct opportunity R = Referral source I = Information One field forces a verdict in two seconds.	Write “their need” in one line This single capture matters most. It makes your follow-up email personal rather than generic.	Ask “Who should we meet?” This question turns the page into a referral engine. Always ask, and always offer an introduction in return.

The back cover holds a numbered priority follow-up list. Treat that list as your first work queue after the conference.

AFTER THE CONFERENCE

Follow up within 48 hours of the conference’s close, while each connection remains fresh, and run the play that matches the connection’s bucket.

DIRECT (D)	REFERRAL (R)
Propose a specific next step. - Reference the exact detail from your conversation. - Attach your capabilities statement or a relevant case study. - Make a micro-ask, such as “Would a fifteen-minute call on Tuesday work?” rather than “Let’s stay in touch.”	Invest in the relationship. - Offer something before you make a request: an introduction, a resource, or a relevant insight. - Send a LinkedIn note that recalls where you met. - Share one useful resource with no request attached. - Ask whom you should meet, and offer an introduction in return. - Set a 30-, 60-, and 90-day check-in cadence.

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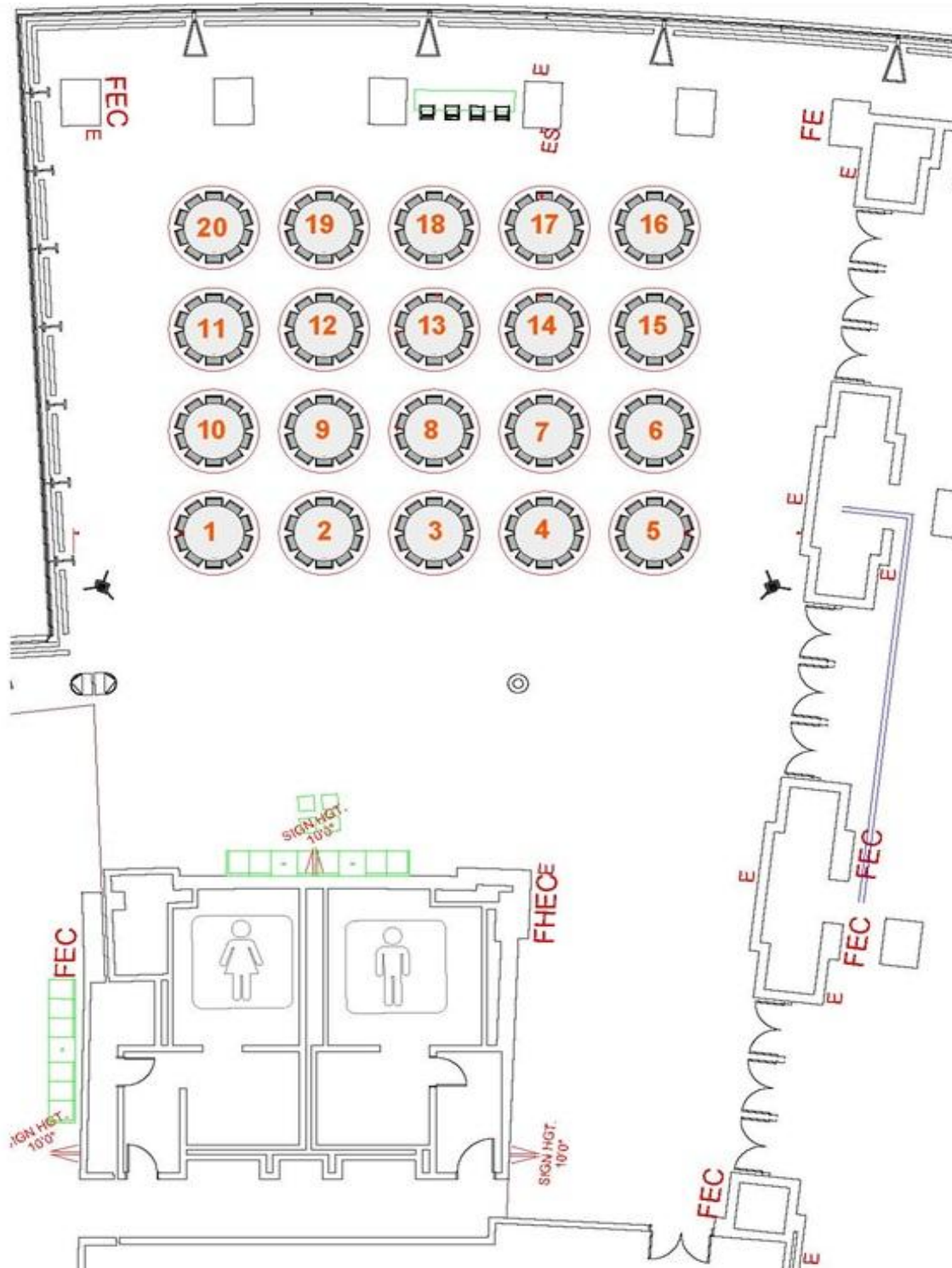
YOUR GAME PLAN

Relationships built at this breakfast become the opportunities of the coming year.

PREPARE	ATTEND	FOLLOW UP
☐ Choose about twenty priority connections from this directory. ☐ Research each connection and send warm notes. ☐ Register in the vendor portals of your priority connections. ☐ Watch the on-demand presentation.	☐ Open with questions and listen for the Track 1 and Track 2 signals. ☐ Sort each connection as D, R, or I. ☐ Capture one need line per connection in your Passport.	☐ Within 48 hours of the conference's close, propose meetings to Direct connections. ☐ Give value and trade introductions with Referral connections. ☐ Check off each follow-up in your Passport.

Guide developed by Information Design Consultants, Inc. (IDCI) for the APTA Small Business Committee.

TABLE ASSIGNMENTS



NUMERICAL LISTING OF TABLES

Table 1 – Architecture/ Engineering/ Design

- Citiri
- Clear-Vu Lighting
- Facet Engineering, Inc.
- CDM Smith
- Ineo Systrans USA Inc.

Table 2 – AGENCY

- DART
- East Japan Railway
- MARTA
- Intercity Transit

Table 3 – Professional/Consulting Services

- Information Design Consultants Inc (IDCI)
- K&D Consulting
- Language Testing International
- Legacy Resource Group
- ABM

Table 4 – Rolling Stock and Vehicles

- Moxa Americas, Inc.
- Everline Transit
- GILLIG
- ISC Applied Systems
- Nova Bus
- Siemens Mobility, Inc

Table 5 – Vehicle Parts/Maintenance/Shop Equipment

- ABB E-Mobility, Inc.
- Compak Ramps NA Ltd
- duagon USA Inc.
- FleetZero Inc.
- Fogmaker USA Inc
- Heliox, A Siemens Business
- Saf Holland Group
- VDS Rail

Table 6 – Operations/Fleet Management

- Aesys Inc.
- Capte Technologies Inc.
- ioki GmbH
- PureTech Systems
- Hitachi Rail Honolulu
- Zenobe Americas, Inc.

Table 7 – Professional/Consulting Services

- Propelex Cybersecurity
- Taylor Transportation Search Group LLC
- The Solis Group
- Accenture
- Top Tempo Technical

Table 8 – Professional/Consulting Services

- TransPro Consulting
- Uptale USA LLC
- Xpan
- ZIM & Associates

Table 9 –Operations/Management Services/ Back-Office Administration

- Argo Transit Corporation
- Cylus
- TSS Paratransit
- WeDriveU
- IBM
- UZURV

Table 10 – Professional/Consulting Services

- A Customer's Point of View, Inc.
- agape Mobility
- AS3 Storytelling, LLC
- Basemap Ltd
- IT Curves

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Table 11 – Scheduling/Planning/ Environmental/Public Outreach Services

- Foursquare ITP
- Redwood Resources
- Transit app
- Optibus
- RideCo
- The Routing Company

Table 12 – Passenger Amenities/Stop Infrastructure/Fare and Customer Systems

- Clevor Consulting Group
- Axentia Inc
- Global Display Solutions
- INIT
- Kontron America, Inc.
- Kuba, Inc.
- Sigma USA
- SPX Technologies – GENFARE
- Tolar Manufacturing Company, Inc
- Matawan Mobility LLC
- Parabit

Table 13 – Architecture/ Engineering/ Design

- Kimley-Horn and Associates Inc.
- Michael Baker International
- Parsons
- Stantec
- SYSTRA

Table 14 – Professional/Consulting Services

- Christian T. Kent, Transit Management Consulting, LLC
- Dikita Engineering
- Diversity Matters 2 U.S., LLC
- HubSpire Corp
- ConnX

Table 15 – Vehicle Parts/Maintenance/Shop Equipment

- Midwest Bus Corporation
- SCALABROS
- Whiting Corporation

- BAE Systems
- Enertech International
- Spheros, North America
- ZF GROUP
- ZF Services LLC

Table 16 – Architecture/ Engineering/ Design

- Lux Modus Ltd.
- Mt. Weather Engineering PLLC
- SIL4 Systems, Inc.
- Egis
- Huitt-Zollars

Table 17 – Facilities/Janitorial/Building Maintenance/Construction/Infrastructure

- Spika Design & Manufacturing
- REMS Plus LLC
- ABM RavenVolt
- ENC
- Hill

Table 18 – Professional/Consulting Services

- Omni Strategy, LLC
- Ontra Mobility
- Parkline Public Affairs LLC
- PMLE Consulting LLC
- Urban Engineers of New York

Table 19 – Materials/Supplies/Administrative Support/Operations/Fleet Management

- Radio Engineering Industries
- Lantech Communications Global
- Diesel Laptops
- IDIS Americas
- Morbern

Table 20 – Architecture/ Engineering/ Design

- Transit Resource Center
- Willowglen Systems Inc.
- HUBER+SUHNER
- GFT Inc.
- WSP USA

TRANSIT AGENCY ATTENDEES

Dallas Area Rapid Transit – Table 2

Contact: Enrique MacGregor

Title: Board Member

Email: emacgregor@dart.org

Phone: (214) 979-1111

Accompanying me:

Jesse Salazar, Board Administrator, jsalazar@dart.org

Josie Chavira, jchavira@dart.org

Michele Wong Krause, mwkrause@dart.org

Randall Bryant, rbbryant@dart.org

Company Provides: Transit.

East Japan Railway – Table 2

Contact: Satoshi Nikaido

Title: JR East Secondee

Email: snikaido@apta.com

Phone: (424) 399-3854

Company Provides: East Japan Railway Company (JR East) provides passenger rail transportation, railway operations, station development, mobility services, and transportation-related technology solutions. Through its U.S. activities, the company supports international collaboration, business development, and knowledge exchange in the public transportation industry.

We are looking for potential partners with experience and expertise in the following areas: Passenger rail operations, high-speed rail development, station and area development, mobility services, transit technology, fare collection and payment systems, customer experience, asset management, workforce development and innovative public transportation.

Intercity Transit – Table 2

Contact: Brenden Houx

Title: Senior Procurement and Project Management Coordinator

Email: BHoux@intercitytransit.com

Phone: (360) 819-0606

Company Provides: Intercity Transit is a municipal corporation that provides public transportation for people who live and work in an area of approximately 101 square miles. We operate 29 bus routes, a door-to-door service for people with disabilities, a vanpool program, specialized van programs, and are active in community partnerships.

We are looking for potential partners with experience and expertise in the following areas: Alternative fuels such as hydrogen fuel as we are currently in the middle of a hydrogen demonstration project.

Procurement Opportunities

Current: Hydrogen Fuel Supply

Six months from now: Battery Electric Para Transit Vehicle

Nine months from now: A&E Roster

One year from now: Security Services

MARTA – Table 2

Contact: Larry Prescott

Title: Assistant GM, Infrastructure

Email: lprescott1@itsmarta.com

Phone: (404) 427-9564

Company Provides: Transit facility SGR and expansion planning/design/construction.

We are looking for potential partners with experience and expertise in the following areas: Transit facilities state of good repair and expansion technical services/products.

Procurement Opportunities

Current: General Planning Consultant Services

One year from now: Implementation of ART and BRT projects

BUSINESS MEMBER ATTENDEES

Small Businesses are marked by an asterisk (*)

A Customer's Point of View, Inc. * – Table 10

Service Category: Professional and Consulting Services

Contact: Evelyn Arnette

Title: President/CEO

Email: earnette@acpview.com

Phone: (770) 288-2717

Website: <http://acpview.com>

Company Provides: A Customer's Point of View Inc provides customer experience research and mystery rider services to transit agencies nationwide.

We are looking for potential partners with experience and expertise in the following areas: Organizations in need of customer experience research, ADA compliance monitoring services.

