



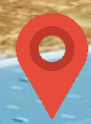
BYD BUS INTRODUCTION

-UNIVERISTY FLEETS OPREATIONS

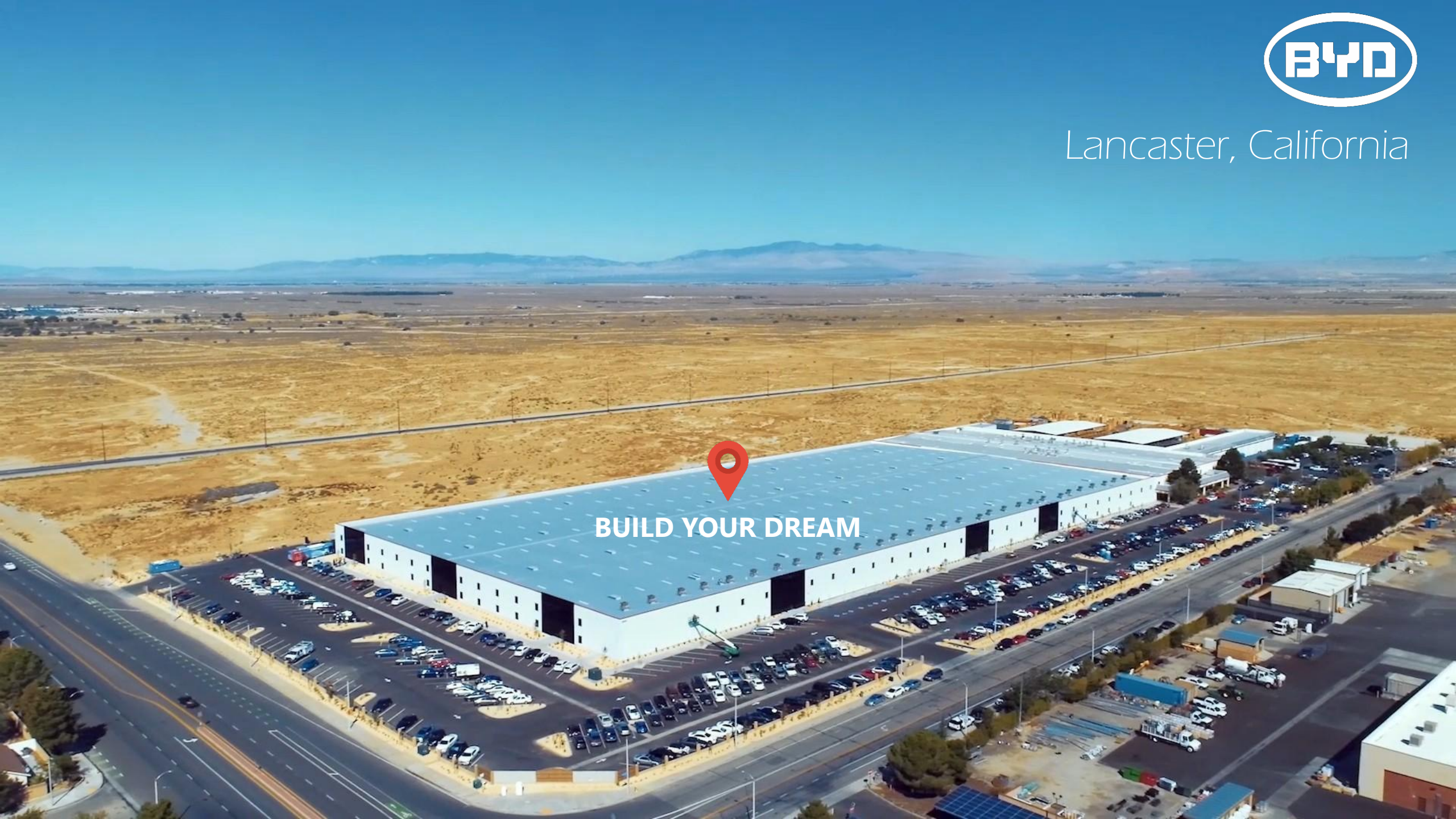




Lancaster, California



BUILD YOUR DREAM





1 BYD Brief Introduction

- Over **250,000** employees and **33** industrial parks worldwide
- 2017 Group revenue: USD **17 billion**
- A pioneer in achieving a **Zero Emission Energy Ecosystem**: affordable solar power , reliable energy storage & electrified transportation.
- Over **20 years'** experience in battery R&D and manufacturing resulting in the world's largest Iron-Phosphate battery output capacity
- World's-leading **Solar & Energy Storage** Manufacturer



BYD Business Divisions

Commercial Vehicles



Consumer Vehicles



SkyRail



IT



Other Components



Battery





BYD Global EV Footprint (Electric Bus & Taxi)

6 Continents, over 50 Countries & Regions, more than 200 Cities





THE FIRST & ONLY COMPANY TO PROVIDE FULL MARKET NEW ENERGY VEHICLE SOLUTIONS



7

Traditional
Fields



Bus



Coach



Taxi



Consumer
car



Logistics Vehicle



Construction
Vehicle



Sanitation
Vehicle

4

Specialized
Fields



Warehouse



Airport



Harbor



Mining



BYD University Fleets



BYD University Fleets



Stanford University

- Fleet Size:
~(80) Buses
- BYD Bus #:
 - In-service
 - (27) K9M 40' Transit
 - (10) K7M 30' Transit
 - On-order
 - (4) K9M 40' Transit
- Commute/Main Purpose:
On-Campus Commute



UCLA

- Fleet Size:
~(14) Buses
- BYD Bus #:
 - In-service
 - (2) K9S 35' Transit
 - On-order
 - (3) K9M 40' Transit
 - (1) C6M 23' Coach
- Commute/Main Purpose:
On-Campus Commute

BYD University Fleets



UC-Irvine (UCI)

- Fleet Size:
~(29) Buses
- BYD Bus #:
 - In-service
(14) K9M 40' Transit
 - On-order
(6) K9M 40' Transit
- Commute/Main Purpose:
On-Campus Commute



University of California
San Francisco

UCSF

- Fleet Size:
~(53) Buses
- BYD Bus #:
 - In-service
(13) K7M 30' Transit
 - On-order
(2) K7M 30' Transit
- Commute/Main Purpose:
On-Campus Commute

BYD University Fleets

Lehigh University

- Fleet Size:
~(17) Buses
- BYD Bus #:
 - In-service
(1) K7M 30' Transit
- Commute/Main Purpose:
On-Campus Commute



COMO Transit

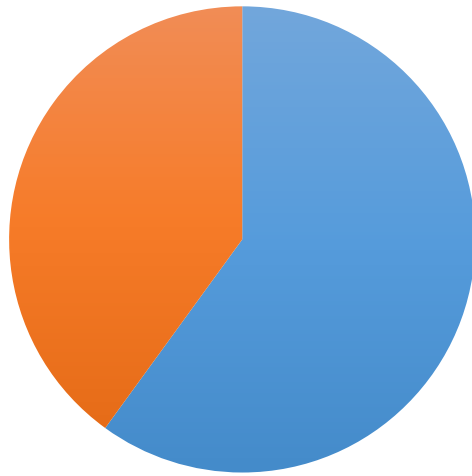
- Fleet Size:
~(41) Buses
- BYD Bus #:
 - In-service
(6) K9M 40' Transit
(3) K7M 30' Transit
 - On-order
(4) K7M 30' Transit
- Commute/Main Purpose:
City-owned public bus system, commuter shuttles serves for students and employees of the University of Missouri.





BYD University Fleets

UNIVERSITY BUSES SALES



■ LEASING ■ PURCHASING

INTRODUCING:

Green Transportation Leasing (GTL)

Provide innovative finance solutions allowing BYD customers to acquire BYD buses, trucks, forklift and other equipment at the lowest possible cost.

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THANK YOU

FOR YOUR TIME

