

# **From Collaboration to Consensus: How to Navigate Stakeholder Challenges**

**Natasha Velickovic**

*VHB, Principal, Transit and Rail  
Boston, Massachusetts*



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# Key Presentation Take-Aways

- There is no such thing as “*consensus*”
- Success pivots from an understanding of perspectives
- Early and comprehensive coordination irreplaceable
- The devil’s in the detail (i.e. the technical data)



# The Consensus Challenge

- Diverse perspectives and conflicting agendas
- Pace and processes of each stakeholder
- Station area readiness for the uptick in investment and activity
- Funding (!!!)



# The Consensus Challenge

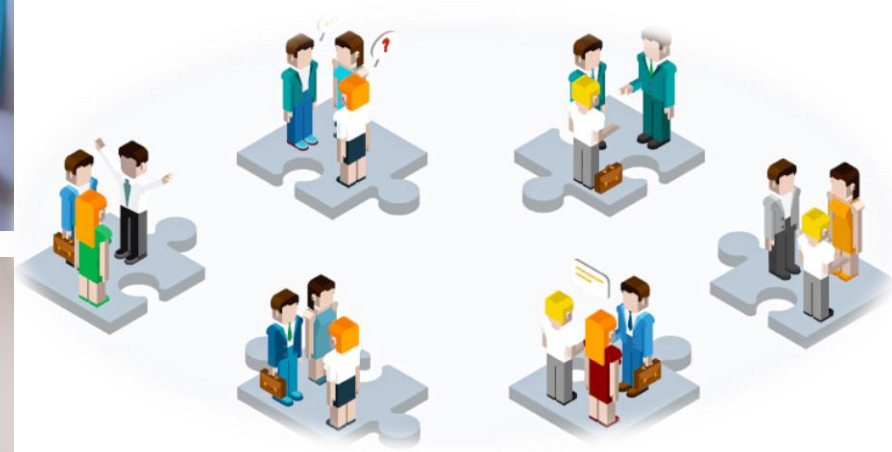
- Municipal Perspective – station projects are catalysts to revitalization and development
- State/Agency Perspective – funding needs and prioritization across the state/system a constant balancing act
- Railroad Line Owner Perspective – existing and future growth capacity and operations top priority



## Representing Each Perspective

- What the municipalities want is a new station, tomorrow – help push the station along but set realistic expectations
- What the State/Agency wants is to make sure it's investment is justified – help the State/Agency find funds and help the municipalities tell their P&N story and stage for TOD investment
- What the rail line owner and operator wants is capacity – work to dispel theories of perceived impact

