



APTA 2018 Bus and Paratransit Hot Topics

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Full and Open Competition

1. You receive an unsolicited proposal offering to audit your telecom bills for free!
2. When we opened bids for the bus transfer facility construction contract, there were no bids to open!
3. This is an emergency procurement. We are already behind schedule and we do not have time for full and open competition.
4. Instead of doing full and open competition, we can piggy-back on the Sheboygan Community College contract for AI vehicles.

Ethics and Organizational Conflict of Interest

1. We just received the report and recommendations from our consultant. Their recommendation is to contract with them for a change management program. They say they are the sole source.
2. The specifications were prepared by the ABC Company. They will also be bidding on the procurement.
3. On Christmas Eve a box of frozen sirloin steaks arrive as a gift from a supplier.

Awarding Contracts

1. The Swanson Company received 779 points out of 1,000 while the Taylor Company scored 777. Obviously, the Swanson Company wins.
2. We cannot award a contract to this company. They are nothing but a problem, disrespectful, never meet our schedule, and are always filing claims.
3. The Board denies the recommendation of the technical evaluation committee and says go back and choose the ABC Company.
4. When asked why the proposer replaced the required price sheet with one on company letterhead, the proposer replied the project manager told him it was ok.

Contract Administration

1. We just received FTA funding for our new buses. We need to add Federal clauses to the contract.
2. The program manager reports that the new operations contractor is not performing and needs to be immediately fired and replaced by the incumbent contractor.
3. The project manager requests authorization from procurement to issue a change order for six more buses.
4. Contractor is 120 days late delivering buses and is requesting a waiver of the liquidated damages because a Florida hurricane in Florida is disrupting delivery of steel.

Thank You



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