



# **CNG Feasibility Study – Facility and Fleet Conversion (Kansas City Area Transportation Authority)**

**APTA EXPO  
October 14, 2014**

**Sarah Frost, AICP – Project Manager/Transportation Planner**

# TranSystems Background

## TranSystems

- **Multidisciplinary E/A Firm**
- **1,000 people in 38 offices in U.S.**
- **Corporate HQ in Kansas City**
- **Work in 9 Primary Market Sectors**

*Airports and Carriers*

*Energy/Communications*

*Federal Government*

*Freight Railroads*

***Passenger Rail and Transit***

*Ports and Maritime*

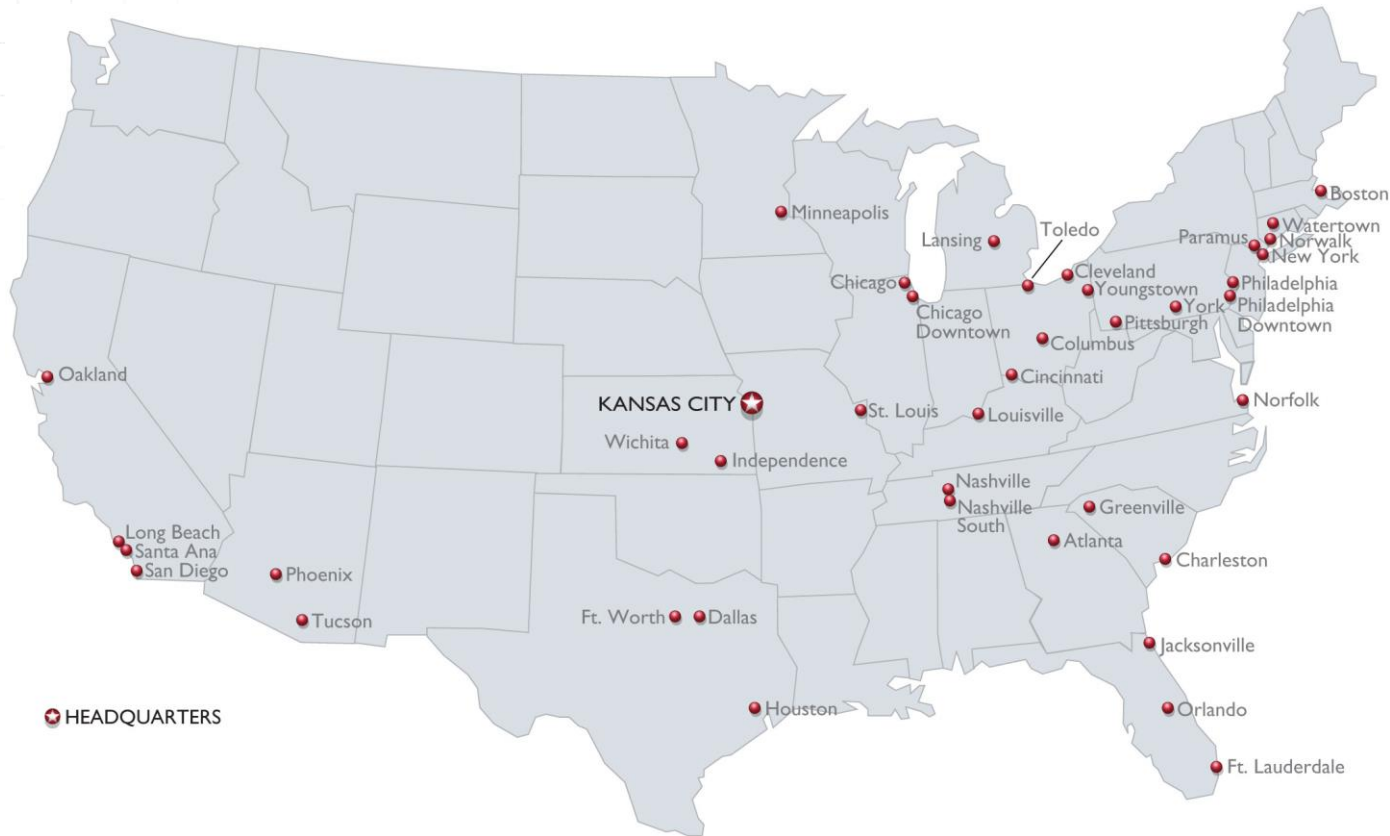
*Shippers/Distribution*

*States & Municipalities*

*Trucking/Automotive*

# TranSystems Background

TranSystems has more than 1,100 professionals in 40 offices



# KCATA – CNG Feasibility Study

## Project Background - Motivation

Preliminary Feasibility Study to assist the KCATA in making a decision to pursue implementation of a CNG based fleet.

### ► Project Team:

**TranSystems**

**Gibbens Drake Scott**

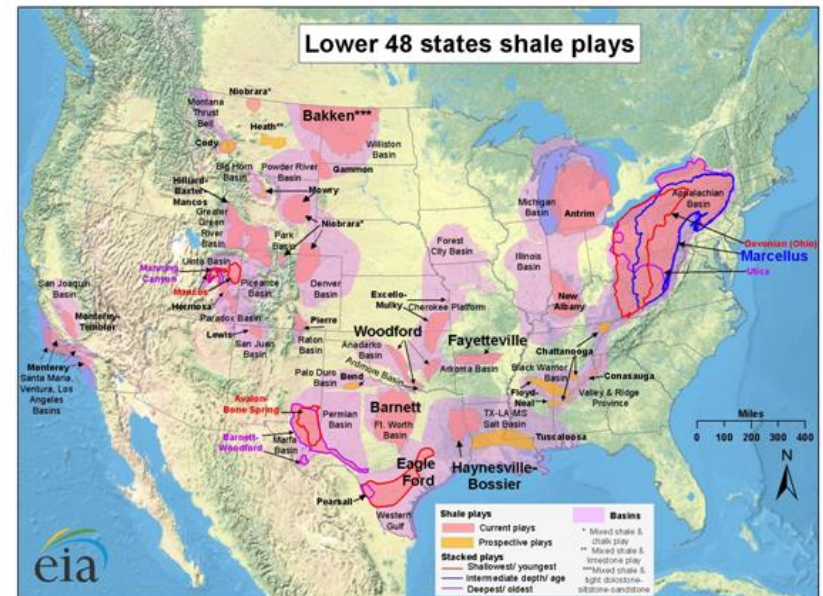


Courtesy of The National Renewable Energy Laboratory (NREL)

# KCATA – CNG Feasibility Study

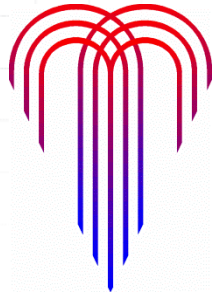
## National Emphasis on Natural Gas

- **Reduced GHG emissions**
- **Being embraced by transit agencies, municipalities**
- **Abundant, domestic fuel source**



Source: Energy Information Administration based on data from various published studies.  
Updated: May 9, 2011

## Kansas City, Mo. Support for Transit CNG



**Feb. 2012 City Council Resolution  
Supporting ATA's Conversion To  
Natural Gas Fuel**

*“... the City of Kansas City supports the KCATA in its pursuit of compressed natural gas as a viable option for fueling the KCATA vehicle fleet.”*

# Feasibility Study Approach

## Feasibility Study - A Systematic Approach

### Define Motivators

- **Lower Fuel Costs**
- Lower Cost of Operations
- Lower Emissions
- Domestic Fuel Source



### Define Challenges

- Site Constraints
- Dual-Fuel Facility
- Utility Availability
- Implementation Schedule



