

Rolling Stock Procurement – Best Practice



APTA Rail Conference 2018

MOMOKO TAMAOKI

The California Department of Transportation,
Branch Chief

Rolling Stock Procurement



2018 Rail Conference

Key Presentation Take-Aways

- State-Supported Corridors in California
- Rolling Stock Procurement In California
- Key Elements of The Procurement Best Practice



State-Supported Corridors in California

CAPITOL CORRIDOR

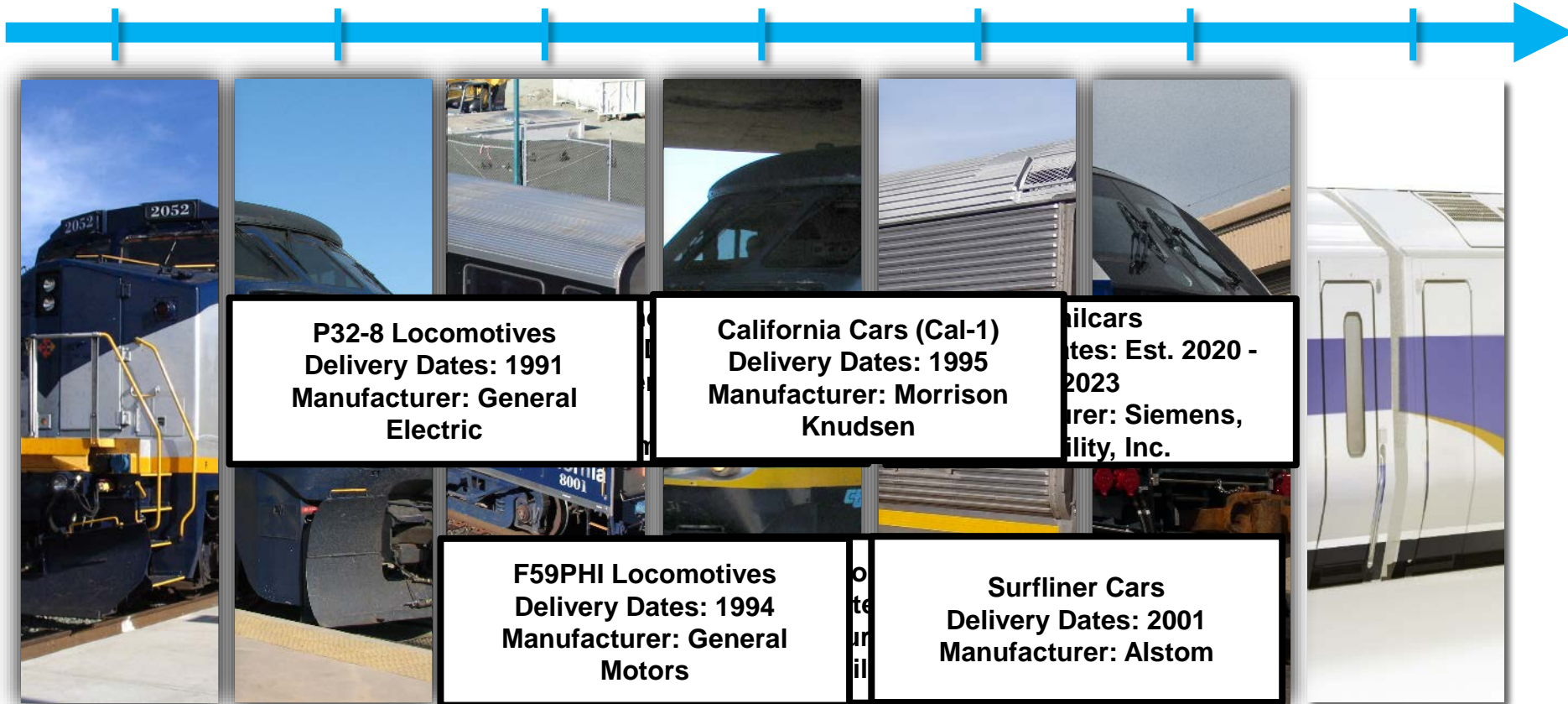
SAN JOAQUIN

PACIFIC SURFLINER



Rolling Stock Procurement in California

History of Caltrans Equipment Acquisition



Key Elements of The Procurement Best Practice

COORDINATED PLANNING

OPTIMIZING THE PROCESS

BUILDING A STRONG TEAM & ALLIANCE

FINANCIAL CONSIDERATIONS

QUESTIONS?



