### Partner Today, Develop Tomorrow The Benefits of Endorsing a Proven Mobile App Provider

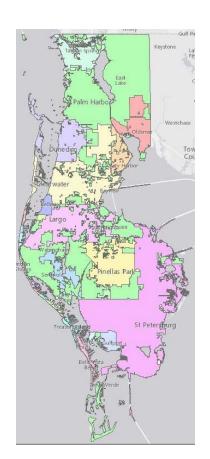
**Moderator:** Lawrence Deeter

- Jacob Labutka Transit Planner PSTA
- Sophie Le Blanc Business Development Transit App

- 1 PSTA Overview
- **Challenges & Opportunities**
- 3 Collaboration
  - 4 Benefits
- 5 What's Ahead



# Pinellas County Background



- Most densely populated county in Florida
- Population of 970,637 (2017)
- Median age of 46
- 24 municipalities 22 served by PSTA

### **PSTA Background**

- 41 bus routes
- 12.4 million trips in FY17
- 206 vehicles in service









### **Challenges & Opportunities**





# From a-to-b without your own car.

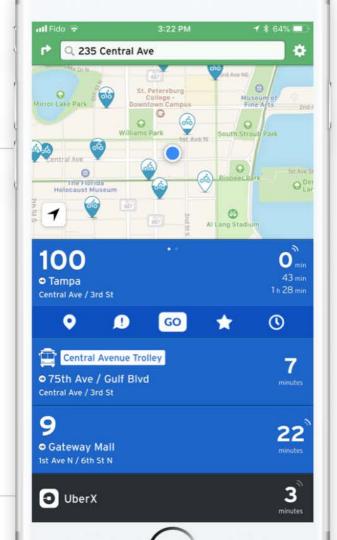
Bike Share

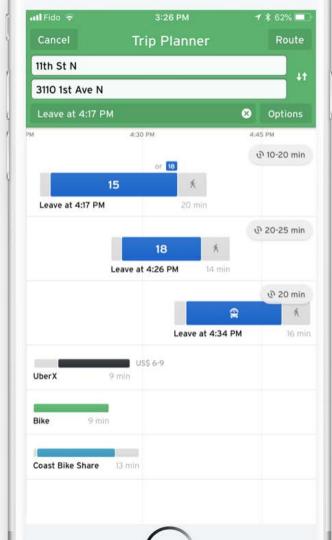
Designed to answer: "Where's my ride?"

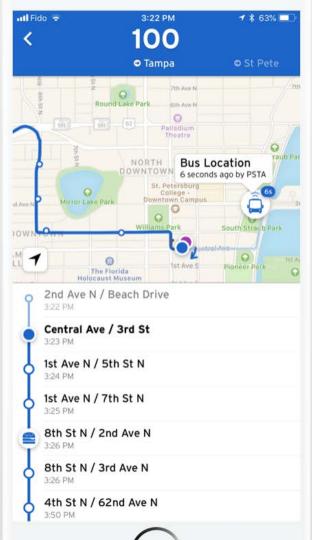
Public Transit



Uber







#### TRANSIT IS THE ENDORSED APP OF DOZENS **OF AGENCIES**



St. Petersburg



Baltimore



Boston



Calgary



Edmonton



Louisville



Monterey, CA



#### Partnership Launch!





This sticker doesn't know where your bus is, but our app does.

Track your ride in real-time.



PSTA.net/TransitApp

This coaster doesn't know where the next bus is, but *Transit* does.