ABB E-Mobility, Inc. * – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Dayna Wasley

Title: Transit Key Account Manager

Email: dayna.wasley@us.abb.com

Phone: (919) 208-6487

Website:

Company Provides: Charging infrastructure

We are looking for potential partners with experience and expertise in the following areas: Design, build, and maintain charging infrastructure
Charge management software and other fleet operations tools for electric buses
Electric bus manufacturers

ABM – Table 3

Service Category: Professional and Consulting Services

Contact: Heather Komatsoulis

Title: Sr. Business Development Manager

Email: heather.komatsoulis@abm.com

Phone: (717) 210-6482

Website: <https://www.abm.com>

Accompanying me:

Scott Batchelder, scott.batchelder@abm.com

Company Provides: ABM drives possibility through facility, engineering, and infrastructure solutions for transit applications. We are modernizing infrastructure, transforming facilities, performing testing, executing field services, and monitoring systems for performance and reliability with over 2,400 licensed Professional Engineers, over 150 NETA-certified professionals and over 60 years of experience.

We are looking for potential partners with experience and expertise in the following areas: ABM is seeking partners for electrification projects in the transportation industries, specifically in charging, battery storage and micro-grids as these apply to public transit, fleet and utility applications.

Procurement Opportunities

Current: Heavy vehicle charging systems, switchgear, etc.

Six months from now: same as current

Nine months from now: same as current

One year from now: same as current

ABM RavenVolt – Table 17

Service Category: Construction and Infrastructure

Contact: Joshua Goldman

Title: Senior Director of Sales

Email: joshua.goldman@abm.com

Phone: (858) 449-4629

Accompanying me:

Scott Batchelder, scott.batchelder@abm.com

Heather Komatsoulis, heather.komatsoulis@abm.com

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Company Provides: Engineering, Procurement, Construction, and Maintenance Services for charging systems and microgrids

We are looking for potential partners with experience and expertise in the following areas: EV Chargers and Microgrids

Procurement Opportunities

Current: Charging and Microgrid Equipment

Six months from now: Charging and Microgrid Equipment

Nine months from now: Charging and Microgrid Equipment

One year from now: Charging and Microgrid Equipment

Accenture – Table 7

Service Category: Professional and Consulting Services

Contact: Everton Reid

Title: SR Director Transit/Transportation

Email: everton.reid@accenture.com

Phone: (347) 996-8954

Website: <https://www.accenture.com/en/construct>

Accompanying me:

Adam Tobin, SVP, (657) 236-9975, adam.tobin@accenture.com

Kenneth Wasserman, kenneth.wasserman@accenture.com

Robert Rejman, robert.rejman@accenture.com

Caroline Kendall, caroline.kendall@accenture.com

Company Provides: Industry Advisory; Digital Strategy; System Implementation & Innovation; Managed Services; Oversight; Industry Services

We are looking for potential partners with experience and expertise in the following areas: Accenture Construct brings advisory, engineering, program and construction management together with AI-enabled intelligence, under one capital projects partner — to reinvent how you get work done.

Procurement Opportunities

Current: Transit Capital Project Advisory Opportunities in California and Washington

Aesys Inc. * – Table 6

Service Category: Operations and Fleet Management

Contact: Braian Mahmudaj

Title: Sales Manager

Email: braian.mahmudaj@aesys.com

Phone: +39 342 1236069

Website: <https://www.aesys.com/>

Accompanying me:

Mae Bogdansky, mae.bogdansky@aesys.com

Marco Biava, marco.biava@aesys.com

Juri Riboli, juri.riboli@aesys.com

Company Provides: Aesys is a global leader in PIS for buses, delivering innovative LED and TFT displays, control units and software solutions. Combining advanced technology, in-house engineering and decades of transit expertise, Aesys enables bus operators and manufacturers to provide clear, reliable and connected passenger information—on board and across the entire fleet.

We are looking for potential partners with experience and expertise in the following areas: We're primarily looking to partner with system integrators and CAD/AVL providers, bringing our expertise in Passenger Information Systems (PIS) to complement their solutions.

agape Mobility * – Table 10

Service Category: Professional and Consulting Services

Contact: Derek Fretheim

Title: Founder

Email: derek@agapemobility.com

Phone: (949) 275-6365

Website: <http://www.agapemobility.com>

Accompanying me:

Derek Fretheim, derek@agapemobility.com

Company Provides: agápē Mobility provides strategic guidance to transportation companies, cities, municipalities, private mobility operators and other clients serving the mobility industry. We offer a vast array of services including comprehensive technology

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analysis, mobility planning, innovation guidance, microtransit service planning and design, funding plans, service analysis and design, and strategy planning.

We are looking for potential partners with experience and expertise in the following areas: Areas to collaborate with transit planning and service design.

Procurement Opportunities

Current: Ben Franklin Transit

Six months from now: Active

Nine months from now: Sound Transit

One year from now: Active

Argo Transit Corporation * – Table 9

Service Category: Operations and Management Services

Contact: Jenna Bendayan

Title: Head of Business Operations

Email: jenna@rideargo.com

Phone: (647) 923-4439

Website: <http://www.rideargo.com>

Accompanying me:

Praveen Arichandran, praveen@rideargo.com

Qamar Qureshi, qamar@rideargo.com

Mike Harris

Company Provides: Argo delivers Smart Routing™ transit infrastructure that extends existing transit lines into the last mile, with point-to-point service. It also extends regional transit to underserved communities. By integrating electric vehicles, technology and operations, Argo helps transit agencies grow ridership, connect riders to fixed-route networks, expand access and cut costs.

We are looking for potential partners with experience and expertise in the following areas: We are interested in connecting with transit agencies and service planners.

AS3 Storytelling, LLC * – Table 10

Service Category: Professional and Consulting Services

Contact: Adam Shumaker

Title: Principal

Email: adam@as3storytelling.com

Phone: (770) 316-6223

Website: <https://as3storytelling.com/>

Accompanying me:

Adam Shumaker, adam@as3storytelling.com

Company Provides: AS3 Storytelling leverages the public engagement process to create compelling video narratives, using the voices of the community to educate and show support for infrastructure projects. AS3 was founded by Adam Shumaker, combining his decades of television journalism experience with a decade of transit agency experience.

We are looking for potential partners with experience and expertise in the following areas: We seek to support prime firms that have public engagement needs for their infrastructure projects. Our video storytelling expertise pairs well with traditional public engagement to create video narratives that elevate the project through authentic communication.

Axentia Inc – Table 12

Service Category: Passenger Amenities and Stop Infrastructure

Contact: Pontus Arvidsson

Title: Vice President

Email: pa@axentia.se

Phone: +46 0730746239

Website: <http://axentia.se>

Accompanying me:

Daniel Qviqstad, dq@axentia.se

Johan Lindén, jlin@axentia.se

Björn Götestrand, bg@axentia.se

Company Provides: Axentia is the leading company in developing cutting edge battery- and solar-powered display systems for public transport.

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We are looking for potential partners with experience and expertise in the following areas: Open to collaborating with vendors and suppliers/subcontractors, possibly within manufacturing, installation or companies established with a longstanding customer base looking for a cutting edge technology partner.

BAE Systems – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: John Hroncich

Title: Director, North America Transit Sales

Email: john.hroncich@baesystems.us

Phone: (607) 727-4309

Accompanying me:

Stephen Cofta, stephen.cofta@baesystems.com

Greg Marx, greg.marx@baesystems.com

Jeff Altmire, jeff.altmire@baesystems.com

Company Provides: Leading OEM of electric drive powertrains and electric accessories power management systems on low and zero emission buses. We service every component and systems we field. Celebrating 30 years of transit bus electrification and 20,000 fielded systems in 2026.

We are looking for potential partners with experience and expertise in the following areas: Field service and support, training, material handling

Basemap Ltd * – Table 10

Service Category: Professional and Consulting Services

Contact: Mark Gallagher

Email: mgallagher@basemap.co.uk

Phone: +447342037181

Website: <http://www.basemap.co.uk>

Accompanying me:

Dan Saunders, dsaunders@basemap.co.uk

Company Provides: Basemap provides transport planning software, data and analytics that help organisations understand accessibility, optimise networks and make better investment decisions. Our products include TRACC for multimodal accessibility analysis, DataCutter for on-demand transport datasets, Highways Analyst for traffic

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insights, and EVR for electric vehicle routing and fleet optimisation across global markets.

We are looking for potential partners with experience and expertise in the following areas: We are looking to connect with public transport agencies, transport authorities, consultants, data providers and technology partners with expertise in transit planning, accessibility, network optimisation, passenger data and mobility analytics.

Capte Technologies Inc. * – Table 6

Service Category: Operations and Fleet Management

Contact: Sergey Vladimirov

Title: CEO

Email: sergey@capte.co

Phone: (562) 571-8173

Website: <https://www.capte.co>

Company Provides: Capte is a Los Angeles company supplying onboard technology for transit fleets. Our fully integrated hardware, software and connectivity platform covers vehicle health monitoring, precise positioning, electric bus charging management, and yard management. We help agencies keep more vehicles in service, reduce operating costs, and transition confidently to zero-emission fleets.

We are looking for potential partners with experience and expertise in the following areas: Transit agencies

CDM Smith – Table 1

Service Category: Architecture, Engineering, and Design

Contact: Christopher Martel

Title: Senior Vice President, National Transit Lead

Email: martelcm@cdmsmith.com

Phone: (312) 718-0056

Website: <http://www.cdmsmith.com>

Accompanying me:

Mike Condei, condeims@cdmsmith.com

Henry Ikwut-Ukwa, ikwutukwah@cdmsmith.com

Antonis Panayotatos, panayotatos@cdmsmith.com

Company Provides: CDM Smith provides comprehensive transit planning, design, program management, and construction services for rail and bus systems. Expertise

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includes stations, track, traction power, signals, communications, bus facilities, zero-emission fleet infrastructure, bridges, tunnels, and civil improvements—helping transit agencies modernize aging infrastructure, expand capacity, improve reliability, and deliver complex capital programs.

We are looking for potential partners with experience and expertise in the following areas: For rail and bus facility projects, we look for strong technical delivery across architecture; civil, structural, mechanical, electrical, plumbing, fire protection, and geotechnical engineering; track and rail systems; traction power; signals and communications; utilities and drainage; environmental; security; and specialty areas such as fueling, charging, maintenance equipment, and commissioning.

Christian T. Kent, Transit Management Consulting, LLC * – Table 14

Service Category: Professional and Consulting Services

Contact: Christian T. Kent

Title: President & CEO

Email: ckent@ctktmc.com

Phone: (757) 452-4900

Website: <http://www.ctktmc.com>

Company Provides: We provide professional consulting services in paratransit and microtransit service; executive recruitment within the transit industry; organizational alignment and development; and leadership coaching.

We are looking for potential partners with experience and expertise in the following areas: Consulting partners who can support my paratransit-related work for public transit agencies. Business analytics expertise in both financial and operational terms.

Citiri * – Table 1

Service Category: Architecture, Engineering, and Design

Contact: Ortiz Gude

Title: Chief Executive Officer

Email: ortez.gude@citiri.com

Phone: (404) 225-3657

Website: <https://www.citiri.com>

Accompanying me:

David Wood, SVP Sales, david.wood@citiri.com (404) 822-8313

Faizan Shaik, faizan.shaik@citiri.com

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Company Provides: Citiri is defining Owner Scope Management, the discipline of preparing asset owners and operators to move capital projects into safe, compliant, sustainable operations. CitiriOS helps transit agencies coordinate operational readiness, activation, transition, and handover, connecting stakeholders, evidence, risks, and decisions so new lines, stations, and fleets open ready for service.

We are looking for potential partners with experience and expertise in the following areas: Readiness for revenue service. Rail activation. OP-54 alignment. Seeking to align with personas who work with capital projects / specifically the operational readiness concerns about these projects.

Clear-Vu Lighting * – Table 1

Service Category: Architecture, Engineering, and Design

Contact: Daniel Lax

Title: CEO

Email: dlax@clearvulighting.com

Phone: (917) 494-1734

Website: <https://clearvulighting.com>

Accompanying me:

Alex Miller, amiller@clearvulighting.com

Company Provides: Clear-Vu Lighting designs and manufactures LED tunnel and transit lighting, including our MTLx platform with a light engine that swaps in minutes. We pair it with clearNET, a wireless mesh control and monitoring system for Work Mode, addressed-zone control, battery integrity, and energy management across tunnels and stations.