# Stakeholder Coordination and Public Outreach

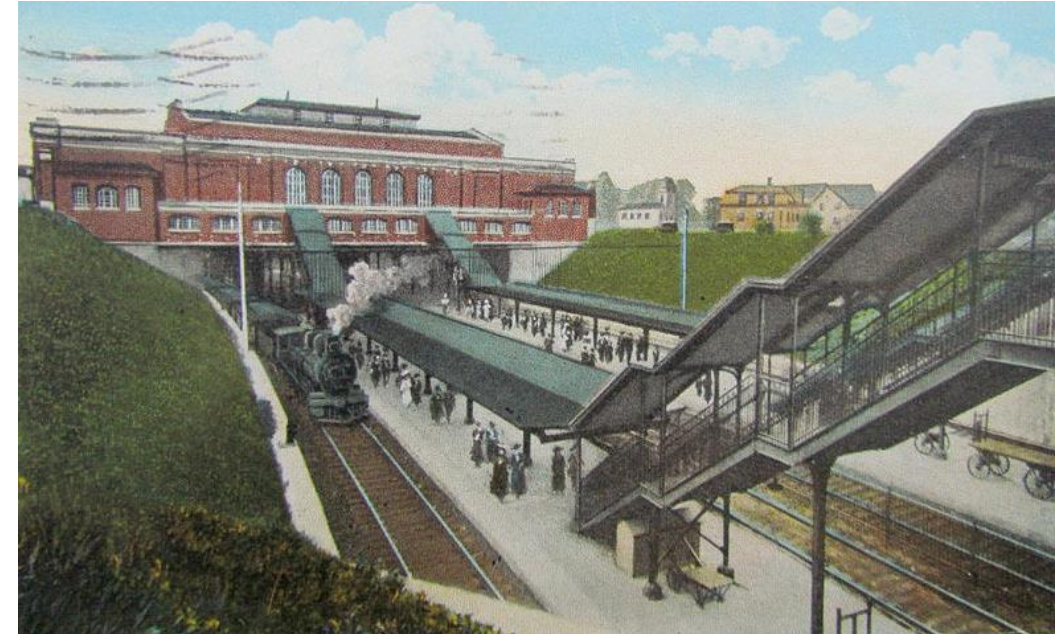




# The Pawtucket/Central Falls Case Study



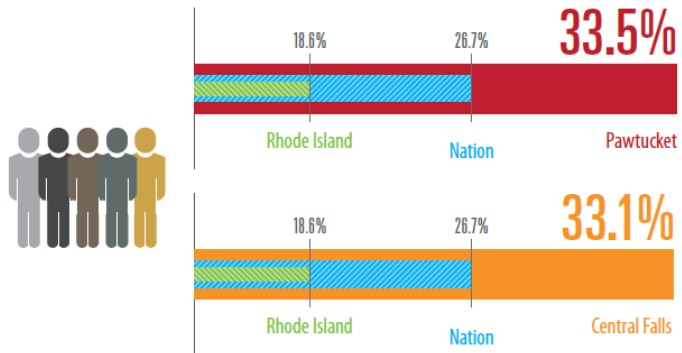
*Historic rendering of a thriving Main Street in the late 1800s*



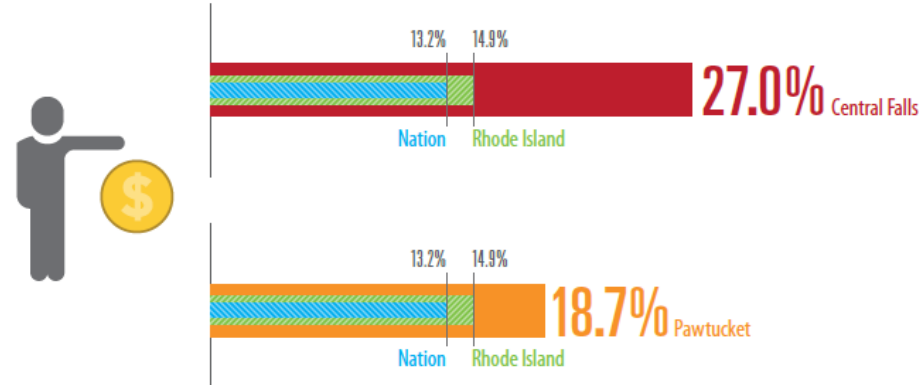
*Historic Pawtucket/Central Falls Station*