**Recommendation**

## Fleet Conversion – What is Required?

- **Buses**
  - To be phased in on current retirement schedule.
  - CNG buses – cost \$25K - \$50K more than diesel equivalent.
  - CNG buses – modified engine (gaseous injection, spark ignition system)
  - Some geometric differences – tank location




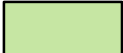

## Fleet Conversion – What is Required?

- **Facility Conversion (Buildings built in 1977)**
  - Vehicle Storage, Vehicle Maintenance (Code Required)
    - Enhanced Ventilation Requirements
    - Elimination of “Gas Pockets”
    - Electrical Requirements
    - Elimination of High Temperature Surfaces

# KCATA – CNG Feasibility Study

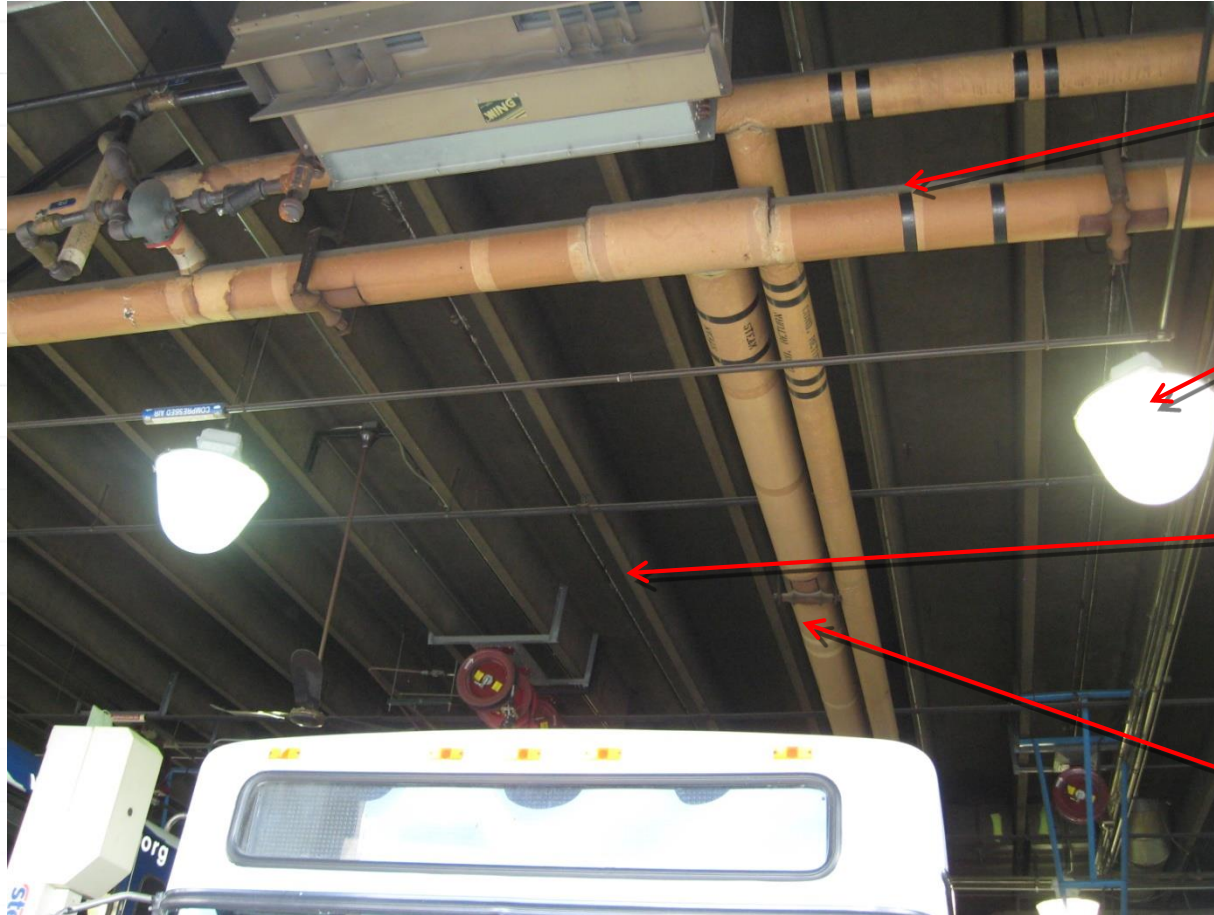


## LEGEND

-  Maintenance
-  Bus Storage
-  Bus Service (Fueling, Wash)