We are looking for potential partners with experience and expertise in the following areas: A&E firms and design consultants leading tunnel, station, and rail-systems packages on major U.S. transit capital programs — Gateway/Hudson Tunnel, Frederick Douglass Tunnel, and comparable Amtrak, MTA, WMATA, and MBTA work. We're specifically looking

Procurement Opportunities

Current: Amtrak Gateway Tunnel

Six months from now: NYCT, MBTA, WMATA, AMTRAK, BART, SEPTA, CTA

Nine months from now: NYCT, MBTA, WMATA, AMTRAK, BART, SEPTA, CTA

One year from now: NYCT, MBTA, WMATA, AMTRAK, BART, SEPTA, CTA

Clevor Consulting Group * – Table 12

Service Category: Fare and Customer Systems

Contact: Michelle Picard Cousins

Title: Client Success Manager

Email: michelle.picard.cousins@clevorgroup.com

Phone: (416) 731-4730

Website: <http://www.clevorgroup.com>

Accompanying me:

Trevor Findley

Anthony Johnson

Company Provides: At Clevor Consulting Group, we focus on what we know. A long history of supporting transportation agencies from both the public and private sectors, and an unmatched knowledge of traditional and emerging payment technologies, make us uniquely qualified to support our clients from project inception through full operations.

We are looking for potential partners with experience and expertise in the following areas: We are looking for partners with complementary expertise in public transportation, including multidisciplinary engineering, transit operations, ITS and systems integration, cybersecurity, data and analytics, financial/economic analysis, customer research.

Compak Ramps NA Ltd * – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Keith Banks

Email: keith.banks@compakramps.com

Phone: +447989525163

Website: <http://www.compakrampsusa.com>

Accompanying me:

Tony Rodwell, tony.rodwell@compakramps.com

Lee Allen, lee.allen@compakramps.com

Company Provides: We are a leading designer / manufacturer of Powered and manual disabled access ramps. We offer a range of solutions that are designed to operate within Low Floor Passenger Transit Vehicles 'Buses'.

We are looking for potential partners with experience and expertise in the following areas: Commissioning and Purchasing - OEM or Operating Authorities

ConnX – Table 14

Service Category: Professional and Consulting Services

Contact: Indrajit Ghosh

Title: CEO

Email: indrajit.ghosh@connxai.com

Phone: (347) 651-0390

Website: <http://www.connxai.com>

Accompanying me:

Steve Pitchon, Chief Client Officer, steve.pitchon@connxai.com

Guerdy Charles, Sr. Director Business Development Strategic Svcs,
guerdy.charles@connxai.com

Mark Beranek, Sr. Director Product Development, mark.beranek@connxai.com

Company Provides: ConnX provides AI-enhanced connected infrastructure solutions that unify fragmented connectivity, communications, IT, OT, and IoT environments. Through MaestrolQ and professional services, ConnX delivers infrastructure modernization, systems integration, cybersecurity, observability, managed services, and real-time operational intelligence to improve efficiency, safety, resilience, and risk management.

We are looking for potential partners with experience and expertise in the following areas: We are looking to connect with transit agencies, departments of transportation, and other infrastructure organizations operating mission-critical environments with siloed or fragmented communications, IT, OT, IoT, and operational systems.

Cylus * – Table 9

Service Category: Operations and Management Services

Contact: Amir Levintal

Title: CEO

Email: amir@cylus.com

Phone: +972529214686

Website: <https://www.cylus.com/>

Accompanying me:

Charlotte Muller, charlotte.muller@cylus.com

Yoni Kotlander, yonik@cylus.com

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Company Provides: Rail OT cybersecurity and monitoring solutions

We are looking for potential partners with experience and expertise in the following areas: We are looking to connect with transit agencies, rail OEMs, systems integrators, and partners experienced in rail OT, cybersecurity, and deployment in North American transit environments.

Diesel Laptops – Table 19

Service Category: Operations and Fleet Management

Contact: Kevin Talaue

Title: Solutions Engineer/Product Manager

Email: ktalaue@diesellaptops.com

Phone: (289) 684-3353

Website: <http://www.diesellaptops.com>

Accompanying me:

Daniel Mustafa, dmustafa@diesellaptops.com

Justin Carlson, jcarlson@diesellaptops.com

Kevin Schumacher, kschumacher.contractor@diesellaptops.com

Company Provides: Diesel Laptops equips fleets and technicians with commercial vehicle diagnostic tools, software, and remote engineering support. WatchTower, our remote diagnostics and predictive platform, turns the sensor data your vehicles already report into actionable alerts and repair recommendations, helping transit and commercial fleets reduce unplanned downtime, prioritize maintenance, and improve uptime.

We are looking for potential partners with experience and expertise in the following areas: Managing and navigating transit procurement processes

Dikita Engineering * – Table 14

Service Category: Professional and Consulting Services

Contact: Eve Williams

Title: President

Email: ewilliams@dikita.com

Phone: (972) 880-8904

Website: <http://www.dikita.com>

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Accompanying me:

Vicky Woodard, vwoodard@dikita.com

Company Provides: Bus inspection, program and construction management, rail car inspection, engineering design, project controls, procurement assistance, transit market research.

We are looking for potential partners with experience and expertise in the following areas: Bus inspection, program management, rail car inspection, engineering design, project controls, procurement assistance.

Procurement Opportunities

Six months from now: vehicle inspection- rail and bus

Diversity Matters 2 U.S., LLC * – Table 14

Service Category: Professional and Consulting Services

Contact: Robert "Bob" Nixon

Title: Owner & President

Email: bobnixon@dm2us.com

Phone: (607) 382-8184

Website: <http://www.dm2us.com>

Company Provides: DM2US provides FTA/FRA/Amtrak/BABA Buy America(n) compliance consulting, training, auditing, RFP/contract review and DBE/MBE/WBE/SBE participation goal/plan preparation for TVMs/GCs/Primes, system/component suppliers, transit authorities. 31 years' experience with >100 clients list and > 100 references.

We are looking for potential partners with experience and expertise in the following areas: DM2US provides FTA/FRA/Amtrak Buy America(n) compliance consulting, training, auditing, RFP/contract review and DBE/MBE/WBE/SBE participation goal/plan preparation for TVMs/GCs/Primes, system/component suppliers, transit authorities. 31 years' experience

Procurement Opportunities

Current: FTA/FRA/BABA Buy America(n) consulting & training

Six months from now: FTA/FRA/BABA Buy America(n) consulting & training

Nine months from now: FTA/FRA/BABA Buy America(n) consulting & training

One year from now: FTA/FRA/BABA Buy America(n) consulting & training

duagon USA * – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Jarvis Wenger

Title: Senior Sales Manager NA

Email: jarvis.wenger@duagon.com

Phone: (610) 457-1586

Website: <http://www.duagon.com>

Accompanying me:

Christopher Galliher, christopher.galliher@duagon.com

Rebekah Martin, rebekah.martin@duagon.com

Company Provides: Duagon provides rugged Computing, IO Control, Train Control Network Communications, and Engineering Services for both Rail Wayside and Rolling Stock applications including electronics for Signaling, CBTC, HVAC, Door, Brake, and Propulsion Control, Condition Based Monitoring, HMI's, Cyber Security Gateways, and NVR hardware for Camera Systems to name a few.

We are looking for potential partners with experience and expertise in the following areas: We are looking for partners who are designing and building rail vehicles and locomotives and/or subsystems who are looking for suppliers of rugged rail qualified computing, IO Control, Train Communications equipment including with Cyber Security.

Procurement Opportunities

Current: Software partners

Six months from now: Rugged chassis and housings for Rail Qualified Electronics

Nine months from now: Buy America Compliant metal work

Egis – Table 16

Service Category: Architecture, Engineering, and Design

Contact: Yann JAOUAN

Title: Chief Commercial Officer

Email: yann.jaouan@egis-group.com

Phone: (317) 995-9557

Website: <https://www.egis-usa.com/>

Accompanying me:

Curtis Stewart, Curtis.Stewart@egis-group.com

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Company Provides: Egis is a global leader in rail engineering, program management, systems integration, and operations support. In North America, we help transit agencies and rail operators deliver complex infrastructure projects across signaling, CBTC, systems assurance, safety, testing and commissioning, and asset management, from planning through revenue service.

We are looking for potential partners with experience and expertise in the following areas: Additional capacities in track & OCS design

ENC – Table 17

Service Category: Construction and Infrastructure

Contact: DJ Hammingh

Title: Regional Sales Manager - Midwest

Email: dj.hammingh@eldorado-ca.com

Phone: (616) 780-1880

Website: <https://eldorado-ca.com/#>

Company Provides: ENCE provides 40' & 35' HD Transit buses and Medium Duty Transit vehicles 30', 32', 33' and 35'. ENC is one of the big 3 OEMs in the US market producing transit buses and also introducing and new light duty & shuttle vehicles.

We are looking for potential partners with experience and expertise in the following areas: Transit properties that need shorter lead times and are interested in alternative propulsions. We are looking to learn more about Transit properties and private operator needs.

Procurement Opportunities

Current: LA, CTA

Six months from now: PACE

Enertech International – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Jongmin Hyun

Title: Project Manager

Email: jmhyun@enertechint.com

Phone: +82 10 7474.9095

Website: <https://www.enertechint.com/>

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Accompanying me:

Ryan Kim, Assistant Manager, ryankim@enertechint.com

Dae Chun Song, Principal Researcher, dcsong@enertechint.com

Company Provides: Enertech International manufactures lithium-ion battery cells, modules, and customized battery packs for transit, commercial vehicles, industrial equipment, and energy storage. Our portfolio includes NCM, LFP, and LTO batteries, battery management systems, and application-specific engineering support from product development through production.

We are looking for potential partners with experience and expertise in the following areas: We are looking for transit bus and rail OEMs, fleet operators, prime contractors, and integrators with experience in battery integration, pack engineering, BMS/CAN interfaces, safety qualification, pilot testing, and long-term supply programs.

Procurement Opportunities

Current: Seeking transit bus and fleet battery projects; no public bid currently.

Six months from now: Targeting RFIs/RFQs, supplier qualification, and pilot trials for transit batteries.

Nine months from now: Developing technical proposals and integration plans with transit OEMs and fleets.

One year from now: Pursuing supply contracts for new and replacement transit batteries, modules, and packs.

Everline Transit – Table 4

Service Category: Rolling Stock and Vehicles

Contact: Michael Murphy

Title: Chief Executive Officer

Email: m.murphy@everlinetransport.com

Phone: (202) 945-8257

Website: <http://www.everlinetransit.com>

Accompanying me:

Bryne Rwodzi, Director Business Operations, b.rwodzi@everlinetransit.com

Kyle Smith, Supply Chain Manager, k.smith@everlinetransit.com

Company Provides: Everline Transit Company is bringing battery-electric transit bus manufacturing back online in Greenville, South Carolina. We are relocating and recommissioning a proven platform to deliver American-built, zero-emission fleets

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engineered for real-world duty cycles. Transit agencies: talk with us about procurements and early production slots. Made in America. South Carolina Strong.

We are looking for potential partners with experience and expertise in the following areas: Everline is recommissioning a battery-electric transit bus plant in Greenville, SC, and is building a Made-in-America supply chain. We seek partners experienced in heavy-duty EV components (battery systems, e-drive, thermal management, charging), transit

Procurement Opportunities

Current: Plant recommissioning: production equipment, tooling, facility upfit and industrial EV charging infrastructure

Six months from now: Supplier qualification for battery packs, e-drive, thermal and HVAC systems, doors, seating and glazing

Nine months from now: Pilot-build components, validation and testing services, Altoona test support

One year from now: Production-volume supply agreements, aftermarket parts distribution, field service and training partners

Facet Engineering, Inc. * – Table 1

Service Category: Architecture, Engineering, and Design

Contact: Oren Skidelsky

Title: Chief Engineer

Email: oskidelsky@facetengineering.net

Phone: (773) 852-2425

Website: <http://www.facetengineering.net>

Company Provides: DBE Company. Provides electrical, communications, traction power, corrosion protection, mechanical, and plumbing engineering and construction support services for the transit and Electric Vehicle industry. Strongest transit Firm in the Midwest and Atlanta. Current Markets: Atlanta, Chicago, Boston, Philadelphia, Washington, Austin, Seattle, and Buffalo. Working on major projects with national primes

We are looking for potential partners with experience and expertise in the following areas: Looking to team up nationwide with Prime consultants on transit and electric vehicle programs, projects, and initiatives.