# The Pawtucket/Central Falls Case Study

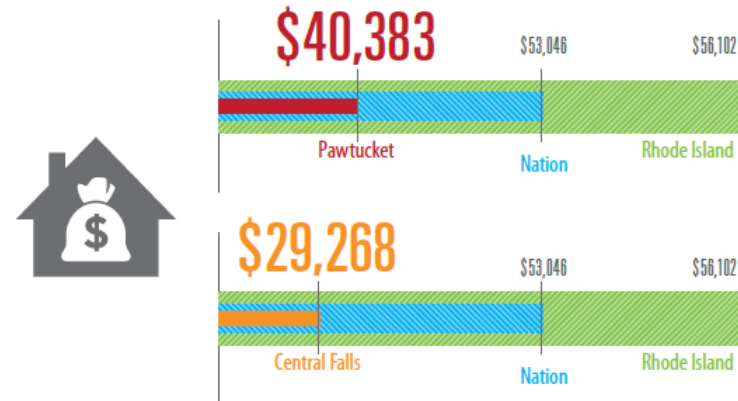
Percentage of Minority



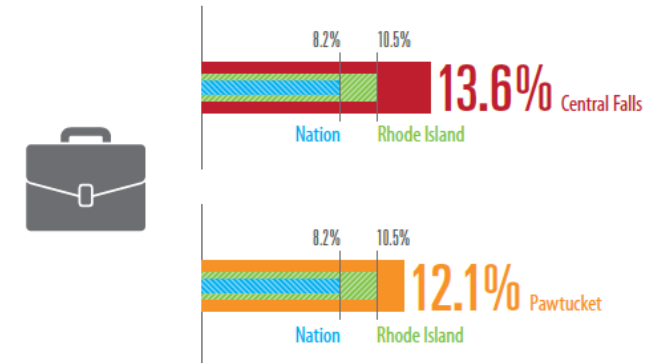