## KCATA Site

# KCATA – CNG Feasibility Study



**Ensure  
adequate  
Ventilation**

**Ensure  
Compliant  
Electrical  
components**

**Accommodate  
existing structural  
systems.**

**No interference with  
existing systems**

# KCATA – CNG Feasibility Study

## ► Facility Modifications

## ► Design Services



International  
Building  
Code

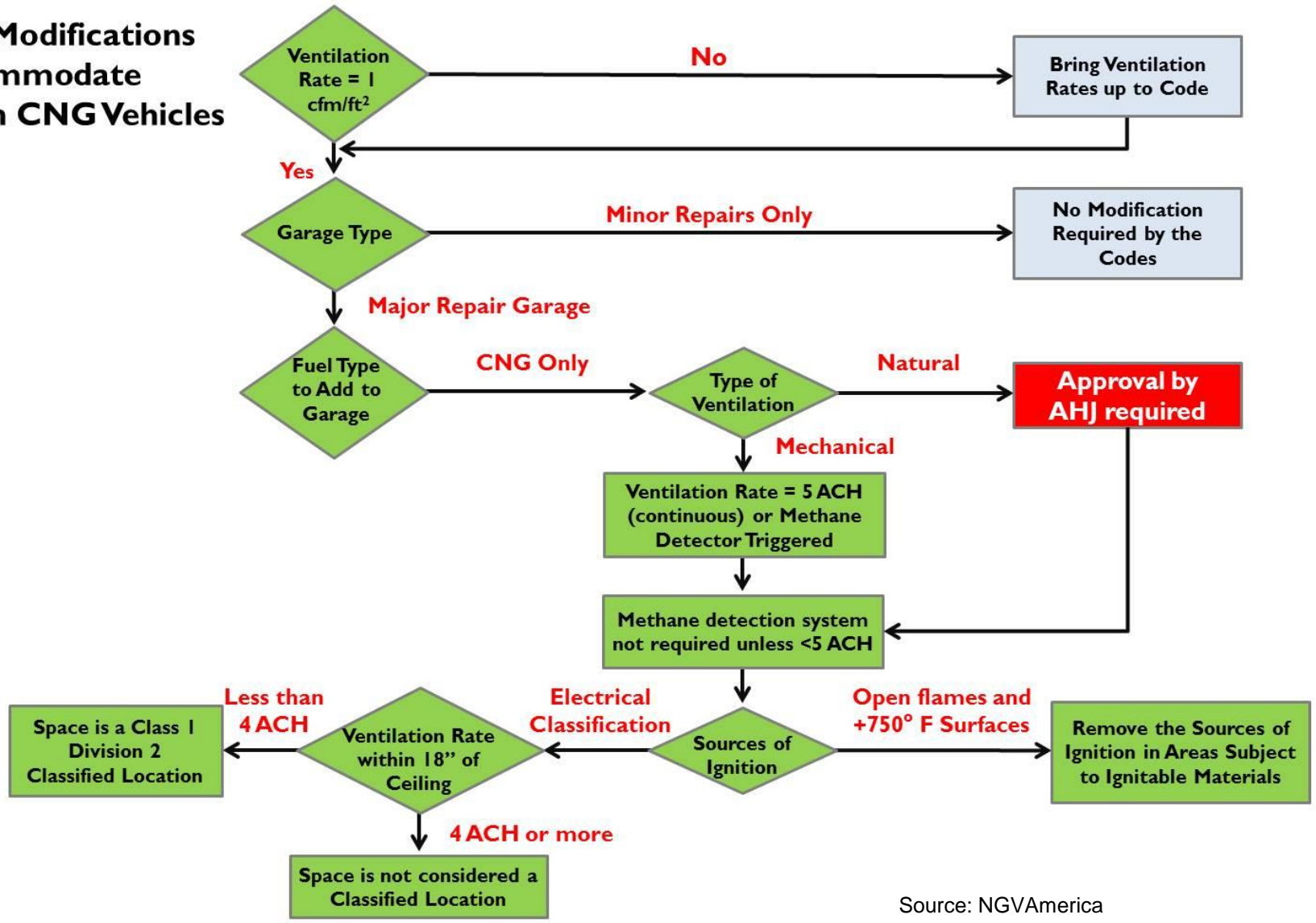
Ventilation

Gas Detection

Sources of Ignition

Electrical Installations

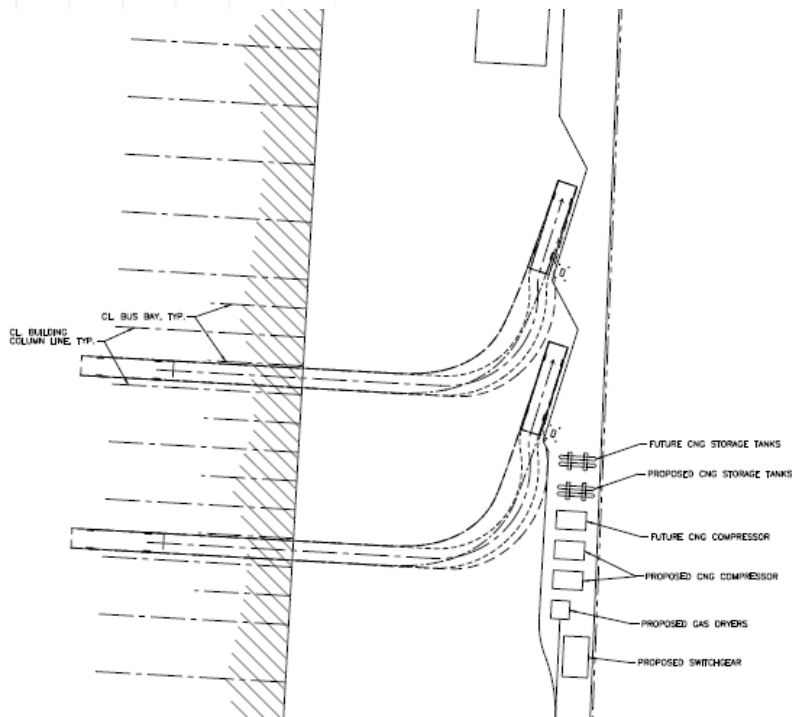
# Facility Modifications to Accommodate Work on CNG Vehicles



