



### **Sound Transit District**











# A growing region

#### **Population growth**

In 2016, the region grew by an average of **1,300 new** residents every week.



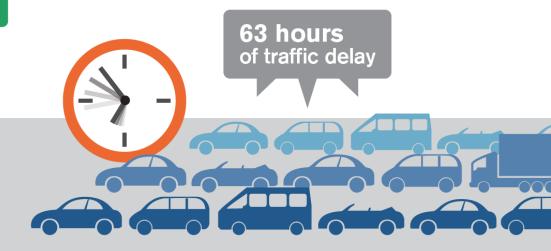
2014 **2.9 million** 

2040 **3.7 million** 

+800,000 people

#### **Traffic delays**

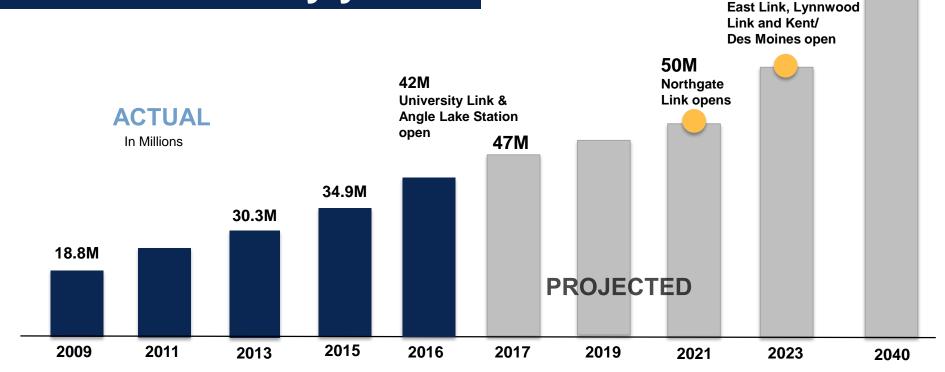
The average commuter in the Seattle area traveling during peak hours experienced **63 hours of traffic delay in 2014**.





75M





Source: Sound Transit ridership reports, service implementation plan and financial plan.





By 2041:

116+ miles

80+ stations

16 cities connected



# Level of participation

>183,800 Unique page views at soundtransit3.org

Number of surveys completed

\*Survey not statistically valid as participants were self-selected and do not represent a demographically representative sample group

>17,300 Answers to open-end survey question

>2,320 Number of written comments received

>1,250 Number of attendees at 7 public meetings

104 Number of translated surveys completed

90 Letters/emails from jurisdictions and stakeholder organizations





# **Methods of promotion**

- Jurisdictional and stakeholder briefings
- Direct mail / e-mail
- Advertising
- Social media (Facebook, Twitter)
- ST3 adaptive website











#### TIRED OF GETTING STUCK IN TRAFFIC?

In November the region's voters will consider a Sound Transit 3 plan that in November the region's voters will consider a sound Transit 3 plan the responds to rising gridlock by extending congestion-free light rail, bus responds to rising granock by extending congession-free fight rail, bus rapid transit and Sounder train service. Help shape the projects that will rapio transit and sounder train service. Help shape the projects that will be part of this plan by participating in a public comment period through

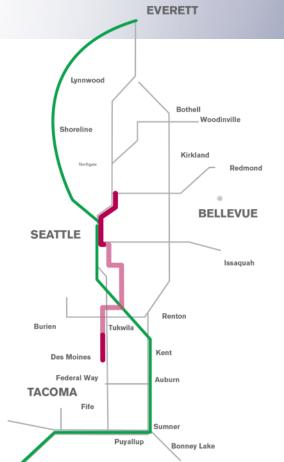




# seattle subway







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KEY

PROPOSED ST3 PROJECTS

Chink Light Rail

 Proposed shoulder-running buses / speed and reliability improvements

Bus Rapid Transit
Sounder Rail

Environmental study
 Future investment study

CURRENT AND
PLANNED SERVICE

Link Light Rail

Sounder Rail

−©− ST Express Bus

STATIONS

O New station

P New station / added parking

Improved station
 Major rail transfer

NOTE: All routes and stations are representative.