Percentage in Poverty



Median Household Income

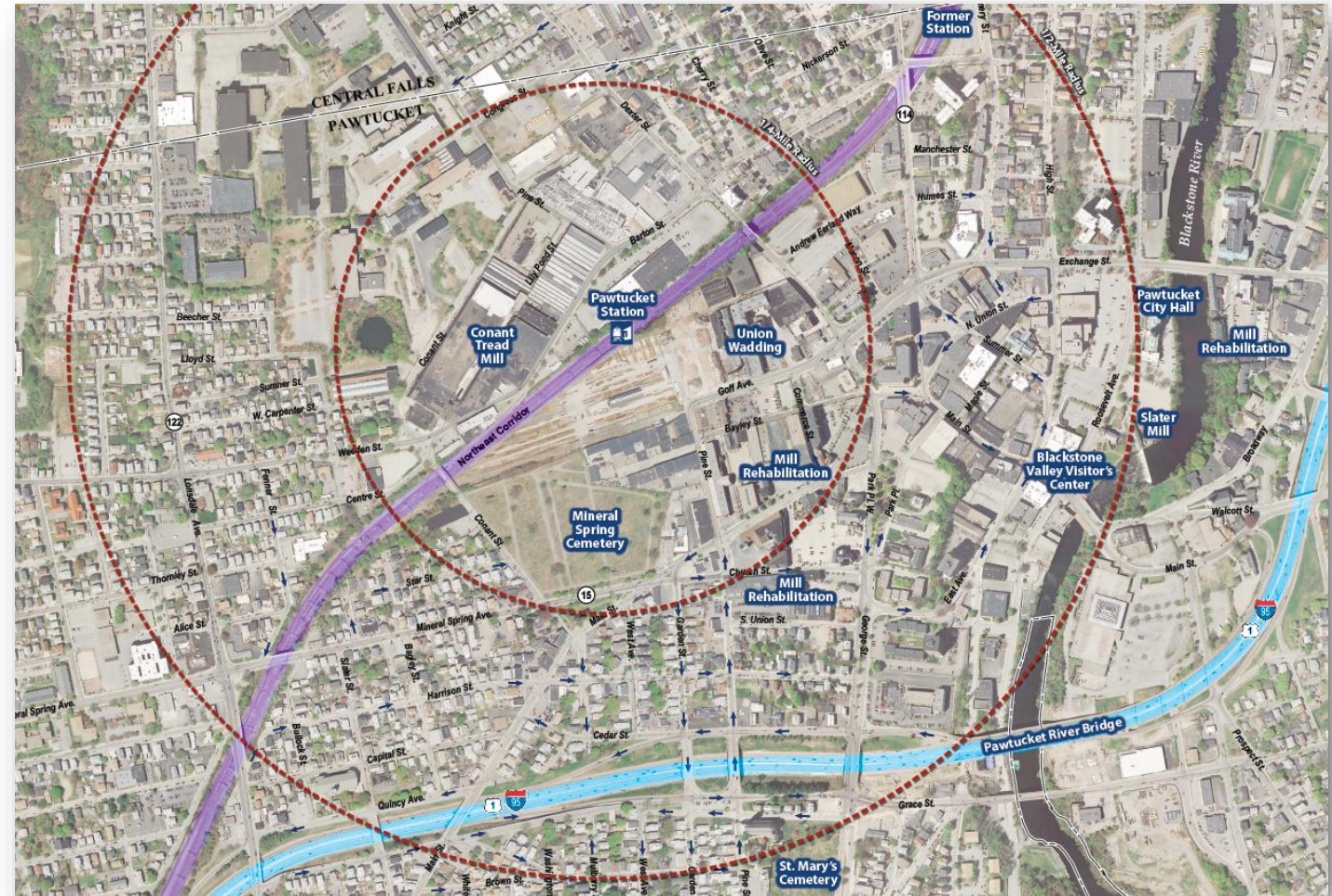
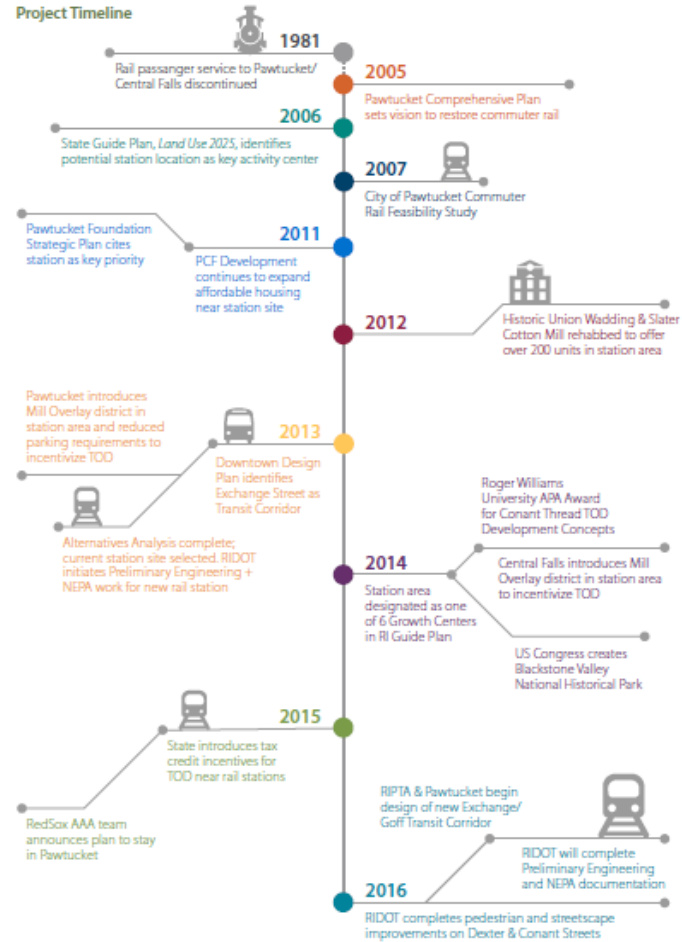