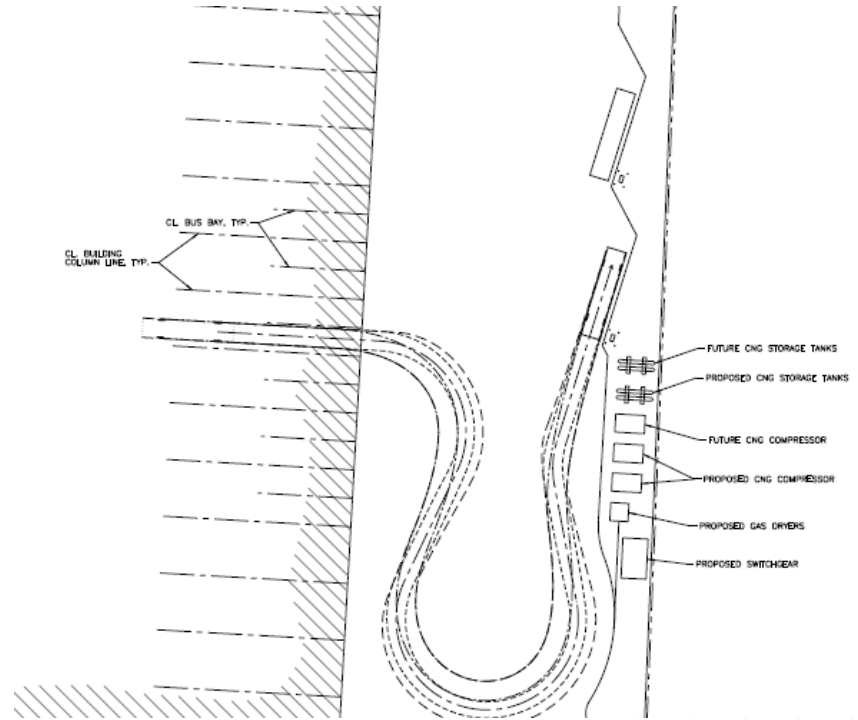
Source: NGVAmerica

# KCATA – CNG Feasibility Study

## Facility Evaluation



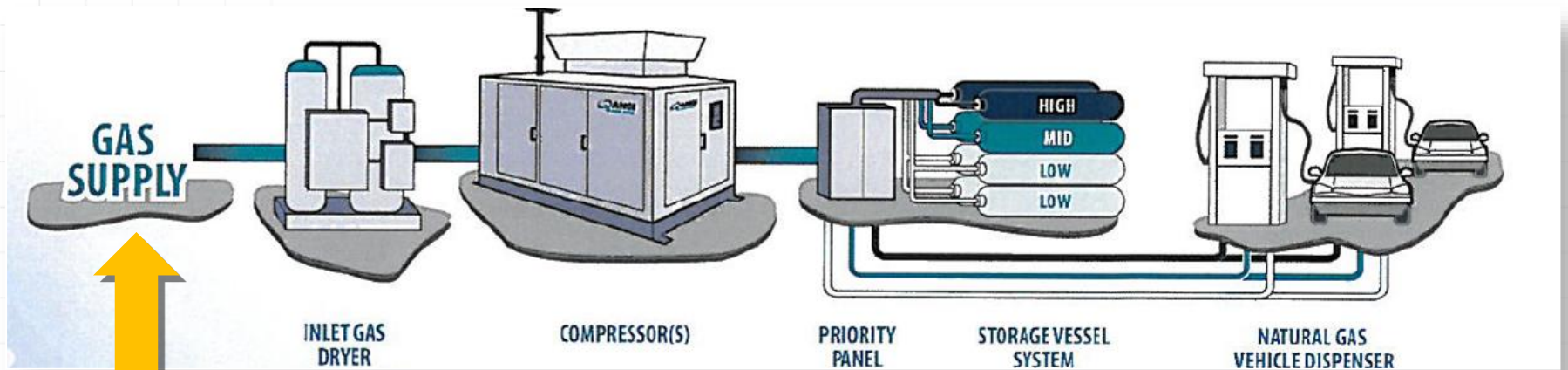
**Scenario A**



**Scenario B**

# Site and Utility Challenges

## Site and Utility Evaluations



**Higher Initial Pressure Better / Location of High Pressure Main**

**Electrical Supply**

**High Voltage Supply Available / Location**

## Fleet Conversion – What is Required?

- **CNG Fueling Facility**

- Stand-Alone, “Fast Fuel” Facility

Requires Series (Redundant) Compressors

Special Canopies – No Gas Pockets

Storage Tanks

Increased Electrical Demands

(\$0.14/DGE)



