



**Adam M. Giuliano**  
**Partner**  
**Kaplan Kirsch & Rockwell**

Adam Giuliano's practice focuses on transactional matters related to transportation and infrastructure. He has experience advising public agencies, investors, project sponsors, contractors, and lenders in connection with the procurement, project financing, concessioning, privatization, and construction, operations, and maintenance of a variety of infrastructure, transportation, and energy facilities. His past projects have involved highways, roads and bridges, parking, transit, commuter rail and high-speed rail, airports, ports, water and wastewater, schools, telecommunications, energy and power generation, renewables, and natural resources. He has also represented clients on matters related to the governance, sale, and acquisition of project companies and infrastructure investment vehicles.

Adam has particular expertise advising on the use of public-private partnerships (P3 / PPP) and related alternative project delivery methods, including design-build contracting.

Prior to pursuing a legal career, Adam worked at a nonprofit foundation concentrating on economic and community development in Newark, New Jersey. This included work on land use, school redevelopment, and workforce issues as well as a downtown arena project.