Unemployment Rate



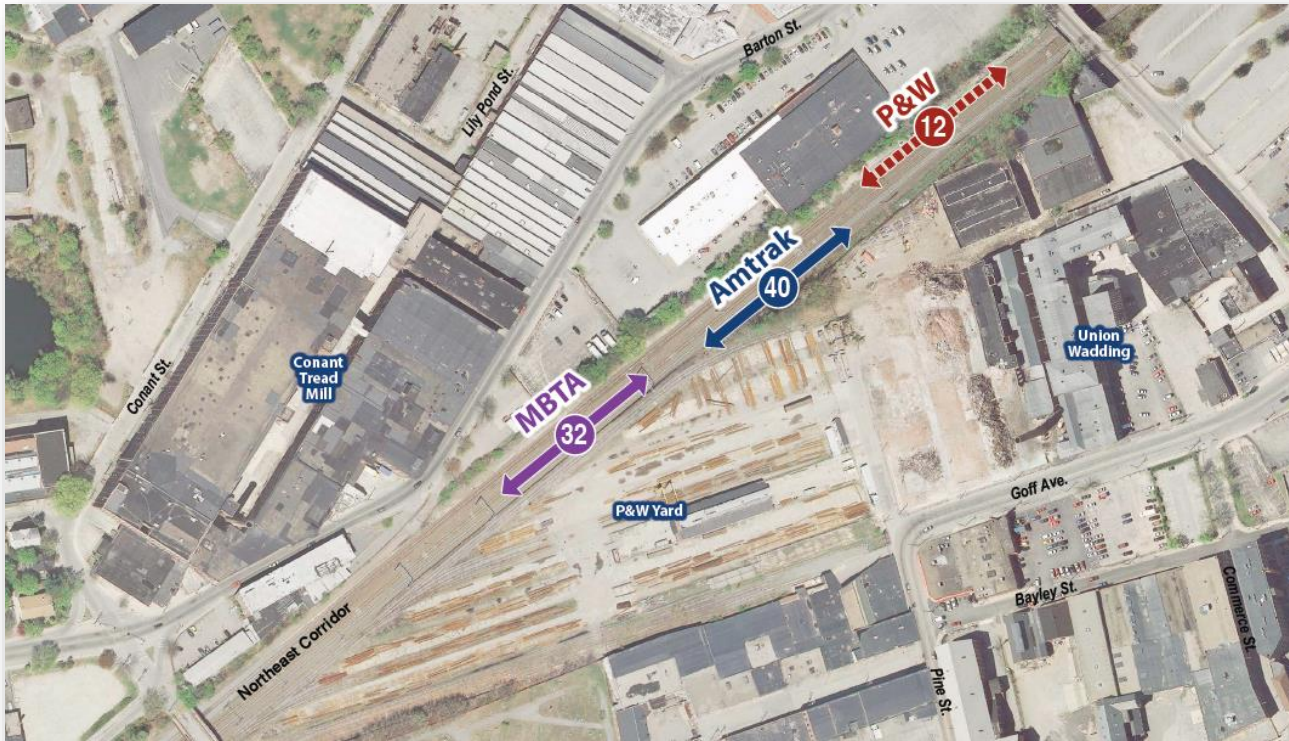


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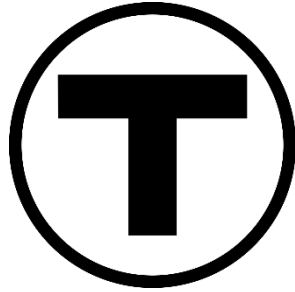


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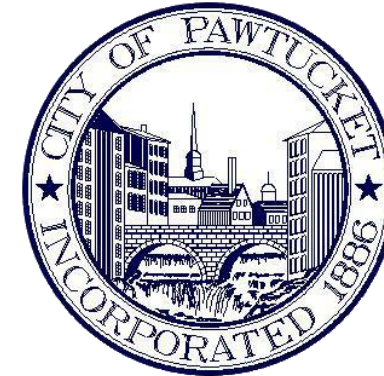


- Ownership vs. Operations
- Passenger vs. Freight
- Everyone competing for the same space/limited capacity