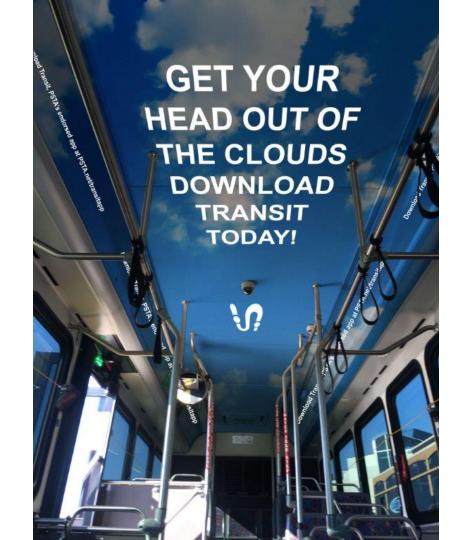
Download *Transit*, PSTA's endorsed app.



Sure... you can sit there, and read this ad. But, why STALL? Just download our app.

While you stand there, think about Download Transit - PST/ downloading **Transit** and becoming the urbanite you've always dreamt of being.

> Download Transit - PSTA's endorsed app. Google play App Store







Happy to be back home riding @RidePSTA #transit @transitapp works here just like I used it in every European city I visited on my vacation.



5:05 AM - 16 Jul 2018 from St Petersburg, FL



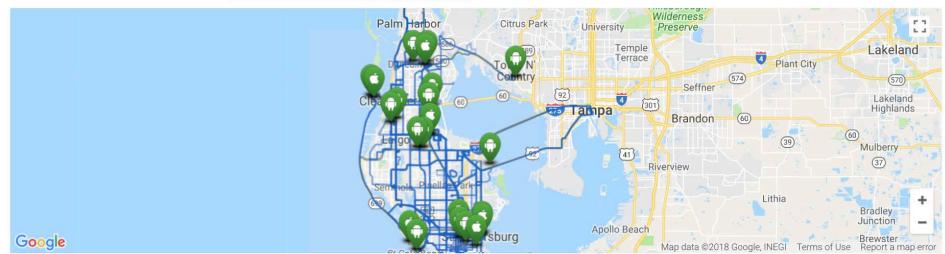


This filter doesn't know where your bus is, but our App does.