# KCATA Fueling CNG Fueling Station



**CNG Feasibility Study – Facility and Fleet Conversion**

October 14, 2014

## Financial Analysis (Cost-Benefit Analysis)

- **Basis of Analysis**

**U.S. Dept. of Energy**

*Vehicle and Infrastructure Cash-Flow Evaluation*

- **Model – Present Value Analysis**

**Costs** = Facility Modifications, Vehicles, Operational

**Benefits** = Fuel Cost Savings, Reduced Emissions  
*(political , tax, or social benefits)*

## Financial Analysis (Cost-Benefit Analysis)

- **Primary Assumptions and Input Values – Benefits**
  - Miles / Bus / Year (KCATA Data)
  - Fuel Economy – 4.0 mpg – Existing Diesel Fleet
  - Fuel economy - 3.28 mpDGE – CNG Fleet
  - Fuel Cost – **\$3.00/gal** (current KCATA contract)
  - Fuel Cost – **\$1.56/DGE** (local price comparisons, with adds)
  - No. of CNG Buses – on KCATA replacement Schedule (7 yrs.)

**RESULT** – Increasing benefit stream as buses are replaced.

## Financial Analysis (Cost-Benefit Analysis)

- **Primary Assumptions and Input Values – Costs**
  - Bus Replacement – incremental costs of CNG buses =\$50k ea.
  - Storage Building – Ventilation, electrical
  - Maintenance Building(s) – Ventilation, electrical upgrades
  - New Fueling Facility – Stand-Alone CNG
  - Site Modifications /Utility Upgrades
  - Future Upgrades as Fleet is replaced

RESULT – Large initial capital expense, smaller yearly expenses following.

## Financial Analysis (Cost-Benefit Analysis)

- **Preliminary Results – “Payback” Period**
  - **All Costs – 8-9 Year Payback Period**

Analysis Sensitivity:

- Difference between Diesel and CNG prices
- Accelerated implementation of buses (more miles)

# KCATA – CNG Feasibility Study

## Economic Analysis (Net Present Value Analysis)

Basic Analysis Parameters	
Assumed CNG bus order/yr	Varies
Miles per vehicle/yr. (JOCCO Transit)	30944
Miles per vehicle/yr. (KCATA)	35967
Analysis Start - two years in future	(2013)
Current Est. CNG cost / DGE (Sept. 2011)	\$ 1.51
Current Est. Diesel cost / DGE	\$ 3.50
Estimated Incremental Cost of CNG Bus	\$ 50,000

Federal Mandated Discount Rate = 3.0%

Assumed Life of Facility Improvements = 20 years  
Salvage Value Determination: linear re-valuation with 14 year useful life for buses

CNG Price Escalation Rate per year = 2.4%  
Diesel Price Escalation Rate per year = 4.1%