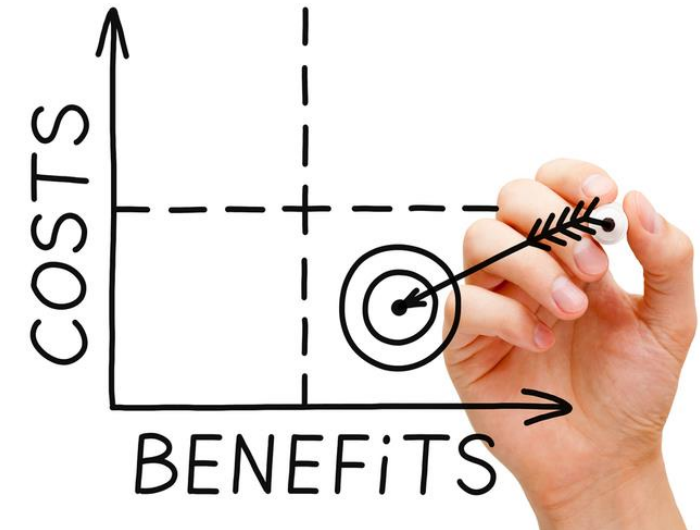
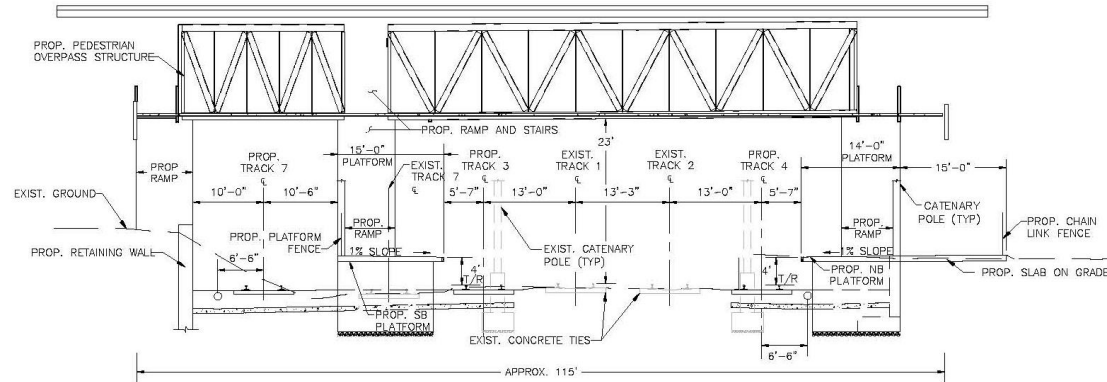
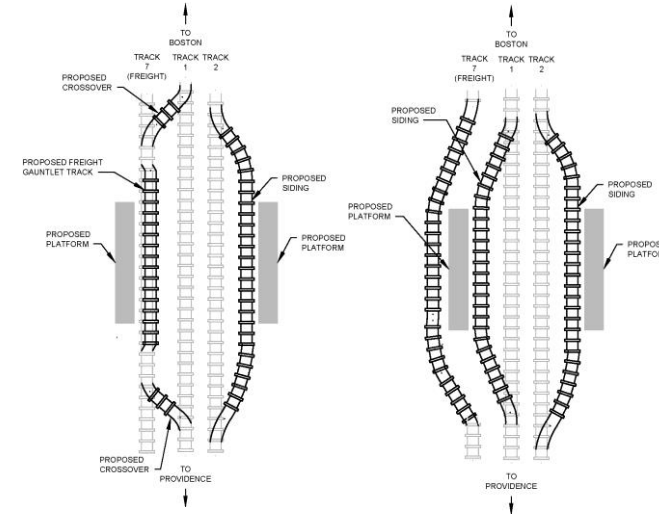
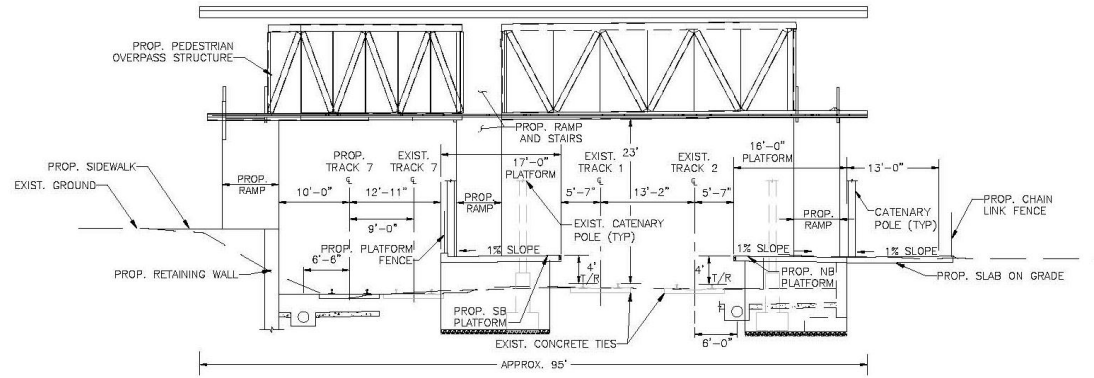
# The Pawtucket/Central Falls Case Study



*a Genesee & Wyoming Company*

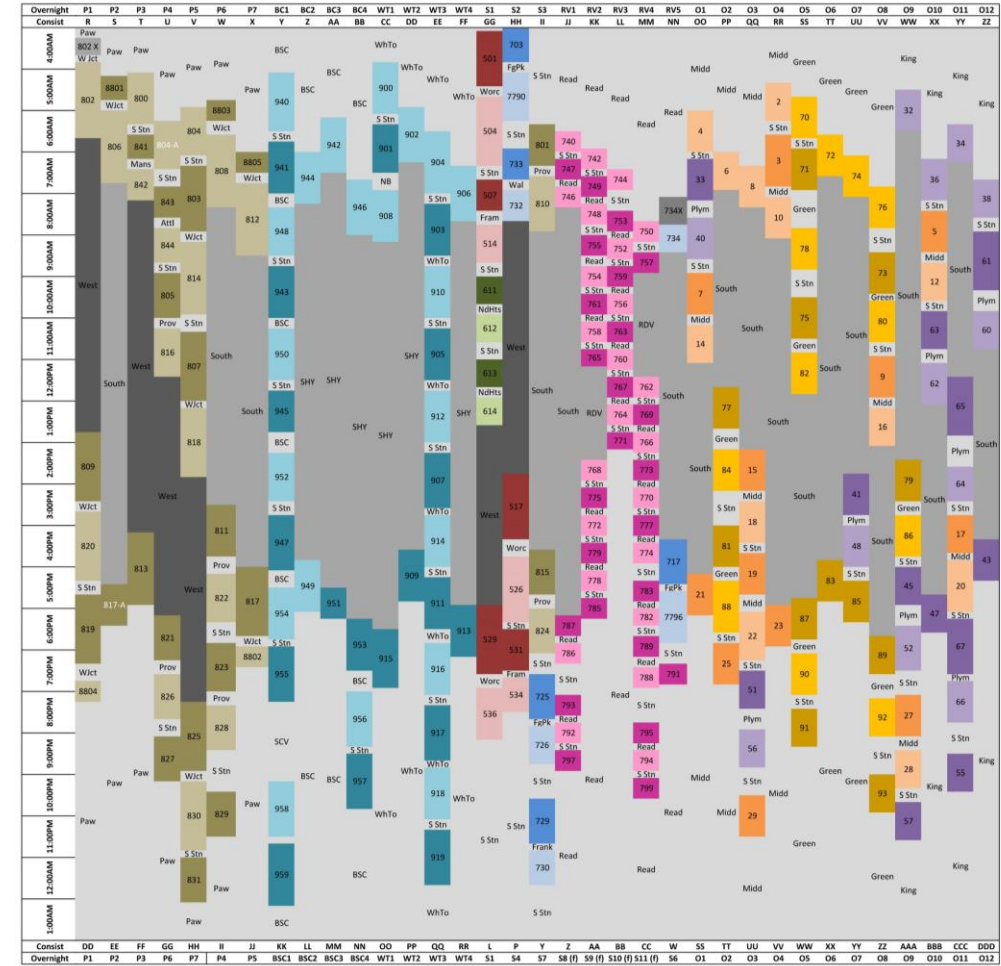
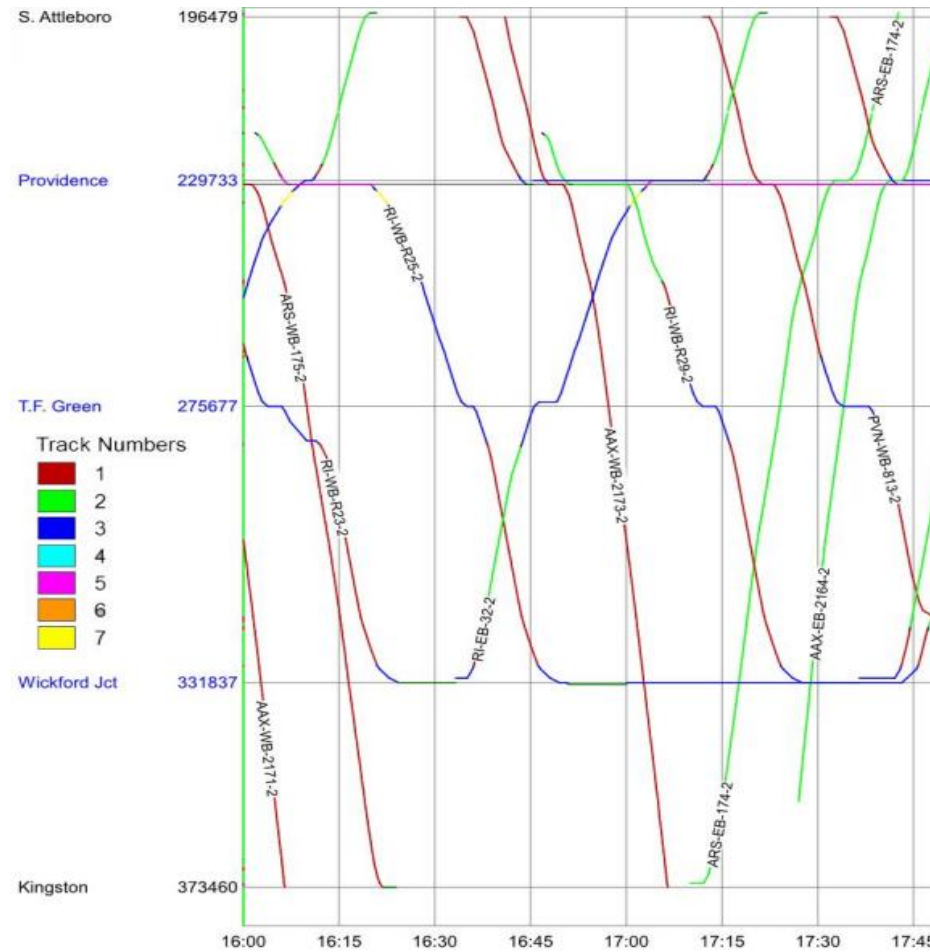