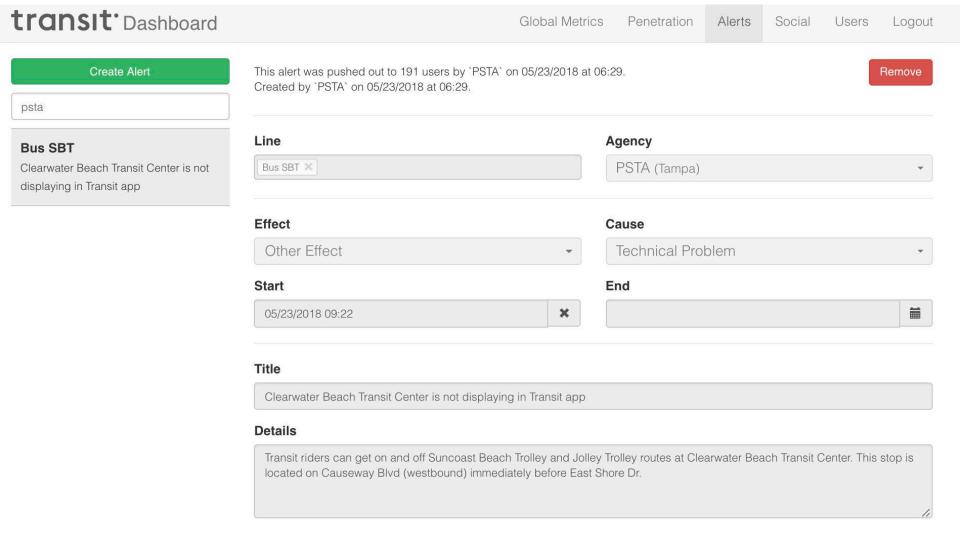
Alerts

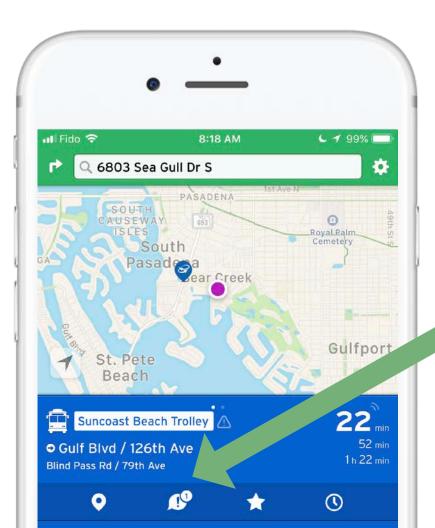


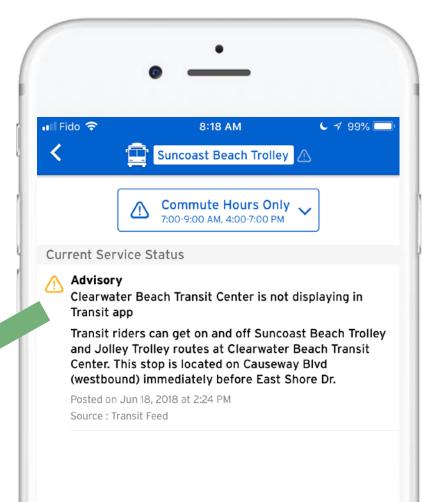


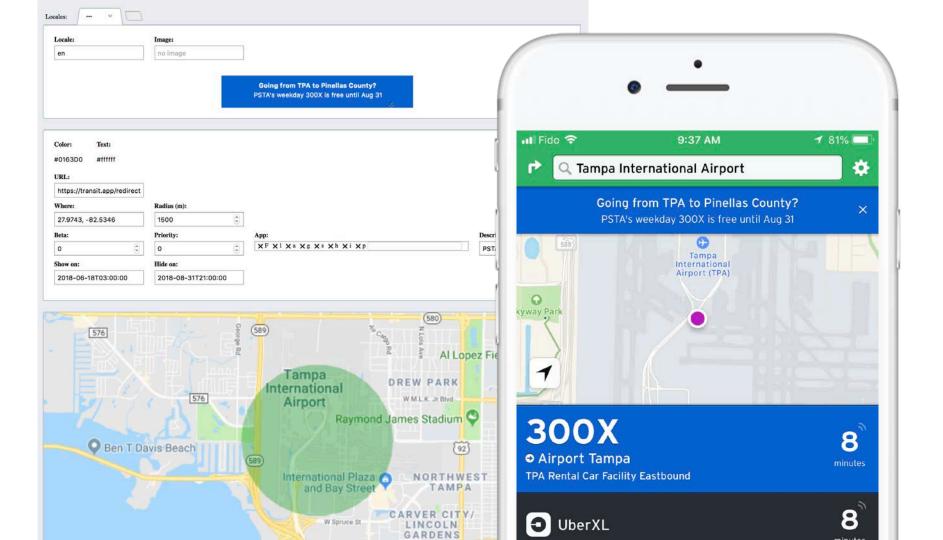
	Yesterday	Last 7 days	Last 4 weeks
Downloads	47 -11.32%	297 -3.88%	1,308
Users	1,285 +1.74%	2,901 +1.97%	5,039
Sessions	10,601 +2.08%	68,785 +0.56%	289,309
Sessions / users	8.250 +0.33%	23.711 <i>-1.38%</i>	57.414