Lakewood

DuPont

#### 2016: 3 new stations!



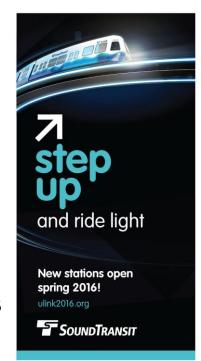
- University of Washington
- Capitol Hill
- Angle Lake



# Integrated campaigns across channels

#### #ULink2016

- Traditional PR/Mainstream media
- Targeted and organic social media campaigns
- Print, outdoor, broadcast ads







## Launch day engagement

Trended #2 on Twitter in Seattle Metro region:

- Twitter reached 4.9 million people
- Facebook reached 57,000 people
- 10,000 visits to the U Link website
- Soundtransit.org traffic avg of 7k to 20k
- 84 news media stories about the opening with multiple cover stories



Open to the public in a half hour! Come out out to see your new stations on Capitol Hill and UW! #ULink2016















# Speaking to a Millennial audience

CAMPAIGN: SOUND TRANSIT / STEP UP WORLD

SPOT: "BRAINTOOTH"

TRT: :30

TAG: "UW and Capitol Hill Stations Opening Soon"

DATE: 11/23/15

AUDIO: STEREO MIX 1/2

ISCI CODE: STBTSOON2016H

MARCH 13, 2016









#### Light rail arrives at UW

Sound Transit's 8-mile tunnel between Westlake Station and Husky Stadium opens Saturday



Sound Transix drivers practice using new tracks and signals between Westlake and Husky Stadium. Service to the new Capitol Hill and UW stations begins Saturday.

UW Station, 20 years in the making, creates a new transit option for thousands of people. It could also change where many choose to live and work.

> **METRO BUS CHANGES** Routes adapt to feed light rail > A10

attle Times transportation reporter

The arrival of Link light rail at the University of Washington is guaran-teed to take at least one car off the

Sue Morgan drives from south Beacon Hill very early to hunt for free curbside parking on the back streets north of campus, then walks to lower Roosevelt Way or Red Square, where she maintains websites for the UW Information School.

She cried a local bus through the Central District, then a crowded trainto-bus transfer under downtown, but those trips could take 1% hours.

Starting next Saturday when a light-rail station opens at the university, Morgan can walk onto a train and take a 30-minute, one-seat trip. "I would totally ride from Othello Station," she says.

Take her new option, multiply it by thousands, and the result is a new mindset about crossing the gridlocked city.

UW Station and Captrol Hill Station, also opening next weekend, along with the Angle Lake park-andride station to open in SeaTac this fall, together are projected to add 45,000 weekday passengers by 2021, for a total of 80,000 in a 21-mile

This new destination station - site of the university, UW Medical Center, See > LIGHT RAIL, A10









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from multitude of injuries

Light rail at UW.

Search goes on for missing Search goes on for mi



### Post U Link launch results



Originally published March 23, 2016 at 5:19 pm | Updated March 24, 2016 at 3:29 pm

- Ridership up 70% from pre-launch 60K average on weekdays
- Revenue exceeding expectations by \$1 million so far



The Seattle Times

WINNER OF 10 PULITZER PRIZES INDEPENDENT AND LOCALLY CHANGED FOR 120 YEARS

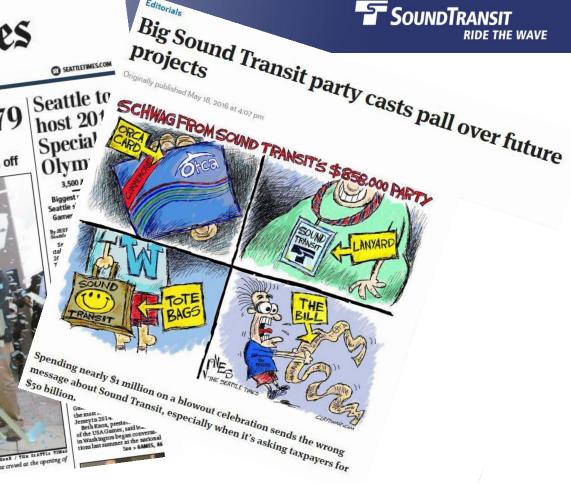
SEATTLETIMES.COM

Editorials

**SOUNDTRANSIT** 

# Light-rail party cost \$858,379

Sound Transit spent taxpayers' money on swag, planning, crowd control at UW, Capitol Hill celebration; they say it paid off



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