APTA 2017 Bus & Paratransit Conference Buying New buses? Electric? Hybrid? How Do You Decide What's Best for Your Agency?

Extending Electric Range with New Hybrid Technology

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We help cities **electrify** transit

- Leading manufacturer of series electric propulsion systems – US made
- More than 7,000 hybrid buses in service today on five continents
- More than 2 billion revenue miles
- Prevented 2 million tons of CO₂ emissions
- Demonstrating 20 zero-emission buses today
- Developing innovative conventional propulsion bus and coach electrification solutions





SOLARIS



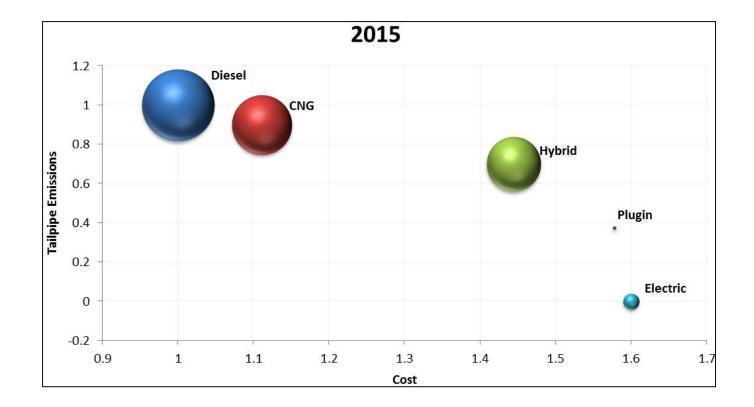






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Market Forecast - North America Transit Bus

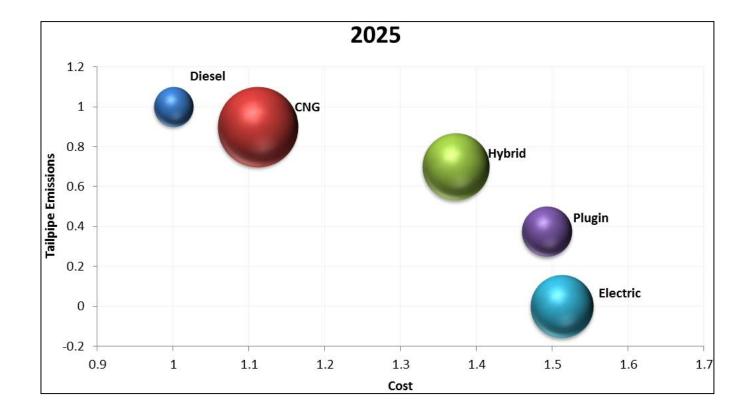


Data from Oct 2016 Frost & Sullivan report

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The end state: **no emission**

Zero-emission, battery-electric & fuel cell programs





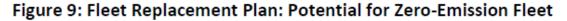


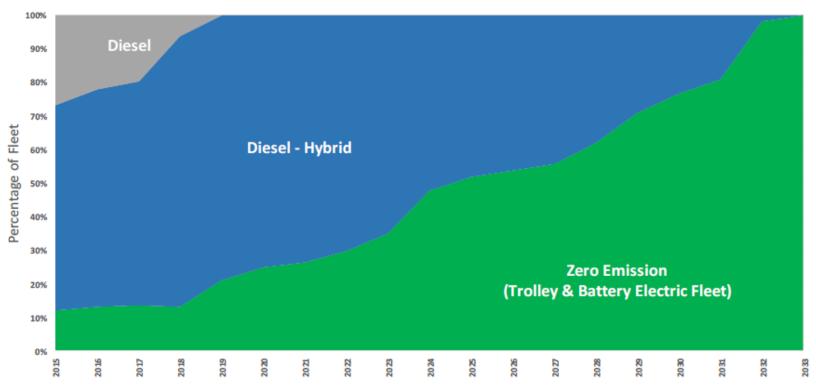




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But, It won't happen overnight Seattle's plan **Fielding "low" . . . to get to "no"**





Source: King County Metro, Feasibility of Achieving a Carbon-Neutral or Zero-Emission Fleet (March 2017)



Why is the **transition period** a likely scenario?

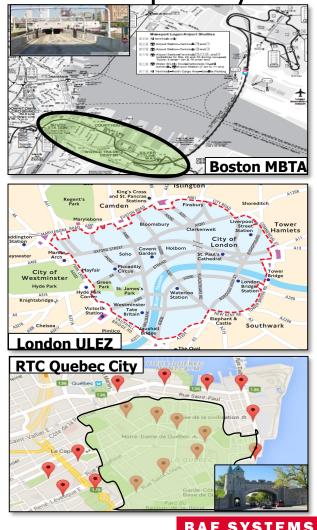
- EVs are still a bit of a conundrum
- Range (size/weight/capacity of battery) and anxiety
 - Total Revenue Service Energy : 1.9-2.9 kWh/mi (duty-cycle & accessory load dependent)
 - Installed battery capacity for 130 mile range:
 - 386-589 kWh (assumes 80% usable, 80% EOL capacity fade)
 - 309-471 kWh BOL (80% usable, 80% EOL range decrease to 104 mi)
 - Larger than most buses can support (wo/sacrificing passenger capacity)
- Charging infrastructure (scalability)
 - On-route charging solves the bus level battery size/capacity issues
 - Cost and logistics (real estate, substations, construction and traffic disruptions, the power grid itself, etc.) to implement on-route charging stations en-masse for a large fleet of buses in an urban area is not terribly clear
 - A depot of 200 EV buses will consume 55-84 MWh of power each day
 - Overnight charging evenly over 10 hour period requires 5.5-8.4 MW service
- These issues will be resolved in time, with improved energy density batteries, urban planning, and electric grid upgrades - but in the meantime....?