FleetZero Inc. * – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Sherena Hussain

Title: COO

Email: sherena@fleetzero.ai

Phone: (416) 670-3280

Website: <http://www.fleetzero.ai>

Accompanying me:

Naeem Farooqi, naeem@fleetzero.ai

Jeff Russo, JRusso@Cementexusa.com

Assad Khan, AKhan@fleetzero.ai

Company Provides: Made in USA insulated tooling; Made in USA PPE; ZEB fleet maintenance advisory; Bus quality assurance and inspection; Maintenance policies and SOPs; Workforce transition planning and training; Made in USA battery solutions; Risk management and compliance support for ZEB

We are looking for potential partners with experience and expertise in the following areas: We are a certified DBE and small business looking to provide our fleet maintenance expertise (including zero emission buses), bus quality assurance and inspection services and software, as well as Made-in-USA insulated tooling and PPE for hybrid and zero

Procurement Opportunities

Current: Insulated Tools and PPE, Bus Quality Assurance

Six months from now: Insulated Tools and PPE, Bus Quality Assurance

Nine months from now: Insulated Tools and PPE, Bus Quality Assurance

One year from now: Insulated Tools and PPE, Bus Quality Assurance

Supplier Website: <http://www.garagezero.ai>

Fogmaker USA Inc * – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Mikko Vuojolainen

Title: General Manager

Email: mikko.vuojolainen@fogmakerusa.com

Phone: (609) 713-6062

Website: <http://www.fogmakerusa.com>

Accompanying me:

Peter Andersson, peter.andersson@fogmaker.com

Company Provides: Fogmaker is developing, manufacturing, and marketing fire suppression systems with high-pressure water-based mist, that has excellent cooling performance and effective oxygen displacement. The system is always active – no power supply is needed for activation. Today, Fogmaker is the leading suppression system in the European bus market.

We are looking for potential partners with experience and expertise in the following areas: Vehicle manufacturing and/or upfitting companies. Bus servicing companies.

Procurement Opportunities

Current: Distributors

Foursquare ITP * – Table 11

Service Category: Planning, Environmental, and Public Outreach Services

Contact: Alanna McKeeman

Email: amckeeman@foursquareitp.com

Website: <http://foursquareitp.com>

Company Provides: We are a multi-modal transportation planning firm specializing in sustainable transportation, notably public transit. Our work is broken into five service lines: Transit - Service planning and implementation of public transit; TDM - Planning, operating, and evaluating transportation demand management programs; Multi-Modal Infrastructure- Planning and conceptual design for transit, bicycle, and walking

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infrastructure; Analytics - Data science and solutions engineering; Advisory Management consulting, outreach, and engagement services tailored to transportation organizations

GFT Inc. – Table 20

Service Category: Architecture, Engineering, and Design

Contact: Joe Willhite

Title: Division President - Transportation

Email: jwillhite@gftinc.com

Phone: (713) 205-0582

Website: <https://www.gftinc.com/markets/public-transit/>

Accompanying me:

Freddie Fuller, ffuller@gftinc.com

Beth Holbrook, Transit Strategy Lead, bholbrook@gftinc.com, (801) 867-5552

Company Provides: GFT partners with transit agencies and owner-operators, bringing deep transit expertise and disciplined execution to planning, design, and delivery. We advance system modernization, protect service quality, and deliver the infrastructure that communities depend on.

We are looking for potential partners with experience and expertise in the following areas: We are looking for opportunities with multiple business partners that can offer a collaborative approach to provide solutions to designing for the future of transit connectivity in all forms. Wide range of services and geographic areas of interest.

GILLIG – Table 4

Service Category: Rolling Stock and Vehicles

Contact: Marz Evans

Title: Marketing

Email: marz.evans@gillig.com

Phone: (925) 785-7295

Website: <http://www.gillig.com>

Company Provides: GILLIG designs, builds, and supports the safest and most reliable heavy-duty transit buses in America. Our portfolio includes Battery Electric, CNG, Hybrid, and Clean Diesel buses, backed by Parts, Customer Care, Charging Solutions, and Training that help agencies improve fleet performance and maximize uptime.

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We are looking for potential partners with experience and expertise in the following areas: Marketing content creation, collaboration, comarketing opportunities with other manufacturers/suppliers, and just meeting new transit folks at my first APTA Transform & Expo.

Global Display Solutions – Table 12

Service Category: Passenger Amenities and Stop Infrastructure

Contact: Alessandro Gozzi
Title: Business Development Manager
Email: a.gozzi@gds.com
Phone: (815) 391-1509

Accompanying me:
Robert Heise, r.heise@gds.com
Riccardo Cariolato, r.cariolato@gds.com
Geert-Jan De Groot, G.DeGroot@gds.com

Company Provides: Advanced Display Solutions for Passenger Information Systems

We are looking for potential partners with experience and expertise in the following areas: Transit Authority, Cities DOT members, Engineering Companies, System Integrators

Heliox, A Siemens Business – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Matt D'Ambrisi
Title: Market Manager - Transit
Email: matt.dambrisi@siemens.com
Phone: (404) 226-4481
Website: <http://www.heliox-energy.com>

Accompanying me:
Jamie Voisin, North America EVSE Product Manager, jamie.voisin@siemens.com

Company Provides: Heliox, A Siemens Business, delivers reliable, U.S.-manufactured EV charging solutions for fleets. Our North American-engineered equipment and services are UL/cUL/CSA compliant and meet BABA standards. Backed by Siemens, Heliox combines innovation with proven leadership to ensure smooth, safe, and efficient fleet operations.

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We are looking for potential partners with experience and expertise in the following areas: Turnkey EVSE installation, design services, EPC services

Hill – Table 17

Service Category: Construction and Infrastructure

Contact: Mohammad Saleem

Title: Vice President

Email: mohammadsaleem@hillintl.com

Phone: (425) 780-3871

Company Provides: Program and construction management services

We are looking for potential partners with experience and expertise in the following areas: Alternative delivery and program management

Hitachi Rail Honolulu – Table 6

Service Category: Operations and Fleet Management

Contact: Cara Mazzei

Title: Project Communications Director

Email: cara.mazzei@hitachirail.com

Phone: (808) 437-3427

Website: <https://www.hitachirail.com/>

Accompanying me:

Mauro Costantini, Sr. Project Director, mauro.costantini@hitachirail.com

Rod Baybayan, Head of Maintenance, rod.baybayan@hitachirail.com

Julie Masaki-Jepsen, Head of Operations O&M, julie.masaki-jepsen@hitachirail.com

Company Provides: Hitachi Rail is a global player in the railway sector: an integrated business offering rail transport vehicles, signaling systems and digital technology, service & maintenance activities as well as turnkey solutions worldwide.

We are looking for potential partners with experience and expertise in the following areas: Exploring potential vendors

HUBER+SUHNER * – Table 20

Service Category: Architecture, Engineering, and Design

Contact: Rafal Golaszewski

Title: Railway Market Manager

Email: rafal.golaszewski@hubersuhner.com

Phone: (516) 519-6314

Company Provides: HUBER+SUHNER is a global leader in rail connectivity solutions, delivering antennas, Ethernet switching, fiber optics, RF assemblies, cables, and onboard networking systems for passenger and operational communications. Our rail-certified technologies enable reliable train-to-ground connectivity, CBTC, digitalization, cybersecurity-ready networks, and enhanced passenger experience for modern transit and railway fleets.

We are looking for potential partners with experience and expertise in the following areas: We are looking for partners with expertise in rail communications to help deliver innovative, end-to-end connectivity solutions for the rail industry

HubSpire Corp * – Table 14

Service Category: Professional and Consulting Services

Contact: Thomas Abraham

Title: CEO

Email: Thomas@hubspire.com

Phone: (646) 234-4550

Website: <http://www.HubSpire.com>

Accompanying me:

Mathew Varghese, mathew.v@hubspire.com

Company Provides: HubSpire helps transit agencies and prime contractors design, build, and modernize digital solutions. Our services include mobile applications, customer portals, enterprise software, systems integration, AI, data analytics, and cybersecurity. Combining deep transit expertise with rapid delivery, we improve passenger experiences, streamline operations, and support complex fare collection and modernization programs.

We are looking for potential partners with experience and expertise in the following areas: We seek partners with expertise in transit systems, fare collection, transportation consulting, systems integration, and public-sector project delivery. Ideal

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partners bring complementary technology, agency relationships, or prime contracting experience,

Procurement Opportunities

Current: MTA New York, MARTA Atlanta

Six months from now: SEPTA Philadelphia (Customer Web Portal and Mobile App), NJ Transit Unified Customer Communication System

Nine months from now: Newhampshire Tolling Website and Mobile App

One year from now: WMATA Inspection App

Huitt-Zollars – Table 16

Service Category: Architecture, Engineering, and Design

Contact: Brooksie Barton

Title: Vice President

Email: bbarton@huitt-zollars.com

Phone: (425) 894-7241

Website: <https://www.huitt-zollars.com/>

Company Provides: Our architectural and engineering design services span nearly every discipline, multiple markets, and all project phases. Whether restoring iconic landmarks or upgrading vital infrastructure, we collaborate with clients to create spaces that meet the needs of today and embrace tomorrow's possibilities—unique, resilient spaces designed for life.

We are looking for potential partners with experience and expertise in the following areas: Huitt-Zollars is always looking for experienced subconsultants to partner with to serve our clients best. In the past we have utilized subcontracting for survey, geotechnical, environmental, external communications, and quality control to name a few.

IBM – Table 9

Service Category: Back-Office Administration

Contact: Gary Rosenfeld

Title: Business Development Executive

Email: gary.rosenfeld@ibm.com

Phone: (209) 917-0325

Website: <http://ibm.com>

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Accompanying me:

Donovan Guin, dguin@ibm.com

Company Provides: IBM combines deep transportation experience with AI, hybrid cloud, asset management, cybersecurity, data analytics, and business transformation. We help transit agencies modernize operations, improve reliability, strengthen supply chains, enhance customer experience, and turn technology investments into measurable outcomes across the enterprise.

We are looking for potential partners with experience and expertise in the following areas: IT Infrastructure, Project Management, Design

Information Design Consultants Inc (IDCI) – Table 3

Service Category: Professional and Consulting Services

Contact: Debra A. Hunter, PMP

Title: President

Email: debrahunter@idcinc.net

Phone: (424) 703-9942

Website: <https://www.idcinc.net/>

Company Provides: expanded services designed to improve project outcomes, including project delivery acceleration, turnaround support with independent verification and validation, project management training and coaching, technical documentation and systems support, and virtual PMO services. We have also integrated Kahua and InstinctIQ solutions into our offerings, strengthening our ability to deliver comprehensive, high-value support as a strategic partner while enhancing clients' existing capabilities and improving overall project performance.

IDIS Americas – Table 19

Service Category: Materials, Supplies, and Administrative Support

Contact: Cristina Fanjul

Title: Regional Sales Manager

Email: cfanjul@idisamericas.com

Phone: (281) 382-6347

Website: <https://idisamericas.com/en/transit>

Accompanying me:

Brendan Boyle, Director of Sales, (267) 893-0809, bboyle@idisamericas.com

Thomas Stewart, Sales Engineer, (469) 963-0109, tstewart@idisamericas.com

Vineel Sama, Product Manager, (857) 395-7938, vineelsama@idisamericas.com

Kristen Plitt, VP Marketing & Sales Operations, kplitt@idisamericas.com

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Alex Fata, Regional Sales Manager, (513) 309-0796, afata@idisamericas.com

Scott Switzer, sswitzer@idisamericas.com

Reno Ramirez, rramirez@idisamericas.com

Jay Jeong, CSMO, (858) 230-5847, jjeong@idisamericas.com

Company Provides: IDIS is a mobile video surveillance system provider with over 20 years of experience partnering with transit agencies across North America IDIS Americas provides end-to-end mobile video surveillance solutions for public transit and commercial fleets, including mobile DVRs, IP cameras, AI analytics, 360-degree monitoring, remote system health monitoring, secure video management, cloud archiving, third-party integrations, system design, training, and ongoing technical support.

We are looking for potential partners with experience and expertise in the following areas: Fleet Management, transit agencies, OEMs, system integrators, APC/CAD-AVL providers, fleet technology partners, and consultants with expertise in public transportation, AI analytics, vehicle integration, passenger counting, and fleet management solutions.

Ineo Systrans USA Inc. – Table 1

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Kareena Nagawa

Title: Bid Manager

Email: Kareena.Nagawa@equans.com

Phone: (514) 993-6390

Website: <https://www.systrans.com>

Accompanying me:

Leslie Lively, Leslie.Lively@equans.com

Company Provides: Systrans, an Equans company, designs and develops Intelligent Transportation Systems (ITS) to enhance the performance and efficiency of public transit networks. Our flagship solution, the NAVINEO CAD/AVL, is a set of turnkey solutions designed to optimize the transit network's operations and guarantee all passengers reliable real-time information.

We are looking for potential partners with experience and expertise in the following areas: Raising brand awareness on who we are and what we have to offer as ITS providers in North America.

INIT – Table 12

Service Category: Fare and Customer Systems

Contact: Jose Mario Calderon

Title: Business Development Manager

Email: jcalderon@initusa.com

Phone: (757) 477-5235

Website: <http://initusa.com>

Website: <http://www.initse.com>

Accompanying me:

Scott Walsh, (407) 848-7635, swalsh@initusa.com

Mike Bismeyer, (604) 807-1987, mbismeyer@initusa.com

Ryan Mackem, (757) 404-6094, rmackem@initusa.com

Kent Carpenter, (470) 303-9987, kent.carpenter@csinitse.com

Company Provides: As a worldwide leading supplier of integrated ITS and ticketing systems for buses, light rail, and trains, INIT has been assisting companies in making public transit more attractive, faster, and more efficient for over 40 years. INIT provides integrated technology solutions that help public transit agencies operate efficiently and improve the passenger experience. Our solutions include planning and dispatching, operations control, real-time passenger information, fare collection, automatic passenger counting, data analytics, and electromobility—all working together to make public transportation easier, smarter, more efficient, and connected.

We are looking for potential partners with experience and expertise in the following areas: Installer, ITCS subcomponents, Project Support, QA/QC Testing, Operations, LIVEavl – Real-time fleet management and dispatch, Value: Improves on-time performance and operational control, MOBILE-PERDIS – Driver and duty scheduling, Value: Optimizes labor costs and compliance, MOBILE-ITCS – Integrated transport co. We are always looking to build strong partnerships with companies that bring complementary expertise, local market knowledge, and proven transit experience. We are especially interested in connecting with qualified DBE and other diverse businesses.

Procurement Opportunities

Current: Fare Collection

Six months from now: CAD/AVL

Nine months from now: Fare Collection

One year from now: CAD/AVL

ioki GmbH * – Table 6

Service Category: Operations and Fleet Management

Contact: Anthony Armiger II

Title: US Country Advisor

Email: anthony.armiger@us.ioki.com

Phone: (410) 538-2798

Website: <http://www.ioki.com>

Accompanying me:

Benjamin Pfeifer, CCO, +4915237514756, benjamin.pfeifer@ioki.com

Fynn Muhle, fynn.muhle@ioki.com

Company Provides: ioki is a European software-as-a-service (SaaS) and technology company that provides digital mobility solutions, on-demand ridepooling platforms, Microscopic transport modeling, and transport analytics for public transit.

We are looking for potential partners with experience and expertise in the following areas: Transit consulting and fleet operations companies would be great potential partners when offering our services to public transit agencies.

ISC Applied Systems – Table 4

Service Category: Rolling Stock and Vehicles

Contact: Jonathan Stark

Title: Business development and growth manager

Email: jstark@iscappliedsystems.com

Phone: (514) 515-8645

Website: <http://iscappliedsystems.com>

Company Provides: Integrated passenger information and CCTV systems.

We are looking for potential partners with experience and expertise in the following areas: Meeting with Transit Authorities, car builders, consultants, O&Ms, and suppliers. What is new, what they are lacking and bridging that gap.

Procurement Opportunities

Current: DMU Camera System Upgrade

Six months from now: Real time transit information system

Nine months from now: Above ongoing

One year from now: CCTV system onboard new streetcars

IT Curves * – Table 10

Service Category: Professional and Consulting Services

Contact: Sherri Mohebbi

Title: Innovative Transportation Planner

Email: smohebbi@itcurves.net

Phone: (301) 760-9342

Website: <http://www.ITCurves.AI>

Accompanying me:

Matthew Mohebbi, CEO

Jared Gabrilowitz, Director of Marketing

Cosmin Casiean, Director of Operation

Company Provides: We provide advanced transportation software tailored for paratransit and fixed-route providers. Our platform streamlines daily dispatch and management while delivering the essential tools you rely on—like seamless GTFS integration and robust operational KPI reporting—empowering transit agencies to optimize efficiency, make data-driven decisions, and elevate the rider experience.

We are looking for potential partners with experience and expertise in the following areas: Transit Planners, Transit Software Integrations

Procurement Opportunities

Current

software development

Six (6) months from now

Software development

Nine (9) months from now

Sales and Marketing platforms

One (1) year from now

Sales and Marketing platforms

K&D Consulting * – Table 3

Service Category: Professional and Consulting Services

Contact: Kenny Evans

Title: Owner

Email: kenny@knd-consulting.com

Phone: (312) 758-6743

Website: <https://knd-consulting.com>

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Company Provides: K&D Consulting provides project and program management expertise for complex public transit technology implementations. We help agencies, technology providers, and consulting partners manage implementations, stabilize at-risk projects, strengthen vendor and stakeholder coordination, and navigate system migrations and operational transitions, with particular expertise in fare collection, CAD/AVL, and transit technology.

We are looking for potential partners with experience and expertise in the following areas: K&D Consulting is interested in partnering with firms offering complementary expertise in transit planning, engineering, technology integration, data analytics, cybersecurity, workforce development, and organizational change.

Kimley-Horn and Associates Inc. – Table 13

Service Category: Architecture, Engineering, and Design

Contact: Paul Elman

Title: Senior Vice President

Email: paul.elman@kimley-horn.com

Phone: (703) 674-1378

Website: <http://www.kimley-horn.com>

Accompanying me:

Jenn Golech, Jenn.Golech@kimley-horn.com

Rowyn Wreggit, Rowyn.Wreggit@kimley-horn.com

Catie Miller, Catie.Miller@kimley-horn.com

Company Provides: Kimley-Horn is an international planning, engineering, and program management firm with over 10,000 employees and offices in every major metropolitan area. Our national transit team specializes in delivering all modes of transit - heavy, light and commuter rail, BRT and streetcar from concept through design, construction and operations.

We are looking for potential partners with experience and expertise in the following areas: Design of systems, vehicles, train control and communications, traction power, project controls, cost estimating, scheduling and construction management.

Kontron America, Inc. – Table 12

Service Category: Fare and Customer Systems

Contact: David F Brandauer

Title: Vice President, Public Transportation

Email: david.brandauer@kontron.com

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Phone: (202) 641-8644

Website: <https://www.kontron.com/en/products/systems/transportation-solutions/c90555>

Accompanying me:

Dan Clark, Project Manager, daniel.clark@kontron.com

Joe Giuseppe Rozza, Joe.Rozza@kontron.com

Company Provides: Kontron provides integrated public transportation technology, including account-based fare collection, mobile ticketing, contactless and open-payment validators, smart cards, retail sales, inspection tools, faregates, TVMs, cloud back-office, device management, real-time passenger information, and vehicle connectivity—supported by secure, scalable platforms, open APIs, and local implementation and service expertise.

We are looking for potential partners with experience and expertise in the following areas: trip planning

Kuba, Inc. – Table 12

Service Category: Fare and Customer Systems

Contact: Brian Frank

Title: General Manager North America

Email: brian.frank@kubapay.com

Phone: (702) 812-5230

Website: <http://www.kubapay.com/>

Company Provides: Kuba makes public transportation easier to use and easier to manage. We provide modern fare payment technology that lets riders simply tap a card or mobile wallet and go. For transit agencies, we deliver a flexible, open platform that integrates with existing systems, reduces complexity, freedom from traditional vendor lock-in.

We are looking for potential partners with experience and expertise in the following areas: Experience

Language Testing International – Table 3

Service Category: Professional and Consulting Services

Contact: Christopher L. Armijo

Title: Business Development

Email: c.armijo@languagetesting.com

Phone: (206) 940-9352

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Company Provides: LTI is the only ACTFL-authorized testing organization in the country. We administer oral, written, and reading proficiency assessments — OPI, WPT, RPT — that produce a defensible, standardized language proficiency score. We're the assessment infrastructure behind language certification for federal agencies, school districts, universities, and transit operators nationwide.

We are looking for potential partners with experience and expertise in the following areas: We're looking for transit agencies actively evaluating how they document English Language Proficiency for CDL operators, workforce development directors who have a training gap between 'not ready' and 'certified,' and procurement contacts who use Sourcewell

Procurement Opportunities

Current: Sourcewell Contract #081225-LTG

Six months from now: Sourcewell Contract #081225-LTG

Nine months from now: Sourcewell Contract #081225-LTG

One year from now: Sourcewell Contract #081225-LTG

Lantech Communications Global * – Table 19

Service Category: Materials, Supplies, and Administrative Support

Contact: Mike Slugocki

Title: North America Representative

Email: mslugocki@mstransitsolutions.com

Phone: (813) 453-7551

Website: <http://www.Lantechcom.tw>

Accompanying me:

Amanda Lee, Sales VP, amanda@lantechcom.tw

Ken Woolley, European Business Development Manager, ken.woolley@lantechcom.tw

Dave Hillock, NA Representative, bustrains13@gmail.com

Company Provides: Lantech is an IRIS-certified company that offers a complete family of industrial networking products. Lantech products and solutions provide for the delivery of universal Ethernet services across various markets and applications.

We are looking for potential partners with experience and expertise in the following areas: Rail networking and transit communications for onboard systems, TCMS integration, train-to-ground connectivity, and wayside networking. Vehicle networking technologies that integrate onboard electronics through secure, high-bandwidth Ethernet networks.

Legacy Resource Group * – Table 3

Service Category: Professional and Consulting Services

Contact: Huelon Harrison

Title: Principal

Email: Hugh@legacyresourcegroup.net

Phone: (214) 450-8200

Company Provides: Legacy Resource Group provides management consulting , strategic planning, business development , and client relations services. The firm also assists in identifying companies for subcontracting opportunities.

We are looking for potential partners with experience and expertise in the following areas: Looking to work with firms who are seeking qualified subcontractors to consider including on proposals.

Lux Modus Ltd. * – Table 16

Service Category: Architecture, Engineering, and Design

Contact: Joseph Hlady

Title: CEO

Email: joseph@luxmodus.com

Phone: (403) 890-4979

Website: <http://www.luxmodus.com>

Accompanying me:

Bob Taylor, btaylor@luxmodus.com

Company Provides: Lux Modus helps rail agencies capture, process, and use accurate 3D infrastructure data at scale. We create 3D models of stations/platforms, RoW digital twins, and asset inventories. Our mobile mapping systems and automated cloud platform support clearance analysis, change detection, and maintenance planning, helping teams make faster, informed decisions.

We are looking for potential partners with experience and expertise in the following areas: Lux Modus is looking to partner with rail engineering, construction, survey, and asset management firms to bring scalable 3D mapping and modeling into station upgrades, corridor projects, and ongoing maintenance programs.

Procurement Opportunities

Six months from now: Future data collection programs, as-built

Nine months from now: Future data collection programs, as-built

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One year from now: Future data collection programs, as-built

Matawan Mobility LLC – Table 12

Service Category: Fare and Customer Systems

Contact: Remi De Marchi

Title: Senior Business Development Manager

Email: r.demarchi@matawan-mobility.com

Phone: (617) 620-0417

Website: <https://fare.matawan-mobility.com/>

Accompanying me:

Jessi Noe, j.noe@matawan-mobility.com

Jeff Cross, j.cross@matawan-mobility.com

Company Provides: Account Based Fare Collection, Open Payments etc.

We are looking for potential partners with experience and expertise in the following areas: Payment systems, hardware manufacturers, installation partners

Michael Baker International – Table 13

Service Category: Architecture, Engineering, and Design

Contact: Lydia Grose

Title: Vice President

Email: lydia.grose@mbakerintl.com

Phone: (215) 9644578

Website: <https://mbakerintl.com>

Company Provides: Michael Baker delivers a broad spectrum of engineering, consulting and technology services to solve our clients' most complex challenges. From architecture and engineering to environmental planning, emergency management and digital solutions,.

We are looking for potential partners with experience and expertise in the following areas: A/E, Construction Services, Technology

Midwest Bus Corporation * – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Raji El-Kassouf

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Title: Special Projects

Email: raji@midwestbus.com

Phone: (248) 763-2972

Company Provides: Midwest Bus Corporation supports North American transit agencies with bus remanufacturing, rehabilitation, aftermarket parts, field service, and fleet life-extension solutions. We help operators keep buses safe, reliable, and productive through experienced technical support, hard-to-find components, responsive sourcing, and customized programs serving both legacy and current transit vehicle platforms nationwide efficiently.

We are looking for potential partners with experience and expertise in the following areas: We are seeking manufacturers, suppliers, and industry partners with expertise in transit-bus components, braking and suspension systems, drivetrain, electrical systems, air springs, obsolete and hard-to-find parts, remanufacturing, and fleet life-extension.

Morbern – Table 19

Service Category: Materials, Supplies, and Administrative Support

Contact: John Weaver

Title: EVP Sales & Marketing

Email: john.weaver@morbern.com

Phone: (519) 732-7468

Company Provides: Morbern is a PVC coated fabric supplier for cut and sew upholstery applications. Morbern supplies FMVSS302 as well as Docket 90 compliant material. Morbern supplies plain and printed material (such as seating material with the ADA logos printed on the vinyl).

We are looking for potential partners with experience and expertise in the following areas: Transit authority personnel responsible for customer experience while riding the vehicles.

Procurement Opportunities

Current: San Diego Transit, Seattle Sound Transit, New Jersey Transit, etc.

Six months from now: Same

Nine months from now: Same

One year from now: Same, plus LA Metro (as they prepare for the Olympics)

Moxa Americas, Inc. * – Table 4

Service Category: Rolling Stock and Vehicles

Contact: Bob Wright

Title: Director of Sales - Vertical Business Group

Email: bob.wright@moxa.com

Phone: (404) 971-4545

Website: <http://moxa.com>

Accompanying me:

Ross Mahler, ross.mahler@moxa.com

Dean Sun, deantisun@moxa.com

Frank Colonna, frank.colonna@moxa.com

Company Provides: Moxa provides industrial networking and industrial computing products. Our products include: Ethernet switches and network security appliances for secure and reliable communication onboard the railcars or along the trackside; Wireless products for passenger WiFi, train-to-ground communications, etc.; Industrial PCs for various CCTV or TOD needs.

We are looking for potential partners with experience and expertise in the following areas: Networking and communications for either onboard or trackside applications. This could include applications such as CCTV, PIS, CBTC, other signaling applications, TCMS, network security, trackside communications, and any onboard communications.

Mt. Weather Engineering PLLC * – Table 16

Service Category: Architecture, Engineering, and Design

Contact: Oscar Rondon

Title: Principal

Email: oscar.rondon@mtweather.us

Phone: (917) 292-0207

Website: <https://www.mtweather.us>

Company Provides: Mt. Weather Engineering (MWE) delivers mechanical, electrical, plumbing, fire protection (MEPFP) engineering design for rail, transit, and aviation facilities, supported by structural and vertical transportation expertise. As a DBE/MBE-eligible sub-consultant, MWE serves public agencies including MTA C&D, PANYNJ, and NYCDEP on design-build and design-bid-build capital projects.

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We are looking for potential partners with experience and expertise in the following areas: MWE seeks partners whose strengths complement our MEPFP, structural, and vertical transportation capabilities. We are especially interested in general contractors and design-build teams pursuing public-agency capital work; architecture, civil, and track.

Nova Bus – Table 4

Service Category: Rolling Stock and Vehicles

Contact: Yanik Doyon
Title: VP Sales & Marketing
Email: yanik.doyon@volvo.com
Phone: (438) 990-6908

Accompanying me:
Marie-Lou Dubois, marie-lou.dubois@volvo.com
Karl Leroux, karl.leroux@volvo.com

Company Provides: Nova Bus is a heavy duty bus manufacturer offering 40 and 60 ft buses. Propulsions available include Electric, Hybrid, CNG and Diesel.

We are looking for potential partners with experience and expertise in the following areas: Transit agencies and companies buying buses. Suppliers of bus equipment for heavy duty transit buses

Omni Strategy, LLC * – Table 18

Service Category: Professional and Consulting Services

Contact: Balaji Krishnamurthy
Title: President
Email: balaji@omni-strategy.com
Phone: (410) 428-7280
Website: <http://omni-strategy.com>

Accompanying me:
Harpal Kapoor, hkapoor@omni-strategy.com

Company Provides: Omni Strategy is a small DBE/MBE business that provides consulting services in: Systems Engineering; Rolling-stock (bus and rail) Engineering; Quality Assurance; Training; Safety Certification; and Administrative Support.

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We are looking for potential partners with experience and expertise in the following areas: Rolling-stock (bus and rail) Engineering; Systems Engineering; Quality Assurance; Training; Safety Certification.

Ontra Mobility * – Table 18

Service Category: Professional and Consulting Services

Contact: Connor Riley

Title: CTO

Email: connor@ontramobility.com

Phone: (860) 338-4651

Website: <https://www.ontramobility.com>

Accompanying me:

Anthony Trasatti, anthony@ontramobility.com

Company Provides: We provide an AI powered platform for network design and microtransit feasibility studies, a white labeled rider facing mobile application with journey planning, and advanced scheduling for buses and trains.

We are looking for potential partners with experience and expertise in the following areas: We are looking for partners who consult with transit agencies and have existing workflows for public engagement and project management and want to deliver better and faster transit network design and microtransit feasibility studies using our AI powered.

Optibus – Table 11

Service Category: Scheduling and Planning

Contact: Sharad Agarwal

Title: Managing Director

Email: sharad.agarwal@optibus.com

Phone: (206) 483-6098

Website: <http://optibus.com>

Accompanying me:

Dan Schmieder, Dan.schmieder@optibus.com

Matt Smith, matt.smith@optibus.com

Tyler Behle, tyler.behle@optibus.com

Company Provides: Optibus® is the end-to-end, AI-powered platform for planning and operating more equitable, sustainable, and efficient public transportation for agencies, cities, operators, drivers, and passengers.

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We are looking for potential partners with experience and expertise in the following areas: We are a supplier of Transit Operations Software, so we are interested in meeting with transit agencies, consultants, private operators, and finding other supplier partners.

Parabit * – Table 12

Service Category: Passenger Amenities and Stop Infrastructure

Contact: Dickson Kendrick

Title: Business Development

Email: dickson.kendrick@parabit.com

Phone: (516) 615-4605

Website: <http://www.parabit.com>

Company Provides: Parabit provides security, passenger experience, digital communication, access control, wayfinding, self-service, and infrastructure solutions for airports and transportation hubs. Its scalable technologies help operators enhance security, improve efficiency, support accessibility, streamline operations, and deliver a modern, seamless traveler experience in high-traffic public environments.

We are looking for potential partners with experience and expertise in the following areas: As a US based manufacturer, our Build America/Buy America solutions are a perfect accompanying fit for Agencies and AED's alike. We deliver high-quality products that are designed and built to withstand the daily usage impact experienced in public transportation.

Parkline Public Affairs LLC * – Table 18

Service Category: Professional and Consulting Services

Contact: Lindy Norris

Title: Managing Director

Email: lindy@parklinepublicaffairs.com

Phone: (631) 525-2721

Website: <http://parklinepublicaffairs.com>

Accompanying me:

Robby Tokar, robby@parklinepublicaffairs.com

Company Provides: Parkline Public Affairs LLC is a strategic advisory firm helping organizations navigate reputation, regulation, and stakeholder complexity through tailored communications, government relations, and public affairs strategy.

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We are looking for potential partners with experience and expertise in the following areas: Suppliers to transit agencies who need public affairs, PR, and sales enablement support.

Parsons – Table 13

Service Category: Architecture, Engineering, and Design

Contact: Brian Carroll

Title: Program Director

Email: brian.carroll@parsons.com

Phone: (917) 794-5287

Company Provides: Parsons designs transportation projects around the country and world. Providing complete design, to program management, we participate in ALL engineering aspects of rail and bridge projects Automatic People Movers (APM), to Light Rail (LRT) to Heavy Rail (HRT) to Tunneling.

We are looking for potential partners with experience and expertise in the following areas: All engineering and architectural trades, previous experience and networking

Supplier Website: <https://www.parsons.com/suppliers/small-business-program/>

PMLE Consulting LLC * – Table 18

Service Category: Professional and Consulting Services

Contact: Sam Mrofcza

Title: Director

Email: sam@pmleconsulting.com

Phone: (630) 331-5879

Website: <http://www.pmleconsulting.com>

Accompanying me:

Chris Crist, chris@pmleconsulting.com

Company Provides: PMLE is a trusted consulting partner specializing in the rail and transit industry. We provide strategic guidance, technical expertise, and innovative solutions to transit agencies, vehicle manufacturers, and state departments of transportation. Our goal is to enhance the safety, efficiency, and sustainability of public transportation systems.

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We are looking for potential partners with experience and expertise in the following areas: As a trusted DBE supporting rail vehicle procurement oversight and inspection services we are interested and getting know prime firms in this same field.

Propelex Cybersecurity * – Table 7

Service Category: Professional and Consulting Services

Contact: Ammar Fakhruddin

Title: Executive Partner

Email: ammar.fakhruddin@propelex.com

Phone: (925) 336-2251

Website: <http://www.propelex.com>

Accompanying me:

Ammar Fakhruddin, ammar.fakhruddin@propelex.com

Ali Darugar, ali.darugar@propelex.com

Mellissa Hayes, mellissa.hayes@propelex.com

Company Provides: Propelex Cybersecurity helps transit organizations manage cyber risk across AI, IT, and OT environments. Our expertise spans AI Security & Governance, OT Security, Risk Assessments, Penetration Testing, Ransomware Protection, Incident Response, and Cybersecurity Strategy. We align security investments with risk, cost, and value to strengthen resilience and protect critical operations.

PureTech Systems * – Table 6

Service Category: Operations and Fleet Management

Contact: Chris Sincock

Title: VP Critical Infrastructure

Email: chris.sincock@puretechsystems.com

Phone: (860) 833-2296

Website: <http://www.puretechsystems.com>

Company Provides: PureTech Systems provides Railway Intrusion Detection Systems, Track Intrusion Detection Systems, Wayside Intrusion Detections Systems, Platform Safety Solutions, Yard Perimeter Intrusion Detection Systems. Additionally, PureTech's AI boosted Geospatial Video Analytics can be configured to support numerous operational, safety, and security use cases.

We are looking for potential partners with experience and expertise in the following areas: Familiarity with Transit Agencies and their needs.

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Procurement Opportunities

Current: Currently we provide all of the use cases mentioned in our description of what we provide.

Radio Engineering Industries * – Table 19

Service Category: Operations and Fleet Management

Contact: Susan Nelson

Title: Territory Manager

Email: snelson@radioeng.com

Phone: (402) 689-2972

Website: <http://www.radioeng.com>

Accompanying me:

Don Anderson, danderson@radioeng.com

Company Provides: Innovative fleet solutions: camera systems, fleet management software, video monitors, radios and accessories to advance transportation.

We are looking for potential partners with experience and expertise in the following areas: Vehicle builders, dealers, transit agencies, CAD/AVL partners

Redwood Resources * – Table 11

Service Category: Planning, Environmental, and Public Outreach Services

Contact: Schenae Rourk

Title: President & CEO

Email: srourk@redwoodresources.net

Phone: (310) 975-5384

Website: <http://www.RedwoodResources.net>

Company Provides: We design, manage, and implement business and community programs - workforce development, outreach, stakeholder engagement. We also do consulting and assessments regarding people and policies. Our work also includes research and data analysis.

We are looking for potential partners with experience and expertise in the following areas: We look for large engineering firms pursuing public agency projects that need a partner to support them with outreach, utilization, programs mandated by the agencies. We are usually a sub. However, for survey work we do sometimes look for subs.

REMS Plus LLC * – Table 17

Service Category: Facilities, Janitorial, and Building Maintenance

Contact: Dominic Beni

Title: Business Development Manager

Email: dominic@cloudmonitoring.us

Phone: (224) 567-0325

Website: <http://cloudmonitoring.us>

Accompanying me:

Dominic Beni, dominic@cloudmonitoring.us

Bali Harmath, bali@cloudmonitoring.us

Company Provides: New York-based CloudMonitoring delivers real-time monitoring for elevators, escalators, and critical infrastructure. Our smart sensors monitor equipment performance, power, temperature, and water intrusion, alerting maintenance teams the moment a fault occurs. Transit agencies and property owners rely on CloudMonitoring to cut downtime, speed response, and keep people moving.

We are looking for potential partners with experience and expertise in the following areas: Contractors that write design specifications, companies that work in the vertical transportation space. Sensor providers. Facility maintenance and engineers are highly desirable. Anyone looking for solutions to monitor critical assets and conveyance equipment.

Procurement Opportunities

Current: SEPTA, LIRR, NYCT

RideCo – Table 11

Service Category: Scheduling and Planning

Contact: Erik Zandhuis

Title: Sr. Director of Partnerships

Email: erik.zandhuis@rideco.com

Phone: (408) 375-7035

Website: <http://www.RideCo.com>

Accompanying me:

John McLeod, (519) 590-9877, john.mcleod@rideco.com

Brian Corcoran, brian.corcoran@rideco.com

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Company Provides: RideCo partners with innovative and progressive transit agencies and organizations to deliver on-demand and microtransit software that enables more equitable, accessible, efficient, and cost-effective mobility. The success of these programs are supported by the industry's best customer service. RideCo will fit into your community, no matter where you are.

We are looking for potential partners with experience and expertise in the following areas: Experienced consultants to implementing evolutionary microtransit & paratransit service. Operational Teams who are professional and have a high expertise in delivery of top level public transportation service. Strong managerial leaders who are flexible.

Saf Holland Group – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Brian Berglund
Title: National accounts Manager
Email: brian.berglund@safholland.com
Phone: (801) 712-8603
Website: <http://haldex.com>

Accompanying me:
Mike Leddy, mike.leddy@safholland.com
Kevin Layton, kevin.layton@safholland.com

Company Provides: Haldex is a leading manufacturer of reliable and innovative brake systems and air suspension solutions that enhance the safety, dynamics and durability of heavy vehicles.

We are looking for potential partners with experience and expertise in the following areas: Bus rebuilders, bus parts distributors.

SCALABROS * – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Benedetto Scalabrini
Email: benedetto@scalabros.it
Phone: (718) 925-5974
Website: <http://www.scalabros.it/en>

Accompanying me:
Lucia Scalabrini, lucia.scalabrini7@gmail.com
Maria Giuseppina Violi, mari.violi@gmail.com

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Company Provides: Our company SCALABROS manufactures manual; or electric sunshades, made to customers' dimensions even in small quantities. We're the original supplier of MCI and Van Hool as well as Eldorado National California. We are based in Italy but we have a small branch in the USA Scalabros North America Inc.

We are looking for potential partners with experience and expertise in the following areas: Distributor of our sunshades on the Aftermarket or on the fleets

Siemens Mobility, Inc. – Table 4

Service Category: Rolling Stock and Vehicles

Contact: Deborah Chin

Title: VP, Passenger Sales

Email: debbie.chin@siemens.com

Phone: (347) 224-3130

Website: <http://usa.siemens.com>

Accompanying me:

Scott Ellis, Director, Business Development, scott.ellis@siemens.com

Meredith Carter, Director, Business Development, meredith.carter@siemens.com

Company Provides: Integrated transportation solutions, including rolling stock, rail infrastructure, signaling and train control systems, electrification, software and digital services, and aftermarket support. We help passenger and freight rail operators improve safety, reliability, capacity, and sustainability through the full lifecycle of transportation assets, from design and deployment to maintenance and modernization.

We are looking for potential partners with experience and expertise in the following areas: Siemens Mobility seeks business partners with expertise in rail systems, engineering, manufacturing, construction, software, digitalization, maintenance, and professional services. We value partners with strong transit industry experience, innovative tech.

Sigma USA – Table 12

Service Category: Fare and Customer Systems

Contact: Jake Davis

Title: Sr Business Developer

Email: jdavis@sigmaspa.com

Phone: (303) 895-7501

Website: <http://www.sigmaspa.com>

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Company Provides: Ticket vending machines

We are looking for potential partners with experience and expertise in the following areas: Field services; Integrating companies; Fare collection Systems

Procurement Opportunities

Current: Cleveland

Six months from now: Calgary, SFRTA, Metrolinx

SIL4 Systems, Inc. – Table 16

Service Category: Architecture, Engineering, and Design

Contact: Carl Conti

Title: CEO

Email: info@sil4systems.com

Phone: (412) 343-1180

Website: https://sil4systems.com/

Accompanying me:

Theresa Kelly/ Director of Marketing, t.kelly@sil4systems.com

Andrew Yankovich/ Director of Software Engineering, a.yankovich@sil4systems.com

Sean Dunning/ VP of Operations, s.dunning@sil4systems.com

Company Provides: SIL4 Systems develops safety-critical embedded computing, communications and cybersecurity solutions, mainly for rail transit and railroads (ATP, ATS, event recording, brake assurance). Products include onboard safety computing/I/O platforms, rail-ready network switches, IEEE/FRA crash-hardened memory modules and retrofits for obsolete equipment. Services cover hazard analysis, cybersecurity engineering and full-lifecycle hardware/software design.

We are looking for potential partners with experience and expertise in the following areas: Strong foothold in rail or bus marketplace, ability to assist in amplifying our technology and product offerings to a larger carbuilder/transit authority. Ability to collaborate on synergistic engineering activities for innovated products for the rail.

Spheros, North America – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Kimberlee Trujillo

Title: Regional Sales Manager

Email: kim.trujillo@spheros.com

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2026 TRANSform & EXPO – Chicago, IL

Phone: (661) 430-3509

Website: <http://www.spherosnorthamerica.com>

Accompanying me:

Mike McElreath, mike.mcelreath@spheros.com

Company Provides: Spheros North America provides advanced thermal management solutions for transit fleets, including rooftop and rear, mounted HVAC systems, heat pumps, auxiliary heating and fleet support we partner with transit agencies, OEM, and refurbishment providers to improve passenger, comfort, vehicle performance, and all season reliability

We are looking for potential partners with experience and expertise in the following areas: We are seeking out partners in transit operations, fleet management, vehicle electrification, zero mission, technologies, best manufacturing and refurbishment, engineering, procurement and aftermarket support. We value organizations with strong industry.

Spika Design & Manufacturing * – Table 17

Service Category: Construction and Infrastructure

Contact: Ramesh Sambasivan

Title: Director of Marketing

Email: ramesh.sambasivan@spikamfg.com

Phone: (406) 428-8799

Website: <https://spikamfg.com>

Accompanying me:

Chris Jolly, chris.jolly@spikamfg.com

Jeffrey Ruffner, P.E., jeff.ruffner@spikamfg.com

Bekhi Spika, bekhi.spika@spikamfg.com

Company Provides: Spika designs and manufactures work platforms for rooftop access of fleets, whether bus or railcar, especially low/no emission fleets and fleets in transition, and also outfits or retrofits entire maintenance facilities for transit agencies across North America.

We are looking for potential partners with experience and expertise in the following areas: Steel manufacturing and plating sub-contractors.

Procurement Opportunities

Current: Certification partners for Canada and EU

Six months from now: Certification partners for Canada and EU

Nine months from now: Certification partners for Canada and EU

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One year from now: Certification partners for Canada and EU

SPX Technologies - GENFARE – Table 12

Service Category: Fare and Customer Systems

Contact: Eric Kaled

Title: Segment President

Email: eric.kaled@spx.com

Phone: (847) 871-1145

Website: <https://genfare.com/>

Company Provides: As a partner to most transit agencies of all sizes across the U.S. and Canada for over 40 years, Genfare is uniquely positioned to elevate public transit. Fare collection does not exist in a vacuum, but rather is part of a larger strategy to improve the transit experience.

We are looking for potential partners with experience and expertise in the following areas: Transit Agency Bus Technology and Fare Collection

Stantec – Table 13

Service Category: Architecture, Engineering, and Design

Contact: Molly Weismantel

Title: Great Lakes Transit Director - Buildings

Email: molly.weismantel@stantec.com

Phone: (612) 712-2160

Website: <http://www.stantec.com>

Accompanying me:

Ryan White, Transit and Rail Lead - US North Central and Southeast,

ryan.white@stantec.com

Chris Yorlano, Transit and Rail Lead - US Northeast, chris.yorlano@stantec.com

Company Provides: Stantec is a North American leader in transit design, delivering commuter/passenger rail, BRT, stations, maintenance facilities, transit centers, and zero-emission infrastructure. Our integrated team combines technical excellence with collaborative delivery, making us a trusted partner to small firms and transit agencies in advancing innovative, resilient, and community-focused mobility solutions.

We are looking for potential partners with experience and expertise in the following areas: For transit facility and infrastructure pursuits, Stantec is typically most interested in teaming with partners that complement our core planning, engineering, and architectural capabilities while strengthening local presence, community engagement.

SYSTRA – Table 13

Service Category: Architecture, Engineering, and Design

Contact: Joseph Bonsignore

Title: Chief Executive Officer

Email: jbonsignore@systra.com

Phone: (201) 452-6513

Website: <https://www.systra.com/usa/>

Accompanying me:

Frederic Bana, Chief Operating Officer, (917) 715-1554, fbana@systra.com

Company Provides: Full-lifecycle engineering, architecture, construction management for rail and transit infrastructure. We partnered with agencies to modernize networks, upgrade facilities, and execute capital programs. Part of the international SYSTRA Group, we deliver specialized international expertise, giving clients direct access to technical talent across civil, systems, track, and operational disciplines.

We are looking for potential partners with experience and expertise in the following areas: Surveying, Estimating, Environmental, Geotechnical. Experience with major transit agencies such as NY MTA, LA Metro, CTA, MBTA, WMATA, BART, SEPTA, DART, MARTA, Sound Transit, RTD, UTA with expertise in rail systems, civil and structural, MEP, architecture, track, PM/CM, project controls etc.

Procurement Opportunities

Current: NJ Transit

Six months from now: CAHSR

Nine months from now: NYCMTA

One year from now: CTA

Taylor Transportation Search Group LLC * – Table 7

Service Category: Professional and Consulting Services

Contact: Debbie Taylor

Title: Principal and Executive Search Consultant

Email: Debbie@TTSGSearch.com

Phone: (312) 549-9286

Website: <http://www.ttssearch.com>

Accompanying me:

Lindsey Taylor, Executive Search Consultant, Lindsey@TTSGSearch.com

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Company Provides: Taylor Transportation Search Group provides executive and management search exclusively across the rail and transportation industries. Every search is led by a senior consultant with expertise relevant to the role, supported by a dedicated team and deep industry relationships.

We are looking for potential partners with experience and expertise in the following areas: We work to support partners talent needs - from supervisor to the C-Suite and board level.

The Routing Company – Table 11

Service Category: Scheduling and Planning

Contact: James Cox

Title: CEO

Email: james@theroutingcompany.com

Phone: (415) 996-6678

Website: <http://www.theroutingcompany.com>

Accompanying me:

Cody Lowe, cody@theroutingcompany.com

Matt van Brink, matt@theroutingcompany.com

Company Provides: The Routing Company (TRC) is a global on-demand vehicle routing and management platform that partners with cities and transit agencies to modernize public transit. Leveraging proprietary artificial intelligence and its Pingo™ app, TRC optimizes dynamic fleet operations to deliver efficient, accessible, and sustainable shared mobility solutions.

We are looking for potential partners with experience and expertise in the following areas: Transit agencies looking to improve their DRT or paratransit.

The Solis Group * – Table 7

Service Category: Professional and Consulting Services

Contact: Gonzalo Armijos

Title: VP of Business Development

Email: garmijos@thesolisgroup.com

Phone: (626) 372-5021

Website: <http://www.thesolisgroup.com>

Accompanying me:

Jada Lyles, jlyles@thesolisgroup.com

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Company Provides: The Solís Group provides specialized program and project management support for public infrastructure projects, including prevailing wage labor compliance, PLA/CWA administration, jobs coordination and workforce development, XBE outreach and monitoring, Skilled and Trained Workforce administration, project controls, and community engagement, helping agencies maintain compliance while achieving workforce and contracting goals.

We are looking for potential partners with experience and expertise in the following areas: We are looking to partner with firms that bring strong agency relationships, technical expertise, and experience delivering complex federally, state, or locally funded projects. We are particularly interested in partners with expertise in construction/pro

Procurement Opportunities

Current: Looking Immediate teaming opportunities in California on active and upcoming solicitations, particularly program/construction management, engineering, transportation and municipal capital programs where TSG can provide specialized compliance and workforce

Six months from now: Pursuing upcoming on-call, program-wide, and major capital improvement contracts, with an emphasis on developing teaming relationships before RFQ/RFP release and supporting pursuit strategy.

Nine months from now: Building long-term partnerships around anticipated multi-year infrastructure and capital programs, positioning TSG as a strategic small/diverse business partner for Project Controls

One year from now: Building long-term partnerships around anticipated multi-year infrastructure and capital programs, positioning TSG as a strategic small/diverse business partner for Project Controls

Tolar Manufacturing Company, Inc – Table 12

Service Category: Passenger Amenities and Stop Infrastructure

Contact: Patrick Merrick

Title: EVP

Email: pmerrick@tolarmfg.com

Phone: (909) 215-9848

Website: <http://www.tolarmfg.com>

Company Provides: Tolar Manufacturing is recognized as one of North America's leading providers of products and services that enhance the dignity of transit users at stops.

We are looking for potential partners with experience and expertise in the following areas: Tolar Manufacturing appreciates the opportunity to work with transit

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agencies and A & E firms during the design and specification phase, and with material suppliers during the execution phase.

Procurement Opportunities

Current: Approximately 50 current projects

Top Tempo Technical * – Table 7

Service Category: Professional and Consulting Services

Contact: Mandy Casani

Title: President

Email: mandy@toptempo.com

Phone: (213) 388-7444

Website: <http://www.toptempo.com>

Accompanying me:

Angela Cooke, Client Relations Manager, angie@toptempo.com

Company Provides: Top Tempo Technical is a woman-owned staffing and recruiting firm serving the transit industry throughout the U.S. and Canada. With nearly 50 years of experience, we connect transit agencies, manufacturers, and service providers with skilled technical professionals through customized direct hire and contract staffing solutions tailored to their workforce needs.