Most Popular Lines Yesterday		
Line	Views ~	Clicks
18 St Petersburg / Clearwater	3,180	157
52 Grand Central / Clearwater	2,810	191
79 St Petersburg / Largo Transit Ctn	2,646	96
34 St Petersburg / Largo Transit Center	2,238	119
4 Roy Hanna Dr S / St Pete / PSTA 34th St	1,694	114
14 St Petersburg / Pasadena	1,602	69
59 St Pete / Indian Rocks Beach	1,436	61
CAT Central Avenue Trolley	1,432	57
11 South St Pete / PSTA 34th St	1,348	67
62 Tyrone Square Mall / Boot Ranch	1,340	40
61 Indian Rocks Shopping Ctr / Westfield Shopping Town	1,334	51
20 South St Pete / Tyrone Square Mall	1,331	32
23 St Petersburg / Tyrone Square Mall	1,304	40
7 St Petersburg / Tyrone Square Mall	1,205	21
74 Gateway Mall / Seminole Mall	1,161	34
15 St Petersburg / Gulfport Casino	1,153	15
19 Largo Transit Center / Tarpon Springs	1,141	83



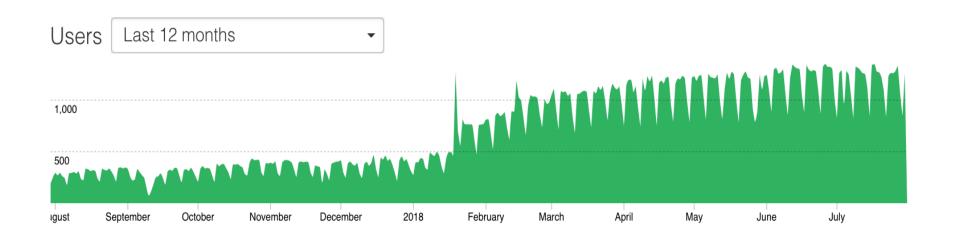






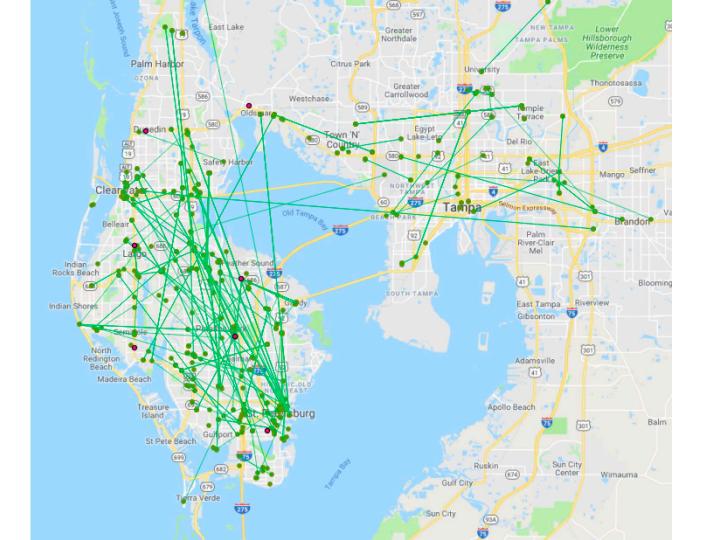
### 500% growth

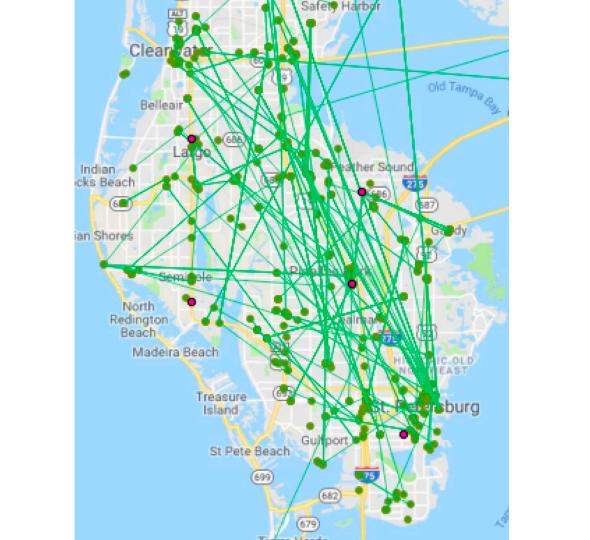
in PSTA riders using the app





### Planners Love Data





### What's Ahead









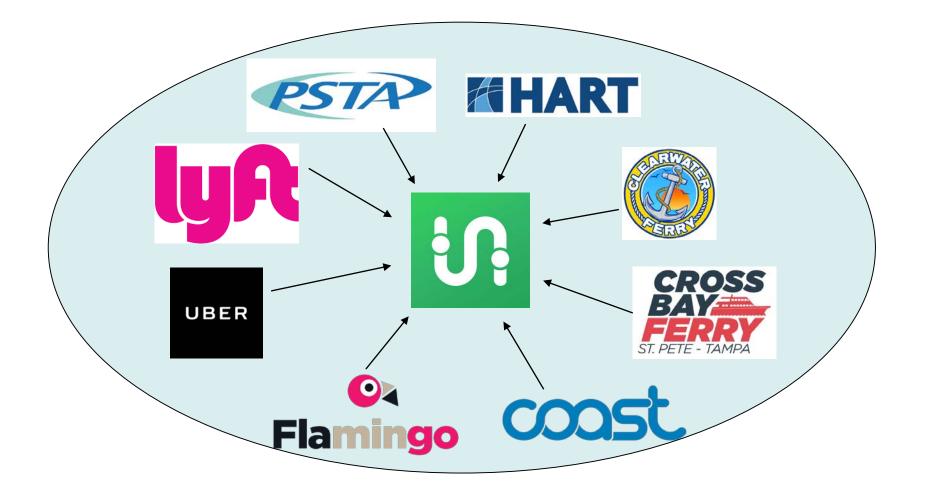
Each mode has a separate app with distinct payment systems.

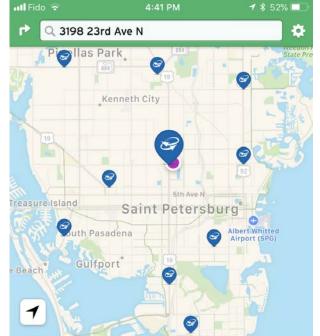








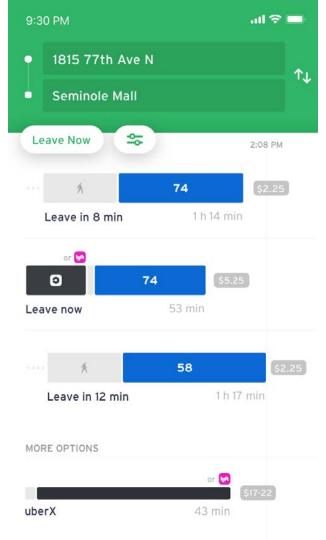






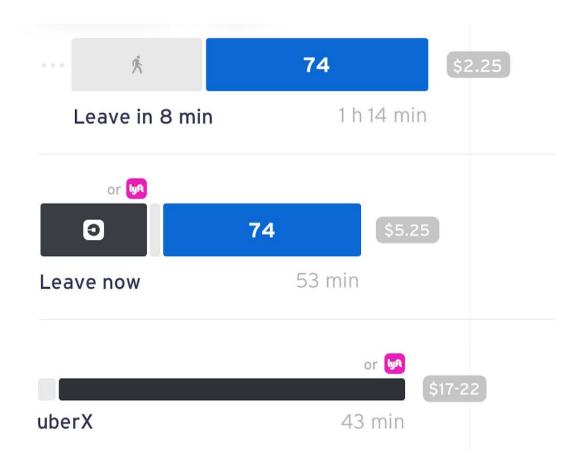
## Get Directions What is Direct Connect?

### **Direct Connect Integration**



# Multimodal Trip Planning &

Fare Integration



### **Customer Benefits**

Real-time Information

Multi-modal Trip Planning

Integrated Fare Payment





Jacob Labutka jlabutka@psta.net Sophie Le Blanc sophie@transit.app