CAPITOL CORRIDOR



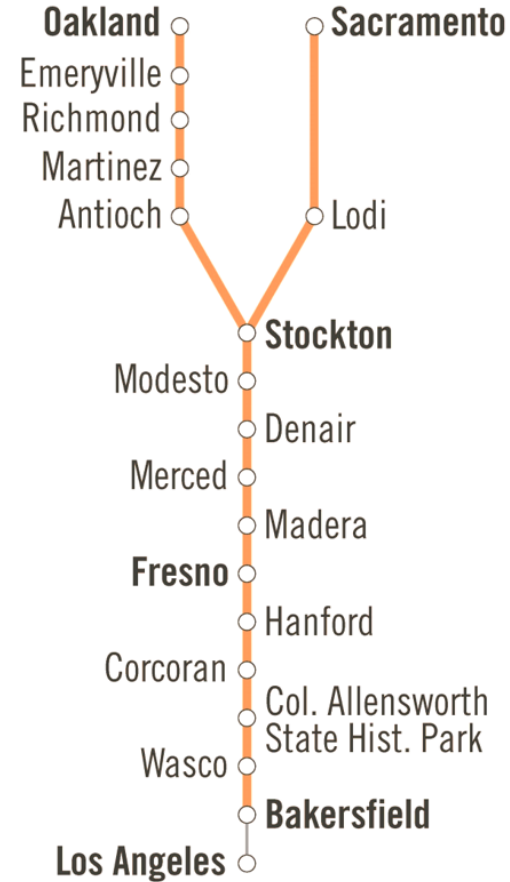
- Alameda
- Contra Costa
- Placer
- Sacramento
- Solano
- Yolo



SAN JOAQUIN



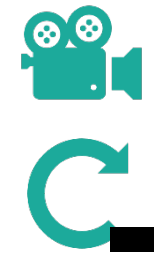
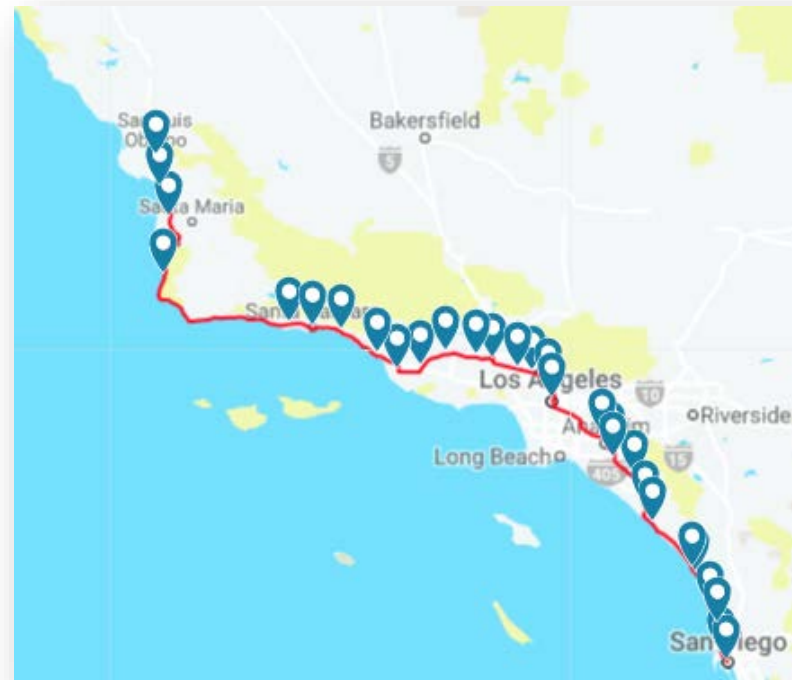
- Alameda
- Contra Costa
- Fresno
- Kern
- Kings
- Madera
- Merced
- Sacramento
- San Joaquin
- Stanislaus
- Tulare