PROJECT YEAR	0	1	2	3	4	5	6	7	8	9	10	11
CALENDAR YEAR	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
<b>BENEFITS SUMMARY</b>												
No. of CNG Buses / year to be Purchased	0	25	25	20	20	20	20	20	20	20	20	20
Cumulative CNG bus total in fleet	0	25	50	70	90	110	130	150	170	190	210	230
Cumulative Mileage for CNG Bus Fleet - KCATA	0	449588	1798350	2517690	3237030	3956370	4675710	5395050	6114390	6833730	7553070	8272410
Supplementary Mileage Possible	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative Mileage for CNG Bus Fleet - all buses	0	449587.5	1798350	2517690	3237030	3956370	4675710	5395050	6114390	6833730	7553070	8272410
Diesel Cost/gal	\$ 3.50	\$ 3.64	\$ 3.79	\$ 3.95	\$ 4.11	\$ 4.28	\$ 4.45	\$ 4.64	\$ 4.83	\$ 5.02	\$ 5.23	\$ 5.45
CNG Equip. Cost/gal (DGE basis)	\$ 1.51	\$ 1.55	\$ 1.58	\$ 1.62	\$ 1.66	\$ 1.70	\$ 1.74	\$ 1.78	\$ 1.83	\$ 1.87	\$ 1.91	\$ 1.96
Diesel Gallons @ 4 MPG	-	112,397	449,588	629,423	809,258	989,093	1,168,928	1,348,763	1,528,598	1,708,433	1,888,268	2,068,103
CNG - DGE @ 3.28 MPG	-	137,069	548,277	767,588	986,899	1,206,210	1,425,521	1,644,832	1,864,143	2,083,454	2,302,765	2,522,076
Total Fuel Savings (DGE basis)	\$ -	\$ 197,576	\$ 837,118	\$ 1,240,677	\$ 1,687,759	\$ 2,181,437	\$ 2,724,963	\$ 3,321,779	\$ 3,975,630	\$ 4,690,068	\$ 5,469,470	\$ 6,318,047
Diesel costs	\$ -	\$ 197,576	\$ 837,118	\$ 1,240,677	\$ 1,687,759	\$ 2,181,437	\$ 2,724,963	\$ 3,321,779	\$ 3,975,630	\$ 4,690,068	\$ 5,469,470	\$ 6,318,047
Undiscounted Benefit Value per Year	\$ -	\$ 197,576	\$ 837,118	\$ 1,240,677	\$ 1,687,759	\$ 2,181,437	\$ 2,724,963	\$ 3,321,779	\$ 3,975,630	\$ 4,690,068	\$ 5,469,470	\$ 6,318,047
Discounted Benefit Value per year to Present	\$ -	\$ 191,821	\$ 789,064	\$ 1,135,395	\$ 1,499,552	\$ 1,881,727	\$ 2,282,114	\$ 2,700,911	\$ 3,138,320	\$ 3,594,545	\$ 4,069,800	\$ 4,564,292
Discount Index	1.000	0.971	0.943	0.915	0.888	0.863	0.837	0.813	0.789	0.766	0.744	0.722

PROJECT YEAR	0	1	2	3	4	5	6	7	8	9	10	11
CALENDAR YEAR	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
<b>COST SUMMARY with CNG FACILITY IMPROVEMENTS</b>												
CNG Bus Cost (Delta)	\$ -	\$ 1,250,000	\$ 1,250,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
JCT Buses	\$ -	\$ 2,100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Electrical Upgrades/Gas Upgrades	\$ 135,000	\$ 135,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bus Fueling Facility (includes canopy)	\$ 1,630,000	\$ 1,630,000	\$ 50,000	\$ 50,000	\$ 500,000	\$ 50,000	\$ 50,000	\$ 500,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
Storage Building Modifications	\$ 3,000,000	\$ 2,000,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance Building Modifications	\$ 450,000	\$ 400,000	\$ -	\$ -	\$ 250,000	\$ -	\$ -	\$ 250,000	\$ -	\$ -	\$ -	\$ -
Bus Wash Bay Modifications	\$ 150,000	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Site Reconfiguration(Pkg. (plumbing, grading, paving)	\$ 250,000	\$ 250,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance Equipment	\$ -	\$ 75,000	\$ 25,000	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance Training	\$ -	\$ 75,000	\$ 25,000	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Administration Costs	\$ 150,000	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Design Costs	\$ 500,000	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional Electricity Costs (in fuel number = \$0.14/DGE))	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Undiscounted Cost Value per Year	\$ 6,265,000	\$ 8,665,000	\$ 1,350,000	\$ 1,080,000	\$ 1,750,000	\$ 1,050,000	\$ 1,050,000	\$ 1,750,000	\$ 1,050,000	\$ 1,050,000	\$ 1,050,000	\$ 1,050,000
Discounted Cost Value per year to Present	\$ 6,285,000	\$ 6,412,621	\$ 1,272,504	\$ 888,353	\$ 1,554,852	\$ 905,736	\$ 879,358	\$ 1,422,910	\$ 828,880	\$ 804,738	\$ 781,290	\$ 758,542
Total Project Cost	\$ -	\$ 14,677,621	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

## RETURN ON INVESTMENT

- Multiple Variables
  - fuel price
  - fuel price escalation
  - implementation time
  - discount rate
  - average miles driven
  - average miles/DGE
  - flexible cost types
- Other City Fleets



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