



## AMERICAN PUBLIC TRANSPORTATION ASSOCIATION PROCUREMENT AND SUPPLY CHAIN COMMITTEE

**MEETING: OCTOBER 8, 2023  
12:00 PM – 1:00 PM EDT**

**HYATT REGENCY ORLANDO  
9801 INTERNATIONAL DR.  
ORLANDO, FL  
ROOM: PLAZA INTERNATIONAL BALLROOM H**

**Chair:** Kimberly Williams, Chief Innovation Officer, Metropolitan Transit Authority of Harris County (Houston Metro)

**Vice Chair (Business):** Jonathan McDonald, PE, Global Director Systems & US National Practice Leader, Rail and Transit, HATCH

**Vice Chair (Public):** VACANT

### AGENDA

- |                 |   |
|-----------------|---|
| <b>12:00 PM</b> | <b>Welcome and Introduction of PSCC Leadership Team</b><br><i>Kimberly Williams</i>   |
| <b>12:05 PM</b> | <b>APTA Update and Safety Message</b><br><i>DeeNaye Williams, Program Manager, APTA</i>   |
| <b>12:10 PM</b> | <b>FTA Procurement Update</b><br><i>James "Jim » Harper, Federal Transit Administration</i>   |
| <b>12:15 PM</b> | <b>PSCC Update on APTA Efforts on Price Adjustments/Inflation Issues</b><br><i>Kimberly Williams, APTA Procurement &amp; Supply Chain</i><br><i>Natalie Cornell, Business Members, Procurement &amp; Supply Chain</i> |
| <b>12:20 PM</b> | <b>APTA Procurement &amp; Supply Chain Committee Business</b><br><i>2022-2023 PSCC Year End Review</i><br><i>2023-2024 PSCC Look Ahead</i>  |
| <b>12:30 PM</b> | <b>SBE &amp; DBE Subcommittee Update</b><br><i>Ken Middleton</i>  |
| <b>12:35 PM</b> | <b>APTA Technology Committee Update</b><br><i>Jonathan McDonald, Co-Chair, APTA Technology Procurement Working Group</i>  |



12:40 PM	<b>APTA Cybersecurity Committee Update</b> <i>Scott Belcher, Chair, Business Members, APTA Cyber Security and New Technologies Committee</i>
12:45 PM	<b>Open Discussion</b> <i>All</i>
1.00 PM	<b>Adjourn</b>

**APTA has brought back the popular Procurement Summit Sessions. Please see below:**

**Monday, Oct. 9, 2023**

**11:00 AM – 12 PM**

**[The Application of Procurement Integrity in Public Transit Agencies](#)**

Explore unbiased, ethical sourcing for agency procurement aligned with federal laws and regulations. Learn about process integrity and personal integrity, ensuring fairness and trust in procurement. Discover how Sound Transit fosters confidence in the procurement process and how it benefits their agency.

**Speaker(s):**

Christina Belmont, Chair, APTAtech Program Committee; and Vice President of Marketing, SDI Presence LLC Ted Lucas, Chief Procurement and Contracts Officer, Sound Transit  
Location: 204 A-B, West Bldg, Orange County Convention Center

**3:30 PM - 4:30 PM EDT**

**[Procurement in a Time of Our Rapidly Changing Economy](#)**

This session will present an example of the various APTA members coming together to make a recommendation to FTA on a fair way to share risk when prices are changing rapidly. The suppliers raised the issue first and then the CEO's and procurement officers got involved and came up with a recommendation that FTA deemed acceptable: using indices.

**Speaker(s):**

Natalie Cornell, Vice President, Business Development, Hatch LTK Kimberly Williams, Chief Innovation Officer, Metropolitan Transit Authority of Harris County (Houston Metro) Lucy Andre, General Counsel, Stadler US Inc. Stephanie Laubenstein, Director, Sales & Business Development, New Flyer and MCI (NFI Group)  
Location: 204 A-B, West Bldg, Orange County Convention Center

**Tuesday, Oct 10, 2023**

**8:30 AM - 9:30 AM EDT**

**[Procurement Best Practices for Transit Board Members](#)**

Carefully crafted procurement policies and supportive boards are critical to effective procurement. Board members can help optimize the procurement function at their agencies by adopting policies that protect and support both the agency and suppliers by: advocating the use of simplified procurement methods and streamlined contract and change order approval processes, where appropriate, empower procurement staff to use more sophisticated negotiated procurements, advocate amending state and local laws to align with industry best practices.