Pacific Surfliner



- Los Angeles
- Orange
- San Diego
- San Luis Obispo
- Santa Barbara
- Ventura





Coordinated Planning

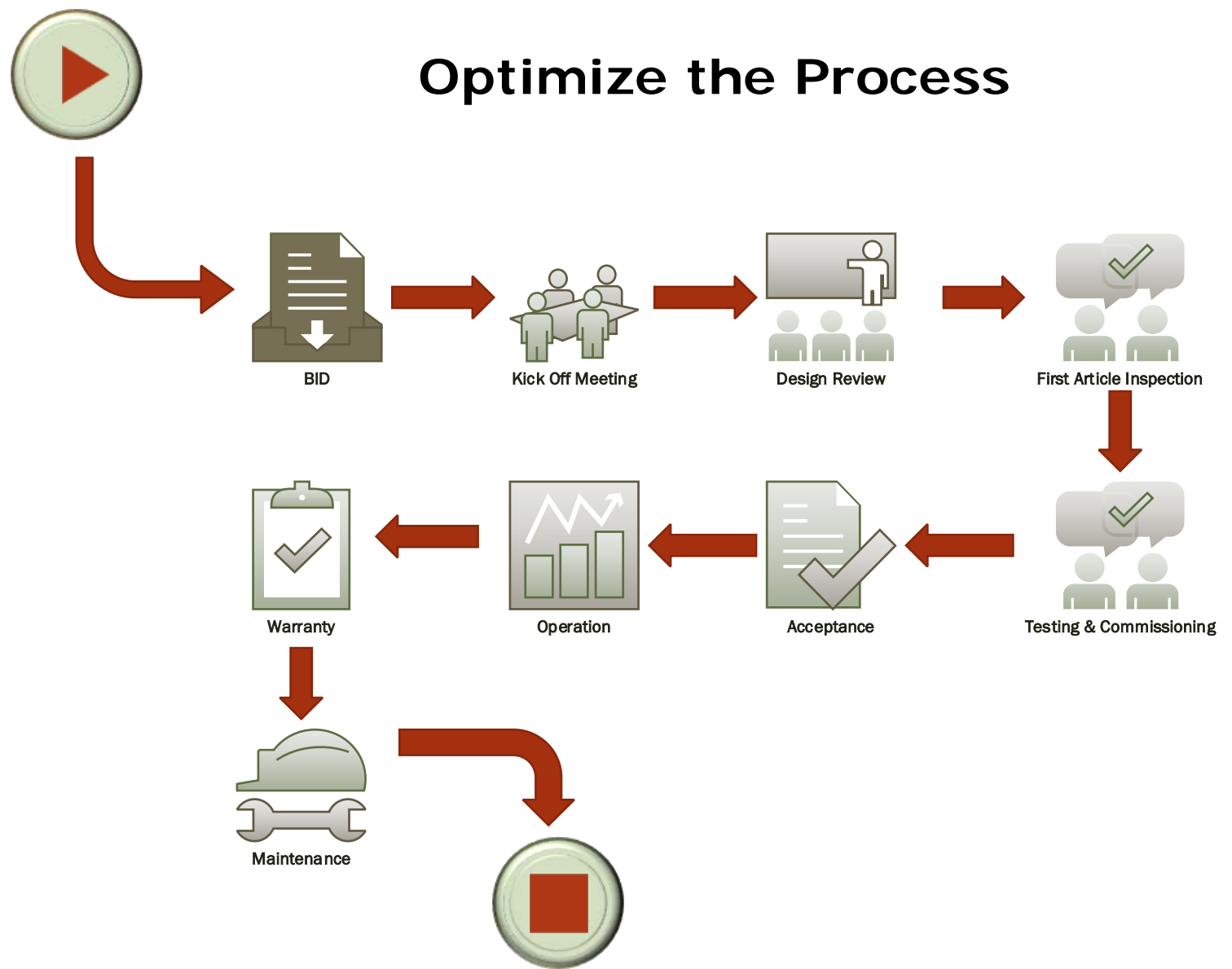


- State Rail Plan
- Fleet Management Plan
- Key Stakeholders Engagement





Optimize the Process



Build a Strong Team and Alliance



- Diversity
- Know Your Own Strengths
- Conflict Management
- Communication,
Communication,
Communication !!!



Financial Considerations

- Multiple Funding Sources
- Funding Expiration Date
- Change Orders
- Contingency Plans

