

Fare Collection Across Multiple Vendors

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2018 Fare Collection/Revenue Management
& TransTech Conferences

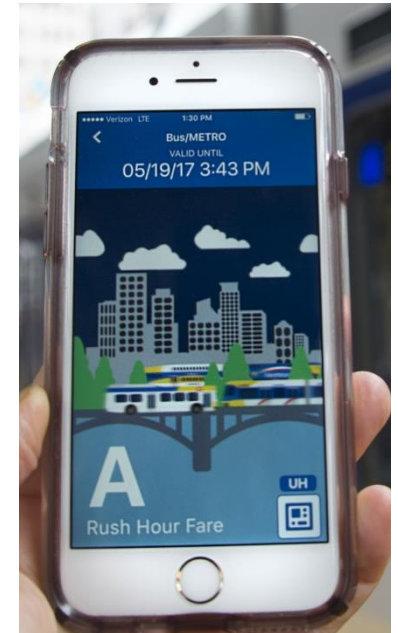
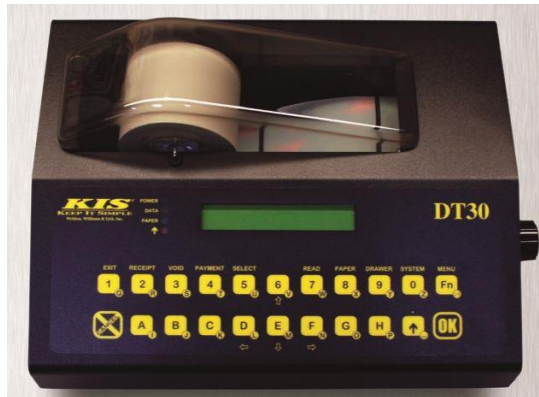
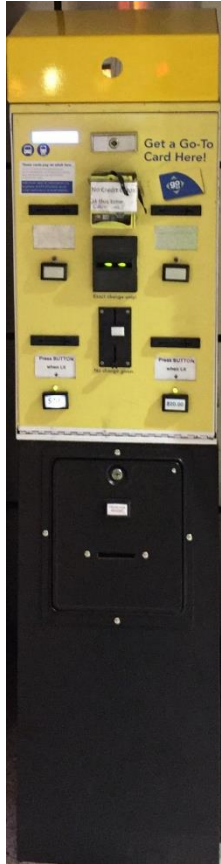
Challenges & Opportunities

- *Constricting budgets \$\$\$\$*
- Ridership population with shifting needs
- New services requiring devices tailored to new service type
- Rapidly growing and evolving transit system

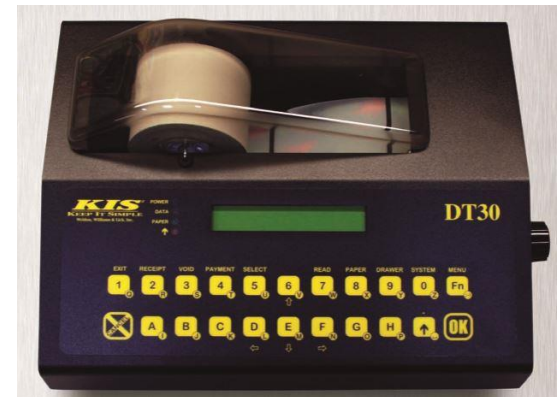
Challenges & Opportunities

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Shifting Needs



Our Hardware Mix



Challenges & Opportunities

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New Service: A-Line BRT

- Needed a smaller ticket vending machine
- More cost effective solution



New Service: A-Line BRT



VS.

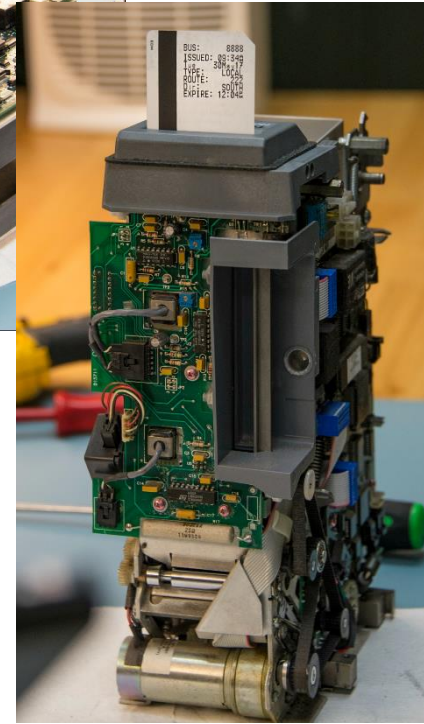


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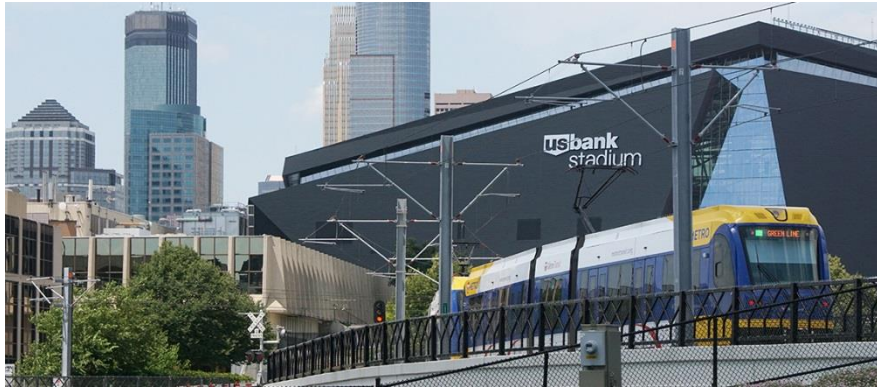
Rapid Growth: Ridership & Technology Support

- New systems = new support
- Legacy devices = continued support and preventative maintenance



Coming Together

Super Bowl LII



- Increased service expectation
- New/visiting transit riders
- Mix of vendors = positive feedback

Questions/Comments?