**Speaker(s):**

Dyanne Sampson, Vice President of Procurement, VIA Metropolitan Transit Doug Tisdale, Chair of the TBM Committee; Board Director, District H, Regional Transportation District James Harper, Director, Office of Acquisition Management; Chief Business Advisor,



Federal Transit Administration Alvin Burns, Director of Procurement, Pinellas Suncoast Transit Authority  
Location: 204 A-B, West Bldg, Orange County Convention Center

**10:15 AM - 11:15 AM EDT**

**[Buy America Requirements for Procurement](#)**

Demystify the procurement process and navigate procurement requirements with clarity. Learn compliance essentials, material origin rules, and maximize local sourcing. Join to leverage federal funding while adhering to Buy America regulations.

**Speaker(s):**

Dana Nifosi, Deputy Chief Counsel, Federal Transit Administration Jody Jacoby, Procurement Director, Metropolitan Council Steven Policar, Owner & Principal, Steve Policar LLC Ellen McCormack Ms., Vice President Purchasing and Supply Chain, Chicago Transit Authority, Chicago Transit Authority  
Location: 204 A-B, West Bldg, Orange County Convention Center

**1:15 PM - 2:15 PM EDT**

**[Advancing Procurement Diversity: Navigating DBE Evolution](#)**

This session will provide tips for meeting DBE goals and completing required forms to avoid being deemed non-responsive.

**Speaker(s):**

Kenneth Middleton, Chief Diversity, Equity, Inclusion & Belonging Officer, Jacksonville Transportation Authority Brenda Nnambi, Director of Equity in Contracting, Sound Transit Maurice Gay, DBE/Civil Rights Programs Manager, Kansas City Area Transportation Authority Colette Holt, Attorney at Law, Colette Holt & Associates  
Location: 204 A-B, West Bldg, Orange County Convention Center

**3:00 PM - 4:00 PM EDT**

**[Building Connections for Success Procurements](#)**

Join us for an engaging and productive networking session designed exclusively for transit agency professionals, suppliers, and government agencies involved in procurement. This is your ticket to unlocking new opportunities, forging valuable partnerships, and enhancing your success in the transit procurement landscape.

Location: 204 A-B, West Bldg, Orange County Convention Center

**Wednesday, Oct 11, 2023**

**8:30 AM - 9:30 AM EDT**

**[Cybersecurity-Driven Procurement Strategies](#)**

DHS has issued cybersecurity requirements for the federal government that affect all your contracts and contractors. Discover how to integrate cybersecurity strategies into transit agency procurements. Align cybersecurity best practices with vendor selection, risk assessment, and lifecycle planning. Enhance your agency's cybersecurity resilience for technology acquisitions. Understand what these requirement mean for your suppliers and consultants.

**Speaker(s):**

Shawn Smith, VP Business Development and Strategic Alliances, Cylus Cybersecurity Ltd  
Location: 204 A-B, West Bldg, Orange County Convention Center

**10:15 AM - 11:15 AM EDT**

**[Navigating New Technology Procurement Requirements in the Digital Era](#)**

Procuring technology is getting more and more complicated, in part because everything is technology these days. From MS Office to your radio systems, how do you manage a procurement that doesn't deliver obsolete technology? Can you separate the fastest moving technology (communications) from a transit vehicle procurement? Should you? What do you



do about software upgrades that aren't covered under capital costs but are necessary to keep the product functioning?

**Speaker(s):**

Jonathan McDonald, Global Director Systems & U.S. National Practice Leader/Rail & Transit, Hatch  
Dale Brown, Director - Systems Engineering Rail & Transit, Hatch  
Location: 204 A-B, West Bldg, Orange County Convention Center