We are looking for potential partners with experience and expertise in the following areas: We are looking to connect with transit agencies, manufacturers, contractors, and service providers seeking workforce solutions or strategic staffing partnerships. We value partners with expertise in public transportation, rail, bus, zero-emission technology.

Transit app * – Table 11

Service Category: Scheduling and Planning

Contact: Holly Hixson

Title: Partner Success Manager

Email: holly@transit.app

Phone: (438) 389-5932

Website: <http://transitapp.com>

Accompanying me:

Fabia Tortolano, Partner Success Manager, (647) 949-2499, holly@transit.app

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Company Provides: Transit simplifies local travel in more than 1000 cities worldwide. Right on launch, it shows you all nearby transport options and departure times in big text and bright colours. Users can plan trips, set reminders, and get notifications about disruptions.

We are looking for potential partners with experience and expertise in the following areas: Transit agencies

Transit Resource Center * – Table 20

Service Category: Architecture, Engineering, and Design

Contact: Mary Pigman

Title: President

Email: mpigman@transitresourcecenter.com

Phone: (407) 725-0410

Website: <http://transitresourcecenter.com>

Accompanying me:

Carl Rokos, crokos@transitresourcecenter.com

Company Provides: Transit Resource Center is highly experienced in bus procurement assistance and support. We provide in-plant quality assurance bus inspections for public transit agencies. We also perform Pre-Delivery and Post Delivery Buy America audits to ensure compliance. We provide seasoned teams that perform fleet maintenance audits for transit agencies and others.

We are looking for potential partners with experience and expertise in the following areas: Engineering firms; Public transit agencies; Public Transit Consulting firms

TransPro Consulting * – Table 8

Service Category: Professional and Consulting Services

Contact: David Johnson

Title: Senior Project Leader

Email: david.johnson@transproconsulting.com

Phone: (816) 305-5817

Website: <https://www.transproconsulting.com/>

Company Provides: TransPro Consulting, LLC is a public transit-focused consulting firm focused on three pillars: Planning, People, Performance. Primary services include strategic planning, executive placement, and performance management.

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We are looking for potential partners with experience and expertise in the following areas: Operations and maintenance, service planning. Since we're a consulting firm, we are not always aware of potential opportunities until they are publicly released.

TSS Paratransit * – Table 9

Service Category: Operations and Management Services

Contact: Jason Piippo

Title: Snr. Director of Sales and Marketing

Email: jason@tssparatransit.com

Phone: (305) 905-9322

Website: <https://tssparatransit.com/>

Accompanying me:

Art Hovsepyan, art@tssparatransit.com

Company Provides: Founded in 1996, TSS Paratransit specializes in high-capacity paratransit scheduling and dispatch software solutions. Our flagship product, 5M, powers efficient, data-driven operations. Since 2002, 5M has supported Access Services in Los Angeles, the nation's second-largest ADA paratransit system, managing over 10,000 daily trips and 81% of all ADA trips.

We are looking for potential partners with experience and expertise in the following areas: Partnering with transit agencies looking for an ADA-compliant scheduling and dispatch software solution; Partnering with transportation providers, such as Transdev and Keolis.; Partnering with software developers of fixed-route services with an open

Procurement Opportunities

Nine months from now: Fixed Route Software Service Providers

Uptale USA LLC * – Table 8

Service Category: Professional and Consulting Services

Contact: Simon Brousse

Title: Senior Account Manager, Railroad

Email: simon@uptale.io

Phone: (917) 663-6546

Website: <http://www.uptale.io/en/>

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Company Provides: Uptale gets transit frontline workers ready faster and safer through reality-based immersive training. We help agencies and prime contractors deliver 360° interactive modules on critical procedures before workers set foot on the job. Active programs: Metro-North, NJ Transit, Metra. A result: 75% fewer track worker near-miss incidents at MTA Metro-North

We are looking for potential partners with experience and expertise in the following areas: We are looking for Transit agencies looking to improve frontline workforce readiness through impactful, reality-based training. Specifically agencies facing challenges around safety-critical procedure adoption, recertification efficiency, or new hire onboarding.

Urban Engineers of New York – Table 18

Service Category: Professional and Consulting Services

Contact: William T. Thomsen, PE

Title: President & CEO

Email: wthomsen@urbanny.com

Phone: (215) 284-3113

Website: <http://www.urbanny.com>

Accompanying me:

Kenneth R. Fulmer, PE, kfulmer@urbanny.com

Thomas Nodar, tnodar@urbanny.com

Bruno Signorelli, PE, bsignorelli@urbanny.com

Company Provides: Urban Engineers of New York, DPC (UrbanNY) is an engineering firm owned and managed by licensed professional engineers. UrbanNY provides nationally experienced and technically skilled program managers, design engineers, construction managers, and inspectors to the rail and transit, aviation, surface transportation, and building development infrastructure sectors.

We are looking for potential partners with experience and expertise in the following areas: UrbanNY is looking to connect with diversity (M/W/D/SBE and SDVOB) firms that complement and enhance our in-house services for rail, transit, aviation, surface transportation, bridges, public spaces, buildings, and development.

Procurement Opportunities

Current: MTA, PANYNJ, PATH, NJ Transit, NYSDOT, Private Clients

Six months from now: MTA, PANYNJ, NYSDOT, NYCEDC, Private Clients

Nine months from now: NJ Transit, PATH, PANYNJ, HRPT, Amtrak, Private Clients

One year from now: Amtrak, NJ Transit, FTA, NYSDOT, PANYNJ, Private Clients

UZURV – Table 9

Service Category: Operations and Management Services

Contact: Susan Starwalt

Title: Sr. Director, Business Development

Email: Susan.starwalt@uzurv.com

Phone: (217) 962-0415

Website: <http://www.uzurv.com>

Accompanying me:

Trish Fitzpatrick, VP Enterprise Risk and Strategy, Trish@uzurv.com

Zac Kinkade, Client Success Manager, (815) 690-4553, zachary.kinkade@uzurv.com

Company Provides: Transportation Network Company with a focus on FTA compliance and Assisted Mobility

We are looking for potential partners with experience and expertise in the following areas: We're looking for partners who share our commitment to making transportation more accessible, reliable, and efficient—particularly for older adults and people with disabilities who are eligible for paratransit services.

VDS Rail – Table 5

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Kevin Sudano

Title: Business Development

Email: kevin@kpstransit.com

Phone: (818) 471-7761

Accompanying me:

Fabio Cussigh, fabio.cussigh@vdsrail.com

Claudio Peresano, claudio.peresano@vdsrail.com

Company Provides: VDS Rail provides the communications and networking backbone that connects onboard systems throughout the train.

We are looking for potential partners with experience and expertise in the following areas: Carbuilders and/or communications platform integrators

WeDriveU * – Table 9

Service Category: Operations and Management Services

Contact: Tim Wayland

Title: Chief Commercial Officer

Email: tim.wayland@wedriveu.com

Phone: (507) 412-9370

Company Provides: WeDriveU is the leader in transportation solutions for communities, campuses and workplaces. We offer a full range of outsourced transit and shuttle solutions, including fixed route public transit, paratransit, microtransit, commuter shuttles and on-demand offerings.

We are looking for potential partners with experience and expertise in the following areas: We're interested in connecting with partners who are interested in mobility solutions, technology and innovation and operational excellence.

Whiting Corporation * – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Jodi Heldt

Title: Rail Customer Account Manager

Email: jheldt@whitingcorp.com

Phone: (708) 267-9775

Website: <http://www.whitingcorp.com>

Accompanying me:

MacArthur Maye, mmaye@whitingcorp.com

Marek Cybula, mcybula@handling.com

Company Provides: Whiting Corporation is a major manufacturer of railcar lifting equipment for maintenance needs. Whiting is a trusted name for the freight and commuter railroad industries, municipal transit authorities, railcar builders and independent maintenance shops. Whiting provides OEM parts and service for that railcar equipment, along with OEM metallurgical parts.

We are looking for potential partners with experience and expertise in the following areas: Companies and organizations that are looking for railcar lifting equipment for maintenance needs. This includes freight and commuter railroad, municipal transit authorities, railcar builders and independent maintenance shops. Also companies that need OEM.

Willowglen Systems Inc. * – Table 20

Service Category: Architecture, Engineering, and Design

Contact: Ian Verhappen

Title: Manager Functional Safety and Cybersecurity

Email: ian.verhappen@willowglensystems.com

Phone: (403) 999-1373

Website: <https://willowglensystems.com/>

Company Provides: Willowglen offers rail products (SCADACOM integrated control systems), Solutions (SentientQ secure data integration platform), and Services (Main Automation Contractor) to provide the design, engineering expertise and delivery of all automation-related equipment and systems to ensure an integrated, safe, and secure automation solution for metro rail projects

We are looking for potential partners with experience and expertise in the following areas: Design support services for infrastructure

WSP USA – Table 20

Service Category: Architecture, Engineering, and Design

Contact: Aida Berduo Berry

Title: Vice President - A&P Civil Rights Compliance Practice Lead

Email: aida.berry@wsp.com

Phone: (512) 567-7176

Website: <http://www.wsp.com>

Company Provides: WSP USA is a major engineering, environmental, and professional services firm that provides planning, design, consulting, and project management across transportation, buildings, energy, water, and environmental sectors.

We are looking for potential partners with experience and expertise in the following areas: There are various needs that come up as new pursuits come up. We look for partners with expertise in engineering, design, public involvement, procurement to name a few.

Xpan * – Table 8

Service Category: Professional and Consulting Services

Contact: Ron Thiele
Title: CEO
Email: ron@xpan.ca
Phone: (604) 366-9633
Website: <http://www.xpan.ca>

Accompanying me:
Jerryd Lajeunesse, jerryd@xpan.ca

Company Provides: Xpan provides custom workforce development solutions including apprenticeship programs, educational technology and learning and development services.

We are looking for potential partners with experience and expertise in the following areas: We are looking to partner with agencies and OEMs to produce effective operations and maintenance training academies.

Zenobe Americas, Inc. – Table 6

Service Category: Operations and Fleet Management

Contact: Haley Hammond
Title: Business Development Manager
Email: haley.hammond@zenobe.com
Phone: (414) 531-0181
Website: <https://www.zenobe.com/>

Accompanying me:
Matt Curwood, matt.curwood@zenobe.com
Steven Meersman, steven.meersman@zenobe.com
John Kardos, john.kardos@zenobe.com

Company Provides: Long-term HD battery support, fleet operations & management, and charging infrastructure development

We are looking for potential partners with experience and expertise in the following areas: Heavy-Duty vehicle battery and charger manufacturing;
Grants/Incentives support

ZF GROUP – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Kamalich Martinez Burgos

Title: Senior Service Partner Account Manager

Email: kamalich.burgos@zf.com

Phone: (765) 429-1952

Website: <http://www.zf.com>

Accompanying me:

Jose Burgos, elgososo56@yahoo.com

Company Provides: ZF parts in metro buses are precision-engineered driveline and chassis components that ensure smooth, efficient, and reliable power transfer, passenger comfort, and long-term durability in high-volume urban transit systems

We are looking for potential partners with experience and expertise in the following areas: Metro Buses Transmissions, EMobility, and Axles

ZF Services LLC – Table 15

Service Category: Vehicle Parts, Maintenance, and Shop Equipment

Contact: Kashif Rizvi

Title: Business Development Manager

Email: kashif.rizvi@zf.com

Phone: (847) 951-5947

Website: <http://www.aftermarket.zf.com>

Accompanying me:

Norbert Schmelz, norbert.schmelz@zf.com

Kashif Rizvi, kashif.rizvi@zf.com

Waldemar Mattner, waldemar.mattner@zf.com

Company Provides: We represent the industrial aftermarket division for ZF Aftermarket. Our division supplies fleets with components for rail gearboxes, and provide overhaul/remanufacturing services for these gearboxes. We are in process of expanding our offerings to replace wheelsets.

We are looking for potential partners with experience and expertise in the following areas: Rail Fleets; Gearbox parts supply, overhaul, wheelset repair overhaul.

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Procurement Opportunities

Current: Gearbox parts supply, overhaul

Six months from now: Gearbox parts supply, overhaul

Nine months from now: Gearbox parts supply, overhaul

One year from now: Wheelset overhaul replacement

ZIM & Associates * – Table 8

Service Category: Professional and Consulting Services

Contact: Ammar Alamgir

Title: President

Email: ammar.alamgir@zimassociates.com

Phone: (815) 793-6578

Website: <http://www.zimassociates.com>

Company Provides: System Integration for Rail and Transit technologies.

We are looking for potential partners with experience and expertise in the following areas: Prime contractors delivering rail and transit infrastructure.

Procurement Opportunities

Current: CTA Red line extension

Six months from now: CTA Red line extension

Nine months from now: CTA Red line extension

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THANK YOU FOR ATTENDING



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