The near term transition: **Low emission** Hybrids with significant engine-off, EV operation capability

A practical, low-risk solution:

- Provides engine-off, EV driving in select areas
- 1-4 EV miles/trip, up to 35% EV miles/day
- Proven propulsion & power system solution
 - Same components as on HEVs
- No infrastructure required
- No "range anxiety"
- No impact to 24 hour/350 mile operations
- Flexible redeployment onto other routes



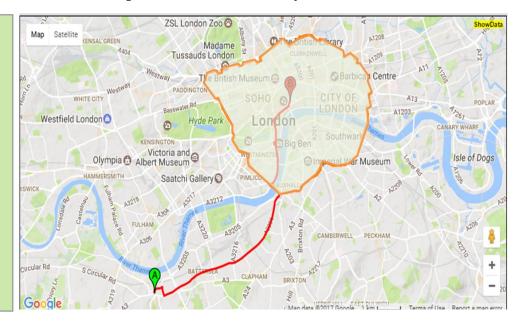
Example of electric-range operation - London

Start: Aldwych/Somerset House **Via:** Charing Cross, Westminster, Clapham Junction, **Ends:** Wandsworth Plain

Length: 6.26 miles (one way) Journey time: 28-56 minutes Operates: 05:00 to 00:15 Max grade: 4% Routes per 24h: ~22 per bus

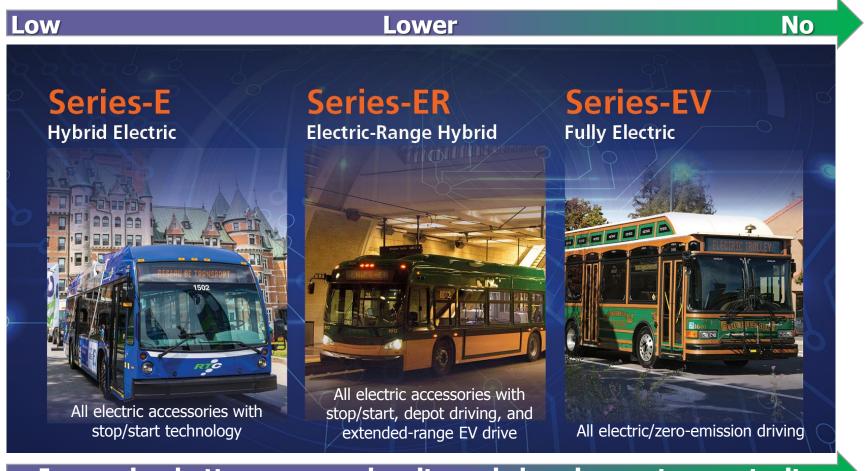
- Route starts at Somerset House (within the ULEZ), exiting at Vauxhall Bridge
- Portion of route within the ULEZ: 2.2 miles (one-way) / 4.4 miles (round trip)
- <u>Can perform 100% engine-off</u> <u>driving within the ULEZ</u>







A practical and incremental path to zero



Increasing battery energy density and charging system maturity



Summary/discussion

- Zero-emission buses projected to grow significantly in next 10 years
- Challenges remain with range/endurance and/or charging infrastructure/logistics/grid infrastructure
- Extended EV-range hybrids offer a bridge to zero-emission buses and afford the time for the above challenges to sort-out









Thank you

Please contact us if you have questions

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Why is the transition period likely?

- Range (size/weight/capacity of battery) & anxiety
 - *Traction Only* Net Energy:
 - Manhattan / OCTA 1.4-1.6 kWh/mi, 6.7/12.5 mph Avg speed
 - Mixed Suburban 1.7-1.9 kWh/mi, 13-20mph Avg Speed
 - Highway 2.0-2.5 kWh/mi, 20-50 mph Avg Speed
 - Accessory Energy Contribution (kWh/mi) will depend on duty cycle speed:
 - 2 kW (test*) .3/.16 (M/O); .15-.1 (MS); .1-.04 (Hwy)
 - 4 kW (min Service) .6/.32 (M/O); .3-.2 (MS); .2-.08 (Hwy)
 - 10 kW (mild day) 1.5/.8 (M/O); .77-.5 (MS); .5-.2 (Hwy)
 - 17+ kW (hot day) 2.5/1.36 (M/O); 1.3-.85 (MS); .85-.34 (Hwy)
 - * Minimum load to support basic vehicle function, typical for FE test
 - Total Revenue Service Energy: 1.9-2.9 kWh/mile depending on mix of above
 - Therefore: Installed Battery Capacity for 150 mile range:
 - 445-680 kWh (80% usable, 80% EOL capacity fade)
 - 356-544 kWh BOL (80% usable, EOL range decrease to 120 mi)