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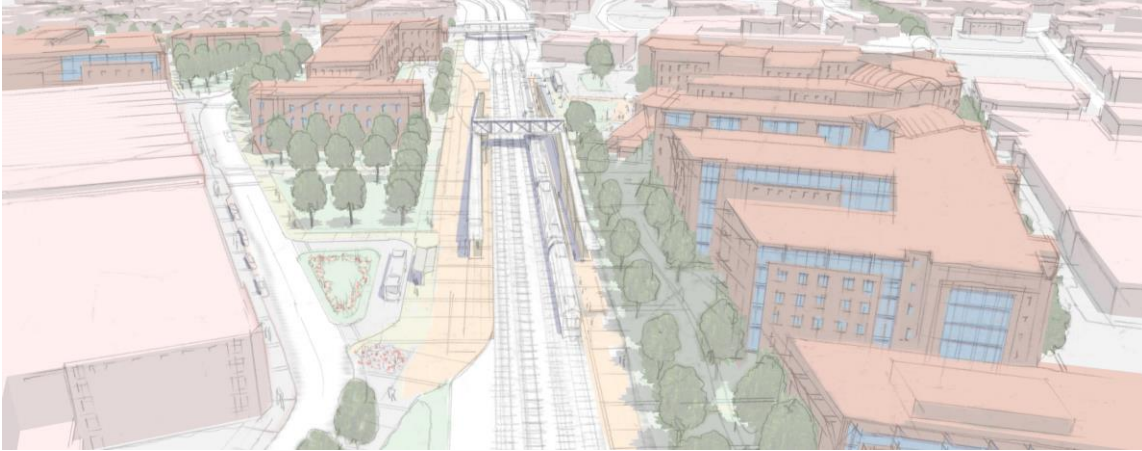


# The Pawtucket/Central Falls Case Study





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- TOD Visioning
- Cities' preparedness top priority for DOT





# The Pawtucket/Central Falls Case Study



**Thank you!**

**Natasha Velickovic**

*nvelickovic@vhb.com*

*617.607.